

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :603-CLEVELAND

004-DEFENCE PROGRAMS, PRODUCTS, SERV
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ABBOTSFORD AIRSHOW

USAF INDEPENDENT CONTRACTOR R & D REV.TEAMS VISIT TO CDM CO

DEFENCE MANUFACTURERS BUYERS MISSION

"HI-TECH 90" DEFENCE EXPORT CONFERENCE

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

- QUARTER: 1
- A. High Tech '89 - Ottawa
 - B. USAF ICR & D Onsite Review Team Visit - MONTL
 - C. Air Show Canada - Vancouver
 - D. USAF ICR & D Onsite Review Team Visit -
Location TBA

QUARTER: 2 Air Show Canada

QUARTER: 3 -----

QUARTER: 4 -----

- A. Interviewed 44 companies, 5 of which have immediate potential in missions territory.
- B. Team visited 3 coys. Opportunities for development contracts good. Coy invited to visit USAF
- C. Mission is assisting in recruitment.

Participated in event & recruited buyers for an incoming mission. Recruited two buyers for the show and established contact with a number of western Canadian manufacturers as well as officials of the B.C. Government.