REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :656-PORT-OF-SPAIN

001-AGRI & FOOD PRODUCTS & SERVICE
TRINIDAD AND TOBAGO

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS		
	CANADIAN FIRMS ARE INVOLVED IN SEVERAL ABATTOIR AND MEAT PROCESSING PROJECTS IN BOTH TRINIDAD AND TOBAGO.	INCREASED EXPORTS OF CANADIAN MEAT PROCESSING EQUIPMENT AND WATER TREATMENT TECHNOLOGY.
	MATURE MARKET WITH ESTABLISHED EXPORTERS. POST WILL CONTINUE TO PROVIDE MAXIMUM SUPPORT.	INCREASED EXPORTS.

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	FOLLOW UP WITH LOCAL COS TO FINALIZE PLANS TO ESTABLISH PROCESSING FACTORIES. - ONTARIO TRADE MISSION - ENCOURAGE LOCAL BUYERS TO PAY FULL BILL. - MONITOR LOCAL GOV'T DEPT WITH REGARD TO AWARDING CONTRACT.	HAVE DISCUSSED PROJ WITH CDN CO & LOCAL FIRMS. HOWEVER,PAYMENT PROBLEM HAS ARISEN. - O.T.M. MET WITH LOCAL AGENT WHO PLANS TO MAKE COLLECTIONS & FINAL PAYMENT. - DISCUSSED WITH BOTH PARTIES LATEST PROG & SUG THEY SHOULD COME TOGETHER TO FIN
QUARTER: 2	Followed up with local companies & local Govt. department re meat processing plants that are awaiting funding from Central Government with possible EDC financing.	Reported that plans are now in abeyance due to financial constraints. Met with local Govt. Chairman who is hopeful to obtain Central Govt. guarantee so that Canadian suppliers could arrange EDC financing.
QUARTER: 3	Meet with executives of Tandt Govt-owned agro industry, Caroni(1975)Ltd. and discuss restructuring plan. Encourage Cdn suppliers to visit Caroni Ltd. interested in the dairy farm supply aspect.	Report on Caroni's extensive restructuring plans including livestock development projects. Arranged for senior Caroni officials to visit the Royal Agricultural Fair in Toronto - Incoming Buyers Mission.
QUARTER: 4	- Aggressively promote sale of Canadian dairy livestock using incoming visitor program. - Actively identify and develop Cdn interests in feed mills and abattoir/meat packaging, agro-industrial projects.	- Advise Cdn livestock producers of export opp. to Caroni (1975) Ltd. and Tdad Food Products. - Received 4 Cdn exporting organiz which visited post for discussion with customers. - NB Min of Agric visited post & had discus. on dairy prod.