

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 3RD QUARTER OF 1986 (863)

Summary for POST: Hong Kong

| Activity                                | AVERAGE TIME ALLOCATION |           |                 |           | TOTAL TIME ALLOCATION | WORKLOAD (#)         |
|---|-------------------------|-----------|-----------------|-----------|-----------------------|----------------------|
|   | CANADA-BASED            |           | LOCALLY-ENGAGED |           |                       |                      |
|   | TRADE                   | NON-TRADE | TRADE           | NON-TRADE |                       |                      |
| A. Servicing Export Enquiries           | 12.0                    | 0.0       | 19.0            | 0.0       | 0.93                  | 763 (Enquiries)      |
| from Canada                             |                         |           |                 |           |                       |                      |
| from Territory                          | 7.0                     | 0.0       | 27.3            | 0.0       | 1.03                  | 1858 (Enquiries)     |
| B. Export Promotion Projects and Events | 8.7                     | 0.0       | 3.0             | 0.0       | 0.35                  | 31 (Projects/Events) |
| C. Other Trade Development Activities   | 2.3                     | 0.0       | 5.0             | 0.0       | 0.22                  |                      |
| D. Promotional Projects                 | 27.3                    | 0.0       | 4.3             | 0.0       | 0.95                  | 4 (Fairs/Miss/Conf.) |
| E. Servicing Investment Development     | 2.0                     | 0.0       | 11.7            | 0.0       | 0.41                  | 166 (Enquiries)      |
| from Canada                             |                         |           |                 |           |                       |                      |
| from Territory                          | 3.3                     | 0.0       | 10.0            | 0.0       | 0.40                  | 148 (Enquiries)      |
| F. Service to Government                | 3.0                     | 0.0       | 3.7             | 0.0       | 0.20                  | 236 (Reports)        |
| External Affairs                        |                         |           |                 |           |                       |                      |
| IGOs, Provinces, ETC                    | 8.0                     | 0.0       | 7.0             | 0.0       | 0.45                  | 208 (Contacts)       |
| G. Administration                       | 10.0                    | 0.0       | 3.3             | 0.0       | 0.40                  |                      |
| Program Management                      |                         |           |                 |           |                       |                      |
| Leave, Professional Dev.                | 7.7                     | 0.0       | 5.7             | 0.0       | 0.46                  |                      |
| Total TID Program                       | 93.3                    | 0.0       | 100.0           | 0.0       | 5.90                  |                      |
| H. Other Programs                       | 6.7                     | 0.0       | 0.0             | 0.0       | 0.20                  |                      |

Canadian Business Visitors: 286

Local Business Visitors: 382

Trade Officers: 6

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS

The two officers representing Provinces are not included in the above.