

Other initiatives include the development of new financial instruments with the assistance of UNDP and the ITC, the development of human resources with UNCTAD and buyer-seller meetings at the ITC in Geneva for the promotion of Arab goods.

Canadian firms considering exporting goods to the region may structure deals by providing the remaining 60% of the value-added while possibly getting at least 85% financed by the AFTP. Some Canadian financial institutions have been reported to do business with the AFTP.

Leopold Battel/TBF
January 1998