## **CONDITIONS OF ACCESS**

Austrians are usually very open when showing their technology in order to find partners or buyers. Normal business relations are perfectly suitable to establish tech transfer or joint research agreements. Austrians do also expect that appropriate Canadian government organizations supporting Canadian partners in joint research projects would do everything possible to support Canadian companies in their part as promised, even if budget cuts make it difficult.

## TECHNOLOGICAL OPPORTUNITIES FOR CANADIANS

There is no problem in obtaining technology if it is available. Key areas are the ones mentioned under "Technology Strengths".

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