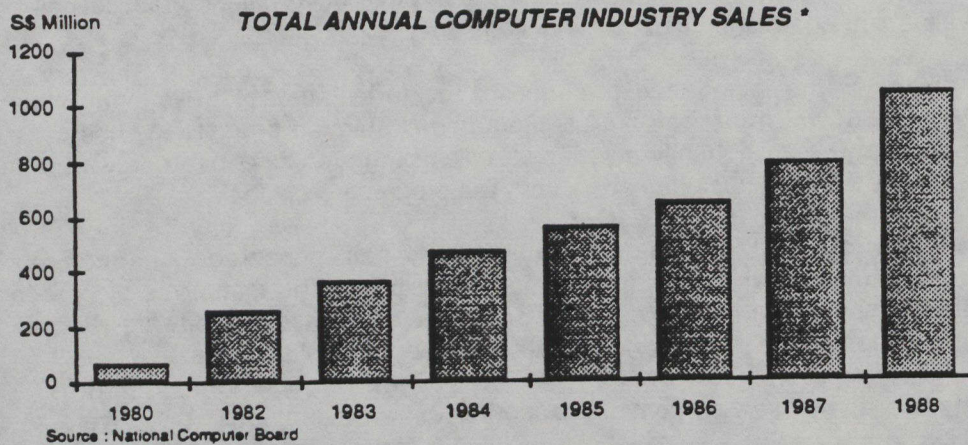


## BACKGROUND ...

### ECONOMIC OVERVIEW

The computer market in Singapore, a sub-sector of the IT market, can be categorized into two major areas : computer hardware (eg : mainframes, mini and micro computers) and computer software (eg : application software, operating system and utilities, database and management systems).

The growth of the computer industry in Singapore has been remarkable over the last few years with the sales and assimilation of computer, telecommunication, and office systems' technologies expanding rapidly. In 1988, the industry revenue stood at S\$1.1 billion. This represents a more than tenfold increase from its total value of S\$69 million in 1980, and an average growth rate of 40% per annum.



\* Includes exports

### CURRENT SITUATION

In 1988, the local market for computer hardware and software was estimated to be S\$827 million (an increase of 35% from the 1987 level).

Total software revenue was S\$257 million compared to S\$570 million for that of hardware. Although higher growth rates in the software and services market have led to a decline in the share of total hardware revenue, such revenue is still 69% of total revenue.

