REPT4D 89/12/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :521-ISLAMABAD

007-POWER & ENERGY EQUIP. & SERV.

PAKISTAN

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

LOBBY WAPDA FOR AWARD OF TAUNSA LOW HEAD HYDEL PROJECT
BEGINNING OF CONTRACT NEGOTIATION FOR A LOW HEAD PROJECT

WORTH C\$100-150 MILLION.

SUPPORT EFORTS OF CDN COY ON PRIVATE THERMAL POWER PROJECT INCREASE IN EXPORT OF CANADIAN THERMAL POWER PLANT

EQUIPMENT.

ARRANGE FOR CHAIRMAN, WAPDA TO VISIT CANADA

HYDEL AND THERMAL POWER GENERATION PROJECTS.

A BETTER RAPPORT WITH CANADIAN COMPANIES INTERESTED IN

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Call by HOM on Secretary, Ministry of Water and
Power. - Regular calls on Ministry of Water Power. - Two calls by HOM on Chairman, Water and
Power Development Authority.

OUARTER: 2 ----

QUARTER: 3 ----

QUARTER: 4 ----

Support grid station bid by Cdn Consortium & win extension of 2 weeks for final consideration of proj. The extra period of 2 weeks was requested to allow Cdn Consortium to put together a financial package for the grid station.