Medical fees	22,651 08	
		$337,863 87
Total disbursements............		690,652 12
Surplus over disbursements		549,831 00
		$1,240,483 12

Assets.

Municipal debentures—market value ....$		582,102 59
Stock of Loan Company, market value		7,528 13
Loans on real estate, first mortgages		2,517,638 12
Loans on bonds and stocks		61,700 00
Real estate, including company's building....................		256,023 67
Loans on company's policies (reserves on same, over $500,000)		227,785 17
Cash in bank and on hand....		21,232 04
Outstanding premiums on policies in force (composed chiefly of amounts on which the days of grace are current) $164,449.68, to which add deferred premiums, $82,546.24, the sum is $246,995 92		
Less 10 per cent. for collection	24,699 59	
(Secured by policy reserves, included in liabilities, of over $800,000)....		222,296 33
Other assets		105,470 85
Net assets		$4,001,776 90

[Including uncalled capital, the total assets are $4,439,276.90.]

Liabilities.

Life reserves (Institute of Actuaries Hm. table with 4½ p. cent. interest, the Dominion Government standard).	$3,504,210 82	
Annuity reserves.	32,949 44	
	$3,537,160 26	
Less reserves on policies reassured..	3,895 69	
		$3,533,264 57
Death claims [life] unpaid, reported, but not proved, or awaiting discharge..........		49,932 92
Profits due policy holders......		19,973 91
Dividend due January 2, 1894..		4,687 50
Other liabilities		42,822 35
Total liabilities		$3,650,681 25
Cash surplus to policy-holders..		351,095 65
Capital paid up ....$ 62,500 00		
Surplus over all liabilities and capital stock	288,595 65	
	$351,095 65	
		$4,001,776 90

[Including uncalled capital, the surplus to policy holders is $788,595.65.]

REPORT OF EXAMINING COMMITTEE.

At a meeting of the board of directors, held on the 6th inst., the undersigned were appointed a committee to examine the investments of the company, as shown in the annual statement for the year ending December 31st, 1893, and to verify the same.

The committee has carefully performed the duty assigned to it, examining the municipal debentures, mortgages and other assets, and hereby certifies that the securities specified in the statement are in the possession of the company, and are precisely as represented.

In making this report, the committee has pleasure in bearing testimony to the high character of the investments, and in expressing its cordial approval of the system and accuracy with which the accounts have been kept and the whole business of the company transacted.

W. J. Withall,
James Tasker,
A. W. Ogilvie,
M. McKenzie,
} Directors.

Montreal, March 19th, 1894.

AUDITORS' CERTIFICATE.

To the President and Directors of the Sun Life Assurance Company of Canada :—

Gentlemen,—We have much pleasure in reporting that we have completed the audit of the transactions of the company for the year ending December 31, 1893, and have certified the statements to be presented to you as correctly setting forth the position of the company at that date.

We have examined, and are satisfied with the various details of your business, and it gives us much pleasure in certifying to the correctness with which they are recorded.

Our communications with the mortgage debtors of the company in order to verify the balances due by them, have received the same satisfactory replies as in former years. The other securities of the company will, we presume, be verified by a committee selected from your directors as formerly.

Respectfully submitted,

P. S. Ross & Sons,
Chartered Accountants.

On motion of the president, seconded by the vice-president, Hon. A. W. Ogilvie, the report was unanimously adopted.

The president referred with pride to the high position which the company has attained and the progress which it is making. The addition to the assets during the year 1893 exceeds the total assets of the company at the end of its first eleven years of active existence. And a satisfactory feature of this growth is that it has not been attained at the expense of any other institution. It is the settled policy of the management to cultivate the friendliest relations with all competing companies. No circular or printed matter of any kind reflecting on any other life office has been issued or circulated by this company for very many years past. The directors regretted that during the past year there had been legal difficulties with the Sun Life of England as the result of an attempt by that company to prevent the Sun Life of Canada from using its own name in Great Britain, but these proceedings were forced on us, and have been happily terminated by a judgment in our favor settling the dispute on the terms originally proposed us.

It will be noticed that the applications for new assurances amounted to the splendid total of $9,539,155.83; there were, however, 259 of these applications, covering nearly $750,000, declined or not completed, so that the total of the policies written was $8,791,902.80. The large number of declined applications testifies to the care exercised in the selection of risks. The company, moreover, is in the habit of placing "liens" or contingent debts on those lives which are believed to be hardly up to the average. This system gives the company a great advantage over competitors which have not adopted it. The plan is eminently fair to both the assured and the company, but it is unavoidable that a considerable number of the policies so written will not be accepted by the applicants. The proportion of policies not finally paid for is thus increased, but this increase is to a large extent evidence of the conservatism of the medical department. A very slight relaxation of the rules would at once reduce the number of non-taken policies, but such a relaxation would not be in the true interests of the company. The extreme strictness in admitting applicants has already borne good fruit, but its influence will be felt still more in the future. The policies reported as actually taken up were 4,180 for $7,060,324, exclusive of paid-up policies issued in exchange for others. The government returns show that these figures are much in excess of those ever before attained by any Canadian office.

The income shows an increase for the year of $105,615.51. This is a large amount, but it tells but half the story, for the single premiums of 1893 were much below those of 1892, so that the ordinary premium income has increased more than appears on the face.

It is the practice of the company to include under outstanding claims, all deaths that have been heard of up to the time the accounts are prepared. This custom is undoubtedly wise, but this year it had resulted in a peculiar complication, for it has since been learned that one gentleman, whose claim ($5,831) is included in the liabilities, is still living! He had been reported as dead by an eminent firm of lawyers, who obtained the usual blanks to prove death. When too late to correct the error, they explain that they were misinformed, and that it is merely the assured's wife who is dead!

The success of the company in the past has been largely due to its unconditional form of policy and the other liberal features offered by its contracts. At the last meeting of the board the directors took another step forward and adopted a new regulation by which policyholders may be automatically protected against the risk of forfeiture from non-payment of their premiums, accidentally or otherwise. The system differs from and is considered superior to that of any other company on this continent. Full details will shortly be in print. It is believed that this latest improvement will add still further to the company's popularity.

A number of gentlemen took part in the proceedings, all expressing the utmost satisfaction with the condition of the company's affairs. Cordial votes of thanks were passed the directors, officers and agents. The retiring directors were unanimously re-elected.

STOCKS IN MONTREAL.

Montreal, April 11th, 1894.

Stocks.	Highest.	Lowest.	Total.	Sellers.	Buyers.	Average. 1893.
Montreal...	228	227	39	229	227	232½
Ontario	....	...	....	115	113½	....
People's	12[illegible]	122	9	125	....	115
Molsons	168	168	2	.....	..	....
Toronto	250¼	249¾	49	251	249¾	2[illegible]6
Jac. Cartier ...	.. ...	....	.....	....	....	....
Merchants	16[illegible]	165	1	170	163	163
Commerce	141¾	141¾	5	142	141½	146
Union	....	....	.. ..	... ...	....	....
M. Teleg.	149	148	205	149	148	144
Rich. & Ont ...	79	79	100	80	76	71½
Street Ry.	186¾	180½	2583	182	181	190
Gas........ xd.	188	182½	4061	183½	182½	203
C. Pacific Ry ...	70¼	70	165	70¼	69¾	84¾
Land gr'nt b'ds	109½	109¼	$5,000	109½	109	109
N. West Land...	...	.....	....	....	.. ...	....
Bell Tele........	151	150½	134	152	150	147½
Montreal 4% ..	....	....	....	....	....	....

PETROLIA OIL SHIPMENTS.

The shipments of crude and refined, reduced to crude equivalent, which left Petrolia over the lines of the Grand Trunk and Michigan Central Railways for the month ending March, 1894, are as follows:

Crude.	Refined.	C. Equiv.
Grand Trunk Railway.		
14,580	10,895	41,817
Michigan Central Railway.		
2,355	6,595	18,843
16,935	17,490	60,660

	Crude.	Refined.	Crude Equiv.
1893			
January	23,671	28,834	96,756
February	22,905	19,809	77,070
March........	17,891	22,405	73,903
1894			
January	25,575	32,605	107,087
February	20,295	22,355	76,182
March........	16,935	17,490	60,660

Commercial.

MONTREAL MARKETS.

Montreal, April 11th, 1894.

Ashes.—There has been little change in the market for pot and pearl ash for the past fortnight, and the outside figure for first quality pots is $4.15, seconds $3.70. A sale of pearls has taken place, and a quotation for these is $5.40 to 5.50. Receipts are light, but are a little ahead of last year for each month so far. A few small shipments of ten-barrel lots are reported, and an order from Amsterdam, Holland, was received a few days ago.

Dairy Products.—The business being done in cheese is entirely of a local jobbing character, the little stock that is available being held at 11½ to 12½c. Good butter is scarce and prices very firm. New creamery commands from 26 to 28c.; Townships' dairy, 22 to 25c.; Western, 21 to 23c. per lb. Eggs are in full supply and bring 10½ to 11c. per dozen.