OPPORTUNITY

Through its Home Office and Department organization, THE CONTINENTAL keeps its finger on the pulse of opportunity, and through its corps of trained field men it opens to its Agents new avenues for advancement by showing the way to new activities and increased income.

THE CONTINENTAL is an immense power house, connecting its Agents by its own "live wires" with the great insurance interests of Canada.

THE CONTINENTAL INSURANCE COMPANY

HENRY EVANS, President

FIRE - HAIL

TORNADO - USE AND OCCUPANCY

W. E. BALDWIN, Manager



Fire Insurance Company, Limited, of PARIS, FRANCE

 Capital fully subscribed, 25% paid up
 \$ 2,000,000,00

 Fire Reserve Funds
 6,792,000,00

 Available Balance from Profit and Loss Account
 118,405,00

 Total Losses paid to 31st December, 1918
 108,718,000,00

 Net premium income in 1918
 7,105,053,00

Royal Exchange Assurance

FOUNDED A.D. 1720 Lesses paid exceed \$235,000,000

ROYAL EXCHANGE BUILDING,

Canadian Directors

H. B. MACKENZIE, ESQ. ... Montreal
SIR LOMER GOUIN, K.C.M.G. Quebec
J. S. HOUGH ESQ., K. C.
B. A. WESTON, ESQ. Halifax, N.S.
SIR VINCENT MEREDITH, Bart.,
Chairman Montreal

J. A. JESSUP, Manager Casualty Dept. ARTHUR BARRY, General Manager

Correspondence invited from responsible gentlemen in unrepresented districts re fire and casualty agencies.



Head Office: Royal Exchange, London

Guardian Assurance Company

Limited, of London, England

Established 1821

 Capital Subscribed
 \$10,000,000

 Capital Paid-up
 \$5,000,000

 Total Investments Exceed
 \$40,000,000

Head Office for Canada, Guardian Building, Montreal
H. M. LAMBERT, Manager.
B. B. HARDS, Assistant Manager.

ARMSTRONG & DeWITT, Limited, General Agents
36 TORONTO STREET TORONTO

First British Insurance Company established in Canada, A.D. 1804

Phoenix Assurance Co., Limited

Founded 1792 \$ 90,000,000
Total resources over ... 425,000,000
Pire losses paid ... 425,000,000
Deposit with Federal Government and Investment in Canada for security of Canadian policy holders only exceed 2,500,000

Agents wanted in both branches. Apply to

R. MacD. Paterson,

J. B. Paterson,

Managers

100 St. Francois Xavier Street, Montreal, Que.

All with profit policies affected prior to the 31st December will rank for a full year's reversionary bonus at that date.

ESTABLISHED 1886

Queensland Insurance Co. Limited of Sydney, N.S.W.

Capital Paid Up \$1,750,000 Assets \$4,015,811

Agents Wanted in Unrepresented Districts

MANAGERS FOR CANADA:

Montreal Agencies Limited - - Montreal

CALEDONIAN INSURANCE COMPANY

The Oldest Scottish Fire Office Head Office for Canada - MONTREAL

J. G. BORTHWICK, Manager
MUNTZ & BEATTY, Resident Agents

Temple Bldg . Bay St., TORONTO

Telephone Main 66 & 67

FIRE THE AUTOMOBILE BRITISH CROWN ASSURANCE

Corporation, Limited
OF GLASGOW, SCOTLAND
Guaranteed by EAGLE, STAR & BRITISH DOMINIONS
INSURANCE COMPANY, LIMITED

Head Office Canadian Branch - TORONTO
Liberal Contracts to Agents in Unrepresented Districts

British America Assurance Company FIRE, MARINE, HAIL and AUTOMOBILE

INCORPORATED 1833

HEAD OFFICES: TORONTO

W. B. MEIKLE, President and General Manager

JOHN SIMB, Asst. Gen. Mgr. E. F. GARROW. Secretary.

Assets. Over \$4,000,000.00

Losses paid since organization over \$45,000.000.00