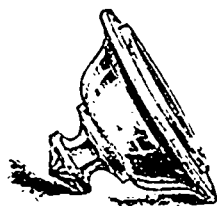
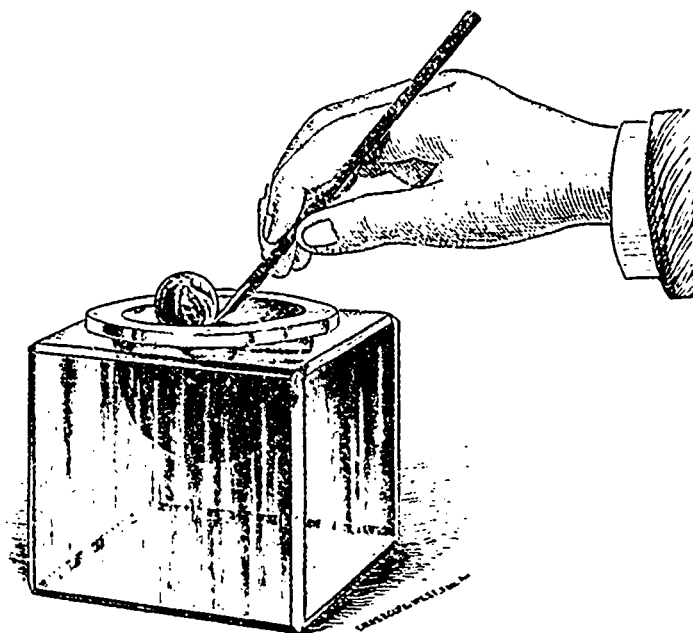


Trade Notices.

THE PERFECTION INKSTAND.—This new Inkstand which we illustrate by accompanying cuts, will be found to have many very good points that will at once meet with the approval of those who wish to have good clean ink for their daily use. This inkstand is a solid square block of glass, three by three, by two by two and one-half inches in size, and is provided with a lid, which has a small opening covered with a marble just sufficiently large to admit the pen, by which arrangement only a small portion of the ink is exposed. The marble does not interfere with the pen in the least, but is a positive advantage as it prevents dirt or dust from entering the ink, and by excluding the air prevents *evaporation* and *thickening*; it



also does away with the annoyance of opening and closing the lid, as the ink-well is *always closed*, except when the pen is being dipped into the ink. As the pen is withdrawn, and the marble rolls into place, as



shown in the cut, it presses against the pen just sufficiently to remove superfluous ink, and thus prevents dropping and blots. The additional lid, as shown in the small cut, is superfluous, and is only provided to meet the objection of those that do not care to use the marble. The Inkstand is entirely of glass; there is no metal to corrode. It is easily filled and cleaned. It can be sold at a moderate price and ought to be sold in considerable quantities by the trade in Canada.—Hart & Company, Toronto, are the Trade Agents.

A LONG FELT WANT SUPPLIED.—Lacrosse players have always experienced great difficulty in procuring a really first-class lacrosse stick. All dealers in the article are aware of the small proportion of anything like good sticks contained in a shipment, and the loss they are subjected to through having a quantity of poor sticks left on their hands. Of late years the crack players, especially in Montreal and Toronto, never think of playing with a stick as they find it when purchased from the dealer. All the netting has to be taken off, and the cat-gut subjected to a process, which renders it soft and pliable, so as to better hold the ball. The stick itself often has to be shaved and shaped to balance, and it can readily be seen that all this cannot be done without being able to do the work properly themselves, having considerable trouble and expense (most players have to pay as much for this as the stick originally cost). Messrs. H. A. Nelson & Sons, of Toronto, have succeeded, after a great deal of experimenting, in getting up the most perfect and durable lacrosse stick ever offered to the trade. They are made by Eastern Indians, employed by the day, all materials and tools being furnished them. Second growth hickory only is used, and each stick is branded "Champion XXX Selected" (registered trade mark). Dealers would

do well to order samples, so that players throughout the country can have an opportunity of judging as to the merits of the goods. The retail price is fixed at \$2.00 each, and for this season only a limited quantity can be supplied.

THE MILD MAY CARDS.—We had the pleasure last fall of noticing this new line of Christmas cards. They all contain Scripture passages, and while they are not pretentious in fringed borders and gaudy colours the finish of the cards and the designs are excellent by none.

It is enough to say that this year the new designs are equally as good as those of last season. While there have been some larger cards added, that will no doubt be quite as popular. Last year "sold out" had to be the answer to repeat orders. S. Edgar Briggs (Willard Tract Society), is now on the road with a full line of samples.

It is correctly reported in trade circles that the largest lot of files ever sold in one order was handled by the Robert Patterson Stationery Company, in St. Louis. The goods were made by the Globe Files Company.

We propose next month to give an extended notice of Hildesheimer & Faulkner's gold medal Christmas and New Year's cards. These cards are real gems, and deserve a more critical examination and detailed description than we can devote to them in this issue. The Toronto News Co. are sole agents for Canada.

As intimated last month, Selby & Co., wholesale stationers, have moved to their new premises, 28 Wellington St. East, Toronto. In addition to handling a full line of stationery they will continue to manufacture Kindergarten materials.