



The money you waste, every year, in faulty crucibles, would pay for the McCullough-Dalzell kind, and leave a handsome profit besides.

**MCCULLOUGH-DALZELL CRUCIBLE COMPANY, PITTSBURG, PA.**

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## TO THE VARNISH BUYER

the most serious considerations are quality, reliability and uniformity, and these qualifications are of special importance to the dealer who is trying to build up a permanent varnish trade.

Berry Brothers' label or brand may be safely relied upon as ensuring the above conditions.

Our Varnishes are the safest goods to handle and the surest and most reliable goods to use.

**BERRY BROTHERS, Limited**

**VARNISH MANUFACTURERS**

**WALKERVILLE, ONT.**

Write for our 100 page illustrated catalogue. Every dealer should have a copy for reference.