

### How Cecil Rhodes Held the Diamond Market.

A good story is told how the late Cecil Rhodes got the better of the late "Barney" Barnato, who considered himself invincible in sharp business transactions. Although a joke on Rhode's part it was a profitable one to him.

When Cecil Rhodes was at the head of the De Beers Company, at a time when they had for sale 222,000 carats of diamonds, he was approached by Barney Barnato with an offer for the lot in one parcel. To this proposition Mr. Rhodes replied: "Yes, you shall have them for that on one condition: That you let me see a sight no human eye ever saw yet."

"What's that?" inquired the would-be purchaser.

"Why," said Mr. Rhodes, "a bucketful of diamonds in one heap."

"Done!" cried Barney, overjoyed to close the deal on his own terms.

So they emptied the De Beers diamonds into a bucket. Then came the turn of Mr. Rhodes, who practically had to himself the diamond market during six weeks, the time required for restoring the stones into their 150 classifications.



### He Mentioned the Date.

An author was once called upon to pay a bill he owed. The creditor spoke strongly, and insisted upon some definite date being mentioned for settlement.

"Certainly," the author replied, "though there seems to be rather unnecessary commotion about this trifle. I will pay the bill as soon as I think of it after receiving the money which a publisher will pay me in case he accepts the novel which I will write and send him just as soon as I feel in an energetic mood after a really good idea for a plot has occurred to me."—Birmingham Post.

### Just Among Ourselves.

Our friend Mr. J. H. Polak, J.P., one of the Justices of the Peace for the County of London, has just received from the King of Servia the decoration and diploma of officer of the Order of St. Sava for services rendered as a member of the Jury at the Balkans Exhibition, held in London in 1907; he has also been awarded a Diplôme d'Honneur and Gold Medal in connection with the Hungarian Exhibition (London) 1908, when he reported upon the Hungarian Government's trade exhibits.

Mr. Polak, who is a member of the Council of the London Chamber of Commerce and Chairman of the Finance Committee of the Commercial Education Department of that body, has recently been elected a member of the London Court of Arbitration, he is also a member of the Aliens' Immigration Board of the Port of London, appointed by the Home Office, and is a member of the Executive Council of the Association of Insurance Brokers and Agents of Great Britain.

He has, since its establishment in England, identified himself closely with the Sun Life Assurance Co. of Canada, and took an active part in placing Colonial Life Offices in the same position as the home offices in respect of income tax abatement by bringing the matter to the notice of the then Chancellor of the Exchequer, with the support of the London Chamber of Commerce.



### And in Boston.

Here is a good joke on literary Boston. In the reading room of one of the most exclusive clubs in the "Hub" there is a sign that reads, "Only low conversation permitted here."

The Sun Life of Canada is  
 "Prosperous and Progressive."



DUNBLANE  
 remains except the  
 the 13th century.  
 is now used as the



LINLITHGOW  
 built in 1451 upon  
 one of the royal  
 the night before  
 since been a ruin.