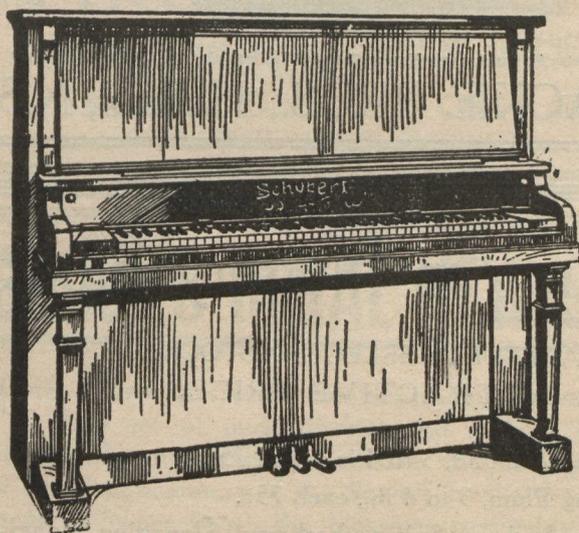


# Remarkable Piano Opportunity

A  
Stepping-  
Stone  
to a  
Gerhard  
Heintzman  
Piano



SCHUBERT PIANO

## DESCRIPTION

Height 4 ft. 6 in., 7 1-3 octaves, 3 pedals, loud, soft and very soft; full width swinging music desk, Boston fallboard, continuous hinges, case double veneered inside and out, full overstrung scale, ivory keys.

## WE ANNOUNCE A MATTER OF THE GREATEST IMPORTANCE

We have just secured from a well-known manufacturer a limited number of fine new "SCHUBERT" Cabinet Grand Upright Pianos, full sized, in handsome walnut and mahogany cases, which for financial reasons he was obliged to sacrifice quickly.

### Here is the plan:

While we could readily sell these excellent instruments at a considerable profit we have found a better use for them.

We offer them as an easy stepping stone to the possession of the famous Gerhard Heintzman. We will give you full advantage of the lowest possible price, and agree to take them back any time within six years, if desired, on the purchase of a new Gerhard Heintzman, allowing credit for the full price paid, less a nominal yearly charge of five per cent. for wear and tear.

Furthermore, we offer these pianos at the exceedingly low price of \$200 cash, or on the following reasonable terms: \$10 cash and \$6 per month, with interest at 6 per cent. We will ship anywhere on approval, and if you are not satisfied we will pay the return freight.

Here is an unexpected chance to not only secure an unheard-of value, but to make easy the final purchase of the highest grade piano manufactured—the celebrated GERHARD HEINTZMAN.

Special "price offerings" are no novelty, and a "price offering" may mean little or nothing. But a real piano offering which combines such a low price with such excellent quality is rare indeed. These pianos are fully guaranteed by their maker and by this Company, who, as makers of the GERHARD HEINTZMAN Piano, could not under any circumstances have their name associated with a questionable instrument.

If you are not ready at this time to purchase a piano of the highest grade, but desire a splendid new instrument for your own use, for the use of the children, for students or beginners, here is a chance of the greatest value.

Do not delay in taking advantage of this offering. Our supply of these instruments is limited, and they are sure to go quickly.

Call or write us at once.

# GERHARD HEINTZMAN, LIMITED

97 YONGE STREET

TORONTO