use

TO FARMER who has used Canada Cement asks that question, because his first trial answered it to his complete satisfaction. Yet it is only natural that a farmer who has never used concrete—perhaps yourself should require convincing reasons before deciding to use it himself.

If we knew where you lived, and knew your name and the names of your neighbors, we could tell you of many men in your own locality who would be glad to tell why they are using Canada Cement. Since that is impossible, this advertisement will try to give you an answer to your question.

"WHAT IS CONCRETE?"

ONCRETE is an artificial stone. It is a mixture of cement, sand and stone, or of cement and gravel, with water. The proportions of the various materials vary according to the purpose for which the con-



THE mixing and placing of concrete is simple, and is easily learned. No claborate tools are needed.

crete is to be used. This mixture hardens into an artificial stone. This hardening process is rapid at first, and in a few days the mixture is as hard as rock. After that, time and weather, instead of making it crumble, actually makes it stronger.

Since stone, sand and gravel may be found on nearly every farm, the only cash outlay is that required for cement. Cement forms only a small part of finished concrete, and this expense is relatively small.

Concrete may be mixed and placed at any season of the year (in extremely cold weather certain precautions must be observed) by yourself and



CONCRETE is the ideal mate for barns and silos. Be fire, wind and weather proof, protects the contents perfectly. ple, and full directions are contained in

ing is sim-

the book which we will send you free.

"WHAT CAN I USE CONCRETE FOR." ONCRETE can be used for all kinds of improvements. By having a small supply of cement on hand you will be able to turn many an otherwise idle afternoon to good account by putting a new step on the porch, or making a few fence posts, or repairing an old foundation wall. It is a mistake to suppose that you have to be ready for a new barn or silo to be interested in concrete. Besides, it is just as well to become familiar with the use of concrete for small jobs, for then you will be better able to handle big jobs later on:

First cost is last cost when you build of concrete. Concrete improvements never need to be repaired. They are there to stay, and every dollar put into them adds several dollars to the cash value of your farm, and in many cases improvements of this everlasting material are actually cheaper in FIRST COST than if they were built of wood. The cost of lumber is constantly increasing, and it will not be many years before its cost will be prohibitive.

YOU should use concrete, because by so doi you can make your farm more attracti more convenient, more profitable and mo attractive



OUR mills are located all over of ada, so that no matter wi you live you can get Canada Cen without paying high prices caused long freight hauls.

"Why Should I Use Canada Cement?"

E were the first cement company to investito the farmers of Canada how they could save money by using concrete. We conducted an exhaustive investigation into the subject, learned the difficulties they were likely to encounter, and how to overcome them, and published a book, "What the Farmer Can Do With Concrete," containing all the information that the farmer could need. We have made a special effort to give the farm-

CANADA CEMENT COMPANY, Ltd. 550 Herald Building, Montreal

Please send me, free, your book: "What the Farmer Can Do With Concrete," and full particulars of the 1912 Cash Prize Contest.

My name is Address

ers of Canada not only the best cemen; that can b made, but also every possible assistance in the u of concrete. Our free Farmers' Information Bure is at the service of every farmer in Canada.

questions concerning the use of concrete are answered at once, and the Bureau is al-waya glad to receive suggestions from farm. ers who have discovered new uses for cement. Last year we conducted a \$3,600 Cas. Contest, in which farmsecond contest,

Province par-ticipated A Let it guide you to the plan where the best cement is sold in which three times as many prizes are off has been announced for this year.

SOLD HERE

You can easily see why a company that is voting this much attention to the farmers' ne in better position to give you-a farmer-so

tory service. Canada Cement will always give you satisfactory results. Every bag and barrel must undergo the most rigid before leaving the factory.

YOU should use

Cement because

you not only the

best cement made

but also careful.

conscientious,

personal assist-

ance in making

use of it.



handsomely bound illustrated with photograwas the first, and is the work describing the farmuses for concrete ever lished. See free offer on page.

F you haven't received a copy of "What Farmer Can Do With Concrete," write for write for at once. It will be sent absolutely free, with obligating you in any way. Use a post card the coupon. We will also send particu of the 1912 Cash Prize Contest. Address:

CANADA CEMENT COMPAN

Farmers' Information Bureau 550 Herald Bidg. MONTREAL, Qu