

The Player Piano

Will be a 1908 Favorite

There is the largest kind of assurance that the player-piano will become additionally popular as a family instrument during 1908. The sales were greatly increased within the year just closed—sufficient to indicate the further increase that is bound to take place this year.

And why not?

Here is an instrument that will adorn any parlor—that is not distinguishable in appearance from a fine upright piano, but an instrument that anyone in the home can play.

One does not need to possess a knowledge of music to be able to play our popular automatic interior player-piano. It is a wonderful instrument. Call at the warerooms and see these player-pianos. Write us if you are out of town for price. Terms will be made easy for anyone.

Ye Olde Firme of

Heintzman & Co., Limited
115-117 King St. West, Toronto

ARGONAUT ROWING CLUB

GIVE ANNUAL BALL

Ball Room of King Edward Hotel
Gay With Aquatic Symbols and Colors.

The King Edward presented a gay scene on Friday evening when the Argonaut Rowing Club gave their annual ball.

The ballroom was decorated with blue and white (the colors of the club) and crossed with the colors of the Argonaut Rowing Club. The trophies of the famous Argonaut crew were served at 11 o'clock in the Louis XV. room and the long corridor, from tables dainty with ferns and flowers.

The stewards were: Maj. James Cooper Mason, R.G., Maj. J. M. Davidson, Q.O.R.; Capt. H. Wyatt, Q.O.R.; Mr. Harold Muntz and Mr. A. T. Hunt. The committee were: Mr. Donald Brenner, Mr. Walter Green, Mr. A. K. Macdonnell, Mr. J. L. Bigley, Mr. R. E. Moody, Mr. A. Davidson, Mr. Lionel C. Hoskins and Mr. Hugh L. Hoyle, secretary.

They all wore badges of the club colors.

The patronesses were: Mrs. Sweeney of Ronahill, in a brocade of white and blue; Mrs. Muriel Phillips, in white liberty with a hem of hand-painted chiffon, and Mrs. Eastmore, in rose liberty satin.

A number of military men wore their regimental clothes, and with light gowns, added to the brilliancy of the scene.

Maj. McDonald and Douglas Young accompanied Miss Mortimer Clark and Miss Reid, the bright guest of the evening. Miss Clark was in white with a hem of hand-painted chiffon. Miss Reid, in white net and red roses.

Miss Daisy McDonald of Winnipeg came with Miss Mona Murray, both girls very pretty in white.

Miss Gaze, white liberty with dainty embroidery; her sister, Miss Irene, very pretty in white net with appliques of pink roses.

Miss Nora Sankey, pink chiffon; Miss Muriel Phillips, with a very smart black sequins, with a very pretty arrangement of blue ribbons, bon and roses; Miss Olive Shepherd, a pretty dancing frock of pink honey-combed chiffon with lace berthe and touches of black; Miss Marjorie Beckett, black crepe and velvet; Mrs. Arthur Massey, pink brocade; Miss Marie White, pale blue and white; Miss Pauline Gray, a very graceful gown of pink liberty with pearl trimmings; Miss Florrie Fay, white lace over sat-ge lace and chiffon; Miss Bruce Fraser, a short dancing dress of white with pretty trimmings; Mrs. Charles Mitchell, a very pretty frock of cream marquisette with deep folds of maize liberty; Miss Charlotte Gooderham, white chiffon and satin and blue; Mrs. W. Ince, an empire gown of white and blue; Mrs. W. Morrison, a pretty matron, in embroidered chiffon and red roses; Miss Cosgrave, princess gown of rose satin.

Some of the men were: Charles Beaudry, W. Brenner, R. Sanderson, W. Hart, M. Dales, Henry McDonald, Ernest Oliver, Fraser Telford, B. Farmer, G. L. McKay, W. Burns, J. P. Murray, A. C. Meredith.

JANUARY FUR SALE

PRICES AWAY DOWN

Our fine stock of beautiful furs to be sold at very low prices.

We guarantee satisfaction.

PERRY & BOURDON

Cor. Queen and Victoria Street.
Sale begins Monday.

NOTES OF SOCIETY

Mr. and Mrs. Scott Griffin of Winnipeg are the guests of Mrs. William Mackenzie at Benvenuto.

The Hon. George W. Ross and Mrs. Ross are up from Ottawa for a couple of weeks and are with Mr. and Mrs. Leslie Wilson in Roxborough-avenue.

The private view of the Ontario Society of Artists' 36th exhibition takes place Friday evening, Feb. 24.

The third annual at-home in aid of the Children's Aid Society will be held in the Temple Building on Feb. 14, under the distinguished patronage of Their Excellencies the Governor-General and the Countess of Grey. His Honor the Lieutenant-Governor of Ontario and Lady Clark and the following ladies: Lady Mulock, Lady Moss, Lady Falcoubridge, R. A. Pym, A. F. Rutter, Jack Murray, J. R. Stratton, Claude Fox, Lewis Howard, Arthur Ardagh, Harley Smith, Frederick Munro, O. B. Sheppard, A. L. Eastmore, Fercial Leadley, Edmund Phillips.

Mrs. John Boyd, 118 Brunswick-avenue, is leaving for Preston Springs, and will not receive until later in the season.

Mrs. G. H. Carver of 239 College-street will receive the third and fourth Tuesdays of each month.

Mrs. Charles Band and Miss Maud Band are in New York.

Lady Clark is giving a dance at Government House on Tuesday, Jan. 28.

The arts dance, which was to have been held on Jan. 15, has been postponed until February.

Mrs. A. M. Piper has issued invitations for a tea next Tuesday afternoon, from five to seven o'clock.

Mrs. Leigh Hammond will receive in her apartments, the St. George, on Tuesday and afterwards on the second and fourth Tuesdays.

The annual cadet corps dance of St. Andrew's College will take place on Friday evening, Jan. 24.

Mrs. T. S. Harris left yesterday via Boston for Italy.

Miss Almee Falconbridge returned home on Thursday.

Miss Joyce Palmer (New York) is the guest of Mrs. J. J. Palmer, Huntley Lodge, Deer Park.

Mrs. William Delmar Cavendish will receive on the second Friday in February and afterwards on the second Fridays during the season.

Lieut.-Col. Mason and Mrs. Mason, Queen's Park, with their daughters left last week from New York for England.

Miss Stout (Boston) is the guest of Mrs. J. Kerr Osborne.

The engagement is announced of Miss Beatrice Sprague, second daughter of Dr. E. W. Sprague, to H. V. Ardagh, son of Judge Ardagh (Barrie).

The commodore and officers of the Toronto Canoe Club give their annual at-home at McConkey's next Friday evening. The patronesses are: Mesdames J. G. Ramsey, E. E. King, T. D. Bailey, M. A. Thomas, Joseph Oliver, E. A. Blackall.

Mrs. J. H. McConnell, 625 Dundas-street, entertains at tea next Thursday from 4.30 to 6.30 o'clock.

Mrs. D. W. McPherson, 556 Bathurst-street, has issued cards for a tea next Thursday from 4 to 6 o'clock.

Miss Raphael (Montreal) is visiting her sister, Mrs. Tom Wood.

Miss Ina Matthews is in Montreal with her sister, Mrs. Jack Ross.

Mrs. Cecil Lee has removed to 64 Madison-avenue, and will receive next Friday and the following Friday.

Mrs. Haney is having a home dance on Jan. 20.

Mrs. and Miss Sheridan of 6 Avenue-road will not receive until the second Friday in February.

The engagement is announced of Miss

Emily Bethune, daughter of the late Mr. and Mrs. Robert Bethune, to the Rev. Mr. Evans, dean of Montreal.

Mr. and Mrs. Draper Dobie arrived in town on Wednesday and are at the King Edward.

Miss Anderson of Ottawa is the guest of her sister, Mrs. J. A. Campbell of Davenport-road.

Mrs. Albert E. Humphrey will receive the first time in her new home, 410 Palmerston-boulevard, on Thursday, Jan. 16. Her sister, Miss Munro, will assist her.

The marriage of Miss Almee Falconbridge to Mr. Douglas Young will take place in the early summer.

The engagement is announced of Miss Gertrude Alice Parsons, eldest daughter of W. Parsons, to J. W. Godfrey Pate of Edmonton.

Mrs. Clayton, who has been the bright guest of Mrs. H. C. Osborne, returned to England last week.

Mr. and Mrs. H. C. McLeod left for Jamaica on Friday.

Mrs. Frank Hunnisset, Jr. (nee Williamson) will receive for the first time since her marriage on Friday, Jan. 17, afternoon and evening, at her home, 214 Crawford-street, and afterwards on the first and third Tuesdays.

Mrs. A. D. Fisher, 4 Roxborough-street east, will receive next Monday and Tuesday for the first time this season, and on second Monday and Tuesday of each following month.

Mrs. J. Ernest Proctor will receive at 6 Roxborough-street east on Tuesday for the first time since her marriage.

Mrs. Milton W. Lackie will receive at her new home, 57 Howard-avenue, Parkdale, on Wednesday afternoon and evening. Her mother, Mrs. Atkinson, will receive with her.

Miss Eleanor Hymmen, who has been visiting her sister, Mrs. W. J. London, Jarvis-street, left for Montreal Saturday evening, and will spend a few days there before returning to her home in Brattleboro.

Mrs. Charles C. Cummings will receive at 6 Roxborough-street east, on Tuesday, Tuesday afternoon, Jan. 14, and afterwards on the first Tuesday of each month during the season.

Mrs. M. C. Windrum returned to her home in Cleveland, Ohio, on Saturday, after spending the Christmas holidays with her mother, Mrs. F. Richards of Berkeley-street.

Mr. and Mrs. H. E. Hills of Pembroke-street announce the engagement of their daughter, Edith Layfield, to Mr. James E. O'Farrell of Toronto.

Mrs. George Shanessey will receive at her home 20 Park-road, Tuesday, Jan. 14, Mrs. C. E. Morris of Edmonton will receive with her.

AWAY WITH BIG HATS.
Huge Creations no Longer Popular With the Fashionable.

Fashion is called fickle for more than alliteration sake. She has all the feminine failings—or what are known as such. In consequence, love of change, all that goes to the making of the eternal feminine. Over these the world has theorized for ages past, and always will. Till the last day, both women and fashion will be denounced for their whims and moods, for it is possible in life to live down everything, even a crime, but a theory—never.

Just now it is the hats which have most remarkably altered from their primary indications, and there is a radical rebellion against the modes of the early season which have been pushed to extremes, but which are now being discarded.

It seems that the fastidious Parisian has tired of the big hat which previously could not be too big, too extravagant to suit her taste, and considers only the small toque and the hat of medium size to be the chic headgear.

Here, however, the colossal hat still holds its own, and, having invested heavily in those overgrown creations many women will wear them through the season despite the fact that the latest importations are of greatly reduced dimensions, and more conservative shapes, still, the little toques are being worn, and the rich and the poor are alike attracted to them.

The big hat at its best has been beautiful even when extreme, but it has been wonderfully and fearfully travestied. Beautiful feathers of all kinds had much to do with this beauty, but feathers are not so simple in effect as it was elegant. This model

Along with the feather-trimmed hats whose feathers often made their price soar to appalling heights, were many others as charming in their way, and the expensive enough, because turned out by skilled hands, not rivals in cost to the feather and fur trimmed models. These hats were the big shanes in soft felt, satin, velvet, etc., trimmed solely in swathing folds and great bows of tulle. Perishable they are, of course, and practicable only for fair weather wear, but when effectively made they had an airy lightness that removed the reproach of heaviness attached to most hats of their size.

The small fur toques are conspicuous among the new small hats, and new variations on the marquisette idea and the Henry IV. shapes are also much in evidence.

It will be interesting to see what effect the little hats will have upon the monumental coiffures, so necessary for the huge models. Possibly by spring the coiffure in blind and unskillful sent itself and women's heads may approach naturalness once more, but at present the little hats nestle among numerous puffs and wide spread locks.

There are rumors of fringes, or, in the preferred American phrase, bangs, once more, but the calamity is not yet upon us. The amazing volume of the artificial puff is one of the most striking phenomena of the season, and becoming and admirable effects are obtained by skillful use of these puffs.

Many women are achieving absurdities of coiffure in blind and unskillful effort to follow the fashion. It is to be devoutly wished that each woman who buys false puffs would give up hours to careful study of her own possibilities in the matter of coiffure and either discover for herself or pay

a first-class coiffure to teach her just in what way her hair may be dressed becomingly with the aid of the newly acquired puffs. Too often the false hair is stuck in relation to the rest of the coiffure or to the lines of face and head when the hair is removed—Mme. La Coquette, in San Francisco Bulletin.

Some Day, O Seeker of Dreams.
By Arthur Stinger.
Some day, O Seeker of Dreams, they will seek even you.
Some day they will wake, Fallow Singer, and hunger and want
For the Ways to the Lonely Height!
So let us, Oh Weaver of Beauty, take heart,
For out of their dust they will call to us yet!
Let us wait, and sing, and be wise,
As the hills thru the night have been wise!
For we are the Bringers of Light, and the Voices of Love,
And we are the Soothers of Pain, the Appeasers of Death,
The Dusk and the Star and the Gleam and the Loneliest Peak!
And when they have found and seen, and know not whether they're blind,
They will come to us crying aloud like a child in the night.
And when they have learned of our lips, Still back to our feet they will grope.
For that ultimate essence and core of all things, Where Silence and Dreaming and Music are one!

—In Everybody's Magazine.

Don't Boast.
The Good Book says: "Pride goeth before destruction and a haughty spirit before a fall."
Two chimneys stood near each other on separate houses: one tall and therefore very conspicuous, the other short just jutting above the roof.
"What a contemptible figure you cut," said the tall one, looking down disdainfully on his short neighbor.
"I know it," said the short chimney. "I am but a very humble thing, I know."
"You need to look up to see my top," remarked the tall chimney.
"Yes," said the little one.
"Why you are hardly worthy the name of a chimney at all," observed the other. You are so short."

"I don't pretend to be greater than

KAY'S JANUARY FURNITURE SALE

15 to 50 Per Cent. Price Reductions

ON All Furniture in Stock

Kay's January Furniture Sale differs in two important particulars from other efforts of this kind.

First—It embraces every piece of furniture in stock—the price reductions ranging from 15 to 50 per cent.

Second—It is concerned only with regular stock, furniture of the highest reliability. Goods made for special sale purposes have no place on our floors. Just now we want to call special attention to the splendid collection of Colonial designs we show in mahogany dining-room and bedroom pieces.

Come expecting great bargains. You will not be disappointed. Here are a few special items worth reading:

CHINA CABINET in fine mahogany, an attractive modern design, with plate glass shelves and mirror back. Regular \$120, for \$75.00	HALL STANDS, in quarter-cut oak; your choice of weathered or golden finish. Regular \$20, for \$13.50	WITING TABLE, No. 60—In weathered oak, with pigeon hole rack, top measures 24 in. x 36 in. Regular \$20, for \$15.00
WORK TABLE, of Austrian workmanship, entirely covered with decorated leather and lined with green silk. Top measures 12 1/2 x 18. Regular \$47.50, for \$25.00	SIDEBOARD, No. 106—In fine quarter-cut oak, golden finish, top 1 ft. x 2 ft. A good Sheraton design. Regular \$60, for \$42.50	
DAVENPORT SOFA, in turned oak with leather covered cushions in seat and two back cushions, also in leather. Regular \$45, for \$38.00	LIBRARY TABLE, with five drawers. Top measures 24 in. x 36 in. Regular \$20, for \$15.00	

Cut Prices on Beautiful Rugs

Fresh from our workrooms is a new lot of magnificent Rugs and Squares, made from remainders left over from sold-out lines of carpet. Included are some of the finest importations in Brussels, Velvets, Axminsters and Wiltons. There is variety enough in design, color and size to provide for almost every room in the house.

The prices we quote make every rug a veritable bargain. They are on sale

These figures will show how much below value they are priced.

AXMINSTER RUG, 12 1/2 x 12 1/2, champagne ground with pink roses, 106, for \$35.00	BRUSSELS RUG, 12 1/2 x 10 1/2, all-over pattern in shades of green and fawn, 122, for \$25.00	BRUSSELS RUG, 12 1/2 x 10 1/2, suitable for bedroom, a floral design in light blue and gold, 145, for \$35.00	AXMINSTER RUG, 9 1/2 x 7 1/2, Turkish colorings, red, and green, 122, for \$20.00	BRUSSELS RUG, 12 1/2 x 10 1/2, in shades of fawn and brown, 122, for \$24.00	WILTON RUG, 12 1/2 x 10 1/2, Adams design in a rich two-tone crimson effect, 145, for \$37.50
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JOHN KAY COMPANY, Limited

36 and 38 KING STREET WEST

Fine Lace Curtains Reduced

For Monday we announce an important sale of Lace Curtains, including the finest makes we carry, in Brussels, Connares, Duchesse, Irish Point, Renaissance, Marie Antoinette, and Real Torchon Milet Lace. In some cases we have only two or three pairs of a pattern. We want to clear the lot before stock-taking.

A few prices are quoted, but you must see the goods to obtain an adequate idea of the bargains offered.

WHITE TAMOUR LACE CURTAINS, size 4 1/2 x 2 1/2 yards, per pair, \$12.00, for \$8.50	WHITE IRISH POINT, size 4 1/2 x 2 1/2 yards, per pair, \$10.00, for \$7.50	WHITE BRUSSELS LACE CURTAINS, in values quite unprecedented, 4 1/2 x 2 1/2 yards, per pair, \$12.50, for \$9.50	REAL CONNEMARA handmade Lace Curtains, 48 in. x 4 yards, size 4 1/2 x 2 1/2 yards, per pair, \$20.00, for \$15.00	WHITE MUSLIN CURTAINS for bedrooms, size 4 1/2 x 2 1/2 yards, per pair, \$10.00, for \$7.50
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I am, tho I think I am as high as I ought to be for my station," replied the little chimney.
"As high as you ought to be? Well, that is the limit. You are a little better than a hole in the roof," said the tall one with a loud laugh.
"It isn't becoming that all chimneys should be of one height," said the little chimney, modestly.
"It is right that some should be high like you and some low down like me, and as our duties are the same, we are pretty much upon an equality after all, whether tall or short."

A fierce storm came up during the night. The morning light showed the short chimney smoking as usual. Where was the tall one? Poor fellow! The storm had swept it from its place, because it was so exposed—it lay only a heap of bricks on the ground.

"How thankful I am," said the little chimney, "that I was so low. Had I been high, like my poor neighbor, I might have shared his unhappy fate."

GRENFELL IN HARD LUCK.
Several Reindeer Drown and Steamer Is Wrecked.

ST. JOHN'S, Nfld., Jan. 11.—The herd of reindeer imported from Norway by Dr. Wilfred Grenfell, the celebrated missionary, were landed at Cremlie Harbor, Labrador, under difficulties.

The deer were placed on board the steamer Anita at St. John's, but on account of numerous ice floes this boat was unable to get near the shore. The animals were lowered from the steamer to a body of ice.

When deckhands started to drive the deer to land it was found that the ice was very thin, and, in spite of the efforts of the men, several animals broke thru and perished. The bull of the herd was driven ashore safely.

A short time later a storm arose, and the Anita was forced on a reef. Her bottom was badly damaged and her sides were crushed by a huge ice floe which was carried against the vessel. The boat remained afloat, however, and was able to reach St. John's, where she arrived yesterday, leaving badly.

During the present season generous hosts are inclined to be extravagant and use champagne for their entertainment. The sensible man, however, by providing himself with a supply of radnor water, can give his guests a beverage quite equal to champagne with less uses radnor water to mix with good Scotch or rye whiskey.

A SERIES OF RECITALS

OF —AT THE—

Margaret Eaton School

of Literature and Expression

A Series of Ten Saturday Evening Recitals in Greek Theatre

ARTISTS APPEARING

ANNOUNCED LATER

Single admission 50c and 75c. Course Tickets \$4.00 and \$6.00. PLAN NOW OPEN TO SUBSCRIBERS AT GERHARD HEINTZMAN'S PIANO SALON, 97 YONGE STREET, and at MARGARET EATON SCHOOL. Plans close Jan. 31, 1908. Recitals begin Feb. 8, 1908.

DANCING

A. KAPLAN

Instructor in Ball-room, Fancy, Group and National Dances.

For children, Saturday two to five o'clock. Broadway Hall, 450 Spadina Avenue.

Studio open every evening 7 to 10 o'clock

During the present season generous hosts are inclined to be extravagant and use champagne for their entertainment. The sensible man, however, by providing himself with a supply of radnor water, can give his guests a beverage quite equal to champagne with less uses radnor water to mix with good Scotch or rye whiskey.