



T. M. HUTSON.

**"THE MOST VALUABLE EXPOSITION OF THE
SCRIPTURES FOR THE COMMON
READER EVER PUBLISHED."**

I have taken and delivered in all over **300** orders for the "Self-Interpreting Testament"—have taken as high as **20** in a single day. The greatest number of subscriptions taken in a single week was **60**, and the best month's subscription was **200**. I have a number of times taken **20** subscriptions in twenty-five calls. It is the greatest book of the age, in my judgment, and the most valuable exposition of the Scriptures for the common reader ever published. Its photographs of the places of Bible occurrence, of course, add greatly to its sale as well as to its interest. I cannot see how any one desiring to canvass can hesitate one moment with reference to this book. My own experience fully convinces me that it would be a waste of time to try to sell any other

book or article, as an agent, so long as I can command territory for the "Self-Interpreting Testament." I make a liberal use of the testimonials, which are absolutely convincing; but the grand photographs of places of Scriptural history and events are simply irresistible.

T. M. HUTSON, Centralia, Ill.

"CLEAR PRINT AND MAGNIFICENT PHOTOGRAPHS ARE STRONG FEATURES."

I have found in the tabulated matter, comments, explanatory matter, etc., and last, but not least, its clear print and magnificent photographs of Scriptural places, the strong features of this work. I find no trouble at all in getting the attention and in getting the interest when people are not too busy. Last month I took **44** subscriptions, but of these I took **25** in one week and **6** in one day. I can only work a portion of my time. I took **9** subscriptions in fifteen calls this week, and believe I can come near to that average. It is by all odds the best seller I have ever handled. It never fails to give satisfaction, so that when I meet my subscribers they always have a friendly greeting for me, apparently feeling that I have done them a kindly service in affording them an opportunity to purchase so splendid and beautiful a book. The work of canvassing for the "Self-Interpreting Testament" is indeed a pleasure.

J. M. DIEFFENDERFER,

Clarksburg, W. Va.



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