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H. P. ECKARDT & CO.

Wholesale Grocers

TORONTO

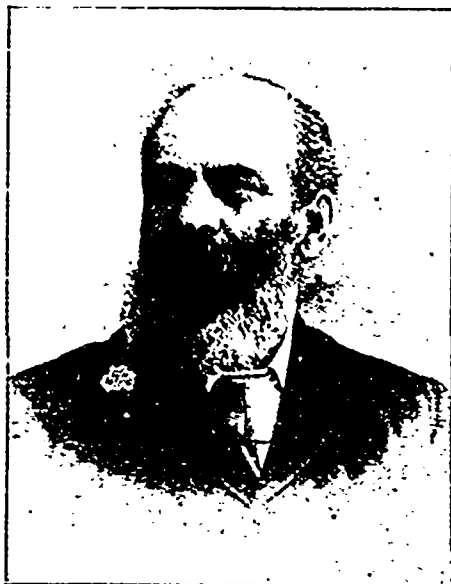
NEW LOCATION.

The wholesale hardwood firm of McBean & Verrall are now located in their new office built by themselves at the foot of Bathurst street, Toronto. The building is of substantial construction, finished in quarter-cut oak, with hardwood floors, hot water heating and other modern equipment, and the location and accommodation provided are such as to enable them to handle their growing business most conveniently. In their yard, adjacent to the office, they have in stock upwards of one million feet of hardwoods in all thicknesses, including mahogany, cherry, oak, chestnut, maple, birch and ash. They make a specialty of rock elm and hard maple, and on account of the large stock carried, they are always in a position to supply lumber thoroughly seasoned. Mr. John A. McBean gives his sole attention to the purchase of stock, while the selling end of the business is looked after by Mr. Fred T. Verrall.

OBITUARY.

MR. ALFRED CROSS.

The death occurred in Liverpool, England, recently, of Mr. Alfred Cross, for many years identified with the business of Joseph Owen & Sons, Limited, timber mer-



THE LATE MR. ALFRED CROSS.

chants, Liverpool, who are large importers of Canadian lumber. Mr. Cross was sixty-one years of age. When a young man he became identified with the timber and building trades, and in 1866 was engaged by the late Mr. Joseph Owen as manager of his new saw mills in Liverpool. New mills were erected and the volume of the business of the firm increased twelve-fold during the time of Mr. Cross connection with it.

The business was converted into a limited company a few years ago, when Mr. Cross was appointed a

director, and continued as manager of the Liverpool mills.

Few men have acquired so thorough a knowledge of the timber trade as Mr. Cross possessed. He was a competent judge of all kinds of timber, native and foreign, understood all processes of manufacture and was a good buyer and a clever salesman.

Mr. Cross visited Canada, the United States and the West Indies on business for his firm. He enjoyed the friendship and esteem of a large circle of friends both in society and business, and his demise is deeply regretted.

MR. F. BILLINGSLEY.

The late Frederick Billingsley, of Quebec, was well known in lumber circles throughout the greater part of Eastern Canada as well as in Great Britain. Born in



THE LATE MR. F. BILLINGSLEY.

1841, he entered the office of Messrs. H. & E. Bur-stall at the age of thirteen, and died a partner in J. Burstall & Company at the age of 63—an unsevered connection of over fifty years.

An astute, earnest business man, he was as much esteemed in commercial circles as in his private life. He was at the time of his death a director of the Quebec Bank, President of the Quebec Warehouse Company and a Past-President of the St. George's Society.

The large attendance at his funeral, irrespective of race and creed, was a testimonial to his worth.

MR. A. B. LEE.

Mr. Arthur Burdett Lee, president of Rice Lewis & Son, Limited, wholesale hardware merchants, Toronto, died on June 22nd, aged sixty-six years. He entered the employ of Rice Lewis and Son in 1856, and in 1889 became president of the company. He took an active interest in public affairs, being for over twenty years Chairman of the Board of Harbor Commissioners, and at one time holding the position of President of the Board of Trade.

Mr. John A. McBean, of the hardwood lumber firm of McBean & Verrall, Toronto, has been in England for the past three months on business and pleasure combined. He expects to return home about the end of August.

Lumber firms who intend sending men into the woods during the coming fall and winter will be interested in the announcement of the Capstan Manufacturing Company appearing in the advertisement pages of this issue. This company make a specialty of provisioning lumber camps.

TRADE NOTES.

The British Columbia Marine Railway Company are announced to have acquired by lease the plant of the Albion Iron Works at Victoria, B.C.

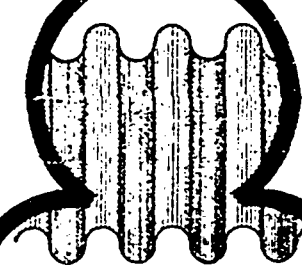
The Ashland Emery & Corundum Company, incorporated under the laws of the State of New Jersey, has been authorized to carry on business in Ontario.

John W. Hennigar, whose saw mill at Noel, N.S., was destroyed by fire recently, is rebuilding, and has ordered a new mill from the Oxford Foundry & Machine Company, of Oxford, N.S.

The annual picnic of the employees of the Dodge Manufacturing Company, Toronto, was held at Bond Lake on Saturday, July 9, when an interesting programme of sports and music was enjoyed.

The Hanchett Swage Works, Big Rapids, Mich., have recently placed upon the market a swage shaper which is said to be remarkable for its simplicity of construction, perfect adjustment, great speed of operation, and the excellent work which it is capable of doing.

Your boilers are the source of your power. They determine in a very large measure your output and your profits. If they do not generate sufficient steam, your machines lag, you are compelled to shut down occasionally, your men stand idle, your output suffers and your profits rapidly dwindle. Your mill is productive only when in operation. Many of your expenses continue all the time, whether your mill is running or idle. Not so your profits. They increase only when your mill is running, and stop when your mill shuts down, whether for a season, for the night, or only for an hour. Not only do your profits come to a standstill when you are compelled to shut down for say half an hour to wait for steam to rise, but your expenses are at their maximum, as, in addition to your fixed expenses, such as taxes, insurance, depreciation, salaries, etc., every man on your pay roll is drawing full pay. For this reason, shutting down to wait for steam to rise is very expensive, your profits coming to a standstill, and your expenses remaining at their maximum. Those so situated would do well to install the Gordon Hollow Blast Grate, which insures a full head of steam regardless of the weather. In addition, it permits wet, green or frozen sawdust and other refractory refuse to be used as fuel, giving as good results with them as a draft grate gives with dry wood. Those interested should write the Gordon Hollow Blast Grate Company, Greenville, Michigan, for their Catalogue D.



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