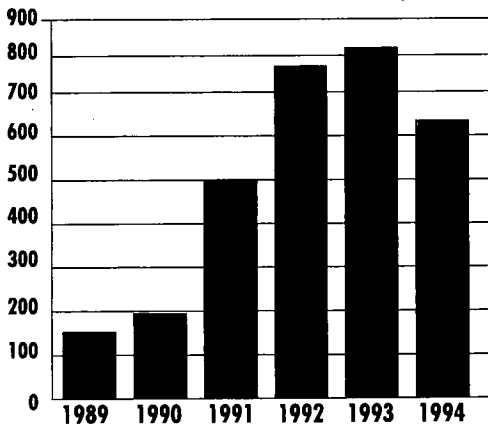


FOREIGN TRADE

ELECTRIC POWER AND DISTRIBUTION EQUIPMENT IMPORTED BY MEXICO FROM THE WORLD

US \$ millions



Source: Government of Mexico import data and Statistics Canada World Trade Database.

Imports account for more than 60 percent of the market for electricity generation, transmission and distribution equipment. The United States captured more than one-third of import sales.

It is not possible to accurately calculate Mexico's imports of electric power generation and distribution equipment. The harmonized commodity classification system (HS) groups together a variety of electrical products that might be used for generation or distribution purposes, but which could also be used for other applications. The accompanying tables take a very broad view of the sector. Some other estimates put total imports at around half of the levels indicated.

According to United States Department of Commerce (USDOC) estimates, the total import market for electric power equipment was US \$411 million in 1993, and import penetration was 62 percent. By their estimates, the U.S. captured 36 percent of the market, followed by Germany and Japan with 15 percent and 14 percent, respectively. Other important importers were France and the United Kingdom. Canada's import market share was less than 2 percent.

ELECTRIC POWER GENERATION AND DISTRIBUTION EQUIPMENT MEXICAN IMPORTS FROM THE WORLD US \$ MILLIONS

Product	1992	1993	1994
Conduits and ducts	0	0	1
Electrical wire and cable	21.3	8.6	11.5
Nuclear reactors and equipment	1.2	1.9	1.6
Boilers and parts	83.7	130.2	27.0
Turbines	12.0	19.5	39.2
Generators and motors	119.2	164.2	122.1
Transformers	87.4	99.6	70.0
Circuit breakers, relays, terminals	108.7	80.1	83.9
Switches	127.9	125.2	147.2
Miscellaneous parts	189.1	152.5	85.0
Insulators	21.6	29.6	38.0
Total	772.1	811.4	626.5
Annual rate of change		5.1%	-22.8%

Source: Secretaria de Comercio y Fomento Industrial (SECOFI), Secretariat of Commerce and Industrial Development.