## Wal-Dor Industries Limited

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## Marketing Profile

In 1979, Wal-Dor Industries Limited, located in New Hamburg, Ontario, began manufacturing horizontal designed continuous flow dryer/cooler. In-plant research and development and extensive product testing led to the development of the "Vers-A-Belt Dryer/Cooler" adaptable to a wide range of products which require moisture removal for long-term storage, recycling or further processing.

To date, Wal-Dor has manufactured 100 dryer/coolers of various sizes and models, many being custom designed for a wide range of products. Wal-Dor manufacturing facilities cover 20,000 square feet. Vers-A-Belt Dryers are being used for fruit dehydration - i.e. sliced apples, pitted cherries, bananas. Vegetables and varieties of spices can have moisture removed for further processing and long-term storage.

The company's test dryer is being used extensively to design production models using multiple designs in relation to products weight and density. Hi-low limit temperature switches provide safety shut-down caused by operations failure. A brush and washing system can be installed on the product conveyor belt.

All dryers are built to Canadian Gas Association Standards. Foreign Standards would require research and would be adapted to during the manufacturing process. Heat source is variable - the burner selection matching fuel or bio-mass supply. Electrical motor voltage is adaptable to the area of installation. All correspondence and brochures are in English. Negotiations regarding licensing or technological collaborations would be considered. Any foreign distributor/agent would be required to have on-job training in repair and servicing. The company has a limited amount of export experience, all previous sales have been processed by the Canadian purchasers. Although they do not offer installation services, a technician is available for on-site start-up adjustments and operations training.

Products/Services Available for Export:

Horizontal Dryer/Cooler (Vers-A-Belt)