include the auto sector, electronic equipment, and office and business machinery.[14]

● SECTORS WHERE EXPORTS SUPPORT JOBS

The extent employment depends on exports varies widely across sectors and individual industries. Among the merchandise sectors, manufacturing sustains the largest number of jobs supported by the goods sector. The differential impact on gains in jobs across sectors partly reflects variations in productivity growth and labour/capital intensity. Manufacturing exports have been vital to the level and growth in the number of jobs supported by merchandise exports, and have also been the source of most of the gains in services jobs supported by merchandise exports.

Exports of goods support 1,071,711 jobs (approximately two-thirds of all jobs supported by Canadian merchandise exports) in the manufacturing and resource sectors, of which 741,952 jobs are sustained directly and indirectly by manufacturing industries, and 329,759 jobs are supported directly and indirectly by resource industries. In addition, another 577,684 service industry jobs are indirectly the result of goods exports in 1991.

Based on a similar study done in the U.S. for the year 1990, the U.S. results were: manufacturing -- one in 5.7 jobs depended on U.S. total merchandise exports; agriculture --one in 5.5 jobs; and services -- one in 24.4 jobs.[15]

● MAJOR INDUSTRIES WHERE EXPORTS SUPPORT JOBS

Canadian exports that support jobs are broadly based across most industries. However, traditional industries continue to dominate, with the agricultural and related services industry and the transportation equipment industry ranked at numbers one and two respectively. **Table 1** provides a listing of the top fifteen industries (top ten goods and top five indirect services) for which exports of goods are directly and indirectly responsible for the most job creation. Note that the definition of total jobs for goods is different from that of total jobs in the indirect services industries (footnote 15, page 16).

---

[14] Ibid.

[15] Davis, **Trade and Export.**