REPT4D
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :437-LONDON

010-MINE,METAL,MINERAL PROD & SRV
UNITED KINGDOM

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

MINERALS AND MINERAL PRODUCTS

CONTACT WITH GOVT/ASBESTORS ASS. TO MONITOR LEGISLATION
REGULAR REPORTS TO BE MADE

MAINTAIN EXISTING & EXPAND RANGE OF CONTACTS-METAL BUYERS
HOLD OR INCREASE CDA MARKET SHARE

PREPARE ADDITIONAL MARKET PROFILES
STRATEGIC ANALYSIS OF SECTOR

METALS, PRIMARY & FABRICATED

ACTIVELY ENCOURAGE FORMATION OF NICKEL/COPPER STUDY GROUPS
ESTABLISHMENT OF STUDY GROUP

CONT. MONITORING/REPORTING ON INTERNATIONAL METALS SCENE
INSIGHT INTO MARKET ACTIVITY

PREPARE ADDITIONAL MARKET PROFILE
STRATEGIC ANALYSIS AND IDENTIFICATION OF TRADE OPPORTUNITIES

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 1.Prepare additional market profiles

2.Monitor and report on International metals scene.

Reports have been prepared covering:Cdn.mineral/metal exports to UK in 1988,Cdn.coal sales to UK tests on Stewart Lake Graphite samples,formation of International Molybdenum Assoc.,sale of BP Minerals to RTZ plc.

QUARTER: 2 1. Prepare additional market profiles.

2. Monitor and report on International minerals and metals scene.

Reports prepared on reaction to the US EPA ban on asbestos and on British Steel's first year in the private sector.

QUARTER: 3 -----

QUARTER: 4 -----