

REPORT 4  
87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 532-MELBOURNE

005-COMM. & INFORM. EQP. & SERV  
AUSTRALIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

TELECOMMUNICATIONS (INC SPACE)

DATA CAN EFT/POS MISSION.

COMPILE REVIEW OF FORECASTED DEVELOPMENTS BY TELECOM AUSTRALIA  
AND OTC FOR DISTRIBUTION TO CANADIAN COMPANIES.

PROVIDE THE OPPORTUNITY FOR CDN COMPANIES TO  
BID ON TELECOM AUSTRALIA AND OTC PROJECTS.

COMPUTERS, SOFTWARE & SYSTEMS

FOLLOW UP TO PROPOSED EFT/POS DATA COMMUNICATIONS MISSION.

ENCOURAGE MORE JOINT VENTURE ARRANGEMENTS BETWEEN CANADIAN AND  
AUSTRALIAN SOFTWARE HOUSES.

INCREASE CANADIAN CAPABILITY IN AUSTRALIAN  
AND COOPERATE WITH AUSTRALIA ON THIRD COUNTRY  
PROJECTS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----