

**PROGRAM RESULTS: ASIA & PACIFIC**

**BUSINESS ACTIVITY**

During the October-December 1987 period seventeen posts reported the following business activity:

1. 167 EXPORT SALES WORTH \$351 MILLION
2. 46 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
3. 10 NEW JOINT VENTURES/LICENCING AGREEMENTS WORTH \$56 MILLION
4. 14 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$810 MILLION
5. 2 CANADIAN INVESTMENTS IN TERRITORY WORTH \$30 MILLION
6. 4 TECHNOLOGY TRANSFERS WORTH \$30 MILLION

**HIGHLIGHTS:**

- o Various investments in Canada worth \$810 million (Hong Kong)
- o \$50 million sale of Linear Low Density Polyethylene Plant (Beijing)
- o \$34 million sale of X-Ray Chemical Sensing Equipment (Tokyo)
- o \$24 million sale of logging trucks (Kuala Lumpur)
- o \$20 million sale of helicopter simulator (Bangkok)
- o \$19 million sale of aircraft (Shanghai)
- o New buying connection for conveying systems worth \$6 million (Sydney)
- o \$2 million sale of sawn cedar (Wellington)

**KEY STATISTICS:** for the seventeen posts reporting workload information

Missions Reporting To

		PST	PNC/PNJ
No. Trade Enquiries	Cdn	4257	2641
	Local	6702	3450
No. Investment Enquiries	Cdn	81	302
	Local	126	1361
No. Business Visitors	Cdn	1417	1670
	Local	1553	2334