

The annual sale of the waters is about two million bottles.

The crystallized Sprudel Salt is won by evaporation from the hot Sprudel, is neutral, white and transparent, and forms hexagonal prisms of an oblong shape. Its taste is bitter and salty. It has a mildly dissolving effect.

The powdered Sprudel Salt, obtained by evaporation and subsequent impregnation with the natural carbonic acid of the Sprudel, is an alkaline remedy, easily soluble and, taken in large doses, acts as an aperient.

These waters and salts are for sale in Canada by The Canadian Importers and Exporters' Association, Toronto.

Import Orders.

Messrs. Nerlich & Co., whose advertisement appears in this issue, announce that their travellers are now on the road soliciting import orders in drug sundries, fancy goods, etc.

The range of samples show a large variety, including many novelties, and will pay the trade to look at their lines.

This firm intend building a large warehouse on the property immediately opposite the Union Station, Toronto, where they will have increased room and additional facilities for handling their business.

Calendars.

Lawson & Jones, London, Ont., are finding the demand for imported Calendars very much heavier this year than any previous season. Their representatives, Messrs. J. H. Glass, in the Northwest and British Columbia; J. W. Bawden, in the Eastern Provinces; C. W. Clement and J. C. Thompson, in Western and Northern Ontario, have already booked more orders than their entire business of any previous year.

Tips For Advertisers.

Fill orders promptly.

Make you ads. short, concise, and right to the point.

Handle articles the people want. The best advertisement will not induce them to buy what they don't want.

Study the ads. of your competitors; they will enable you to improve your own; also make a note of the mediums they use; it will greatly assist you when placing your ads.

If your capital be limited, use adver-

tising space accordingly. It is more profitable to use small space and have your ads. appear often than to use large space and have your ad. appear a few times.

Advertise the right thing at the right time, in the right way, in the right medium, at the right price, and people will write out their orders addressed to you, and I will guarantee that you will do a right good business.

French Dentifrices.

CAMPHOR DENTIFRICE.

Camphor, 50 centigrammes,
Powdered soap, 1 gm.,
Saccharin, 2.5 centigrammes,
Thymol, 5 "
Calcium carbonate, 50 gm.,
Oil of sassafras, 1 to 2 drops.

Wintergreen oil or cassia oil may be substituted for the sassafras oil, if preferred.

VIOLET TOOTH POWDER.

B-naphthol, 5 centigrammes
Saccharin, 2 "
Calcium carbonate, 1 gm.
Powdered soap, 50 gm.
Ionone and oil of cananga (mixed in the proportion, 15: 1), 2 drops.

ASTRINGENT TOOTH POWDER.

Myrrh, 1 gm.
Sodium chloride, 1 gm.
Powdered soap, 50 centigrammes,
Calcium carbonate, 50 gm.
Otto of rose. q.s.

MENTHOL TOOTH POWDER.

Menthol, 10 centigrammes.
B-naphthol, 5 "
Saccharin, 2.5 "
Calcium carbonate, 50 gm.
Powdered soap, 50 centigrammes,
Otto of roses, q.s.

—Brit. Journ. Dent. Sci.

SCHUSTER'S MERCURIAL SOAP OINTMENT

According to a communication of the author (Schuster) to *Therapic der Gegenwart* this preparation has the following formula:

	Parts.
Mercury, purified	33.33
White oil-soap, powdered.....	12.66
Suet, filtered	18.00
Lard, filtered.	32.00

Make as in preparing ordinary mercurial ointment. The proportions of the last two ingredients may be altered according to the season.

INK POWDER.

A powder which needs but maceration with 100 parts of water for a few days, to make an excellent ink:

	Parts.
Powdered gall-nuts.....	16
Gum arabic.....	8
Cloves.....	1
Iron sulphate.....	10

Powder and mix. Put in an earthenware or glass vessel, cover with 100 parts of rain or distilled water, set aside and let stand for two weeks, giving an occasional shake, daily. Decant and bottle. The ink is first-class.

FOR SALE

ADVERTISING IN "THE CANADIAN DRUGGIST" brings excellent returns. Our advertiser say so.

FOR SALE—OLD ESTABLISHED DRUG BUSINESS, in Toronto. Steady trade, rent low, but owner must sell. Box 80, Canadian Druggist.

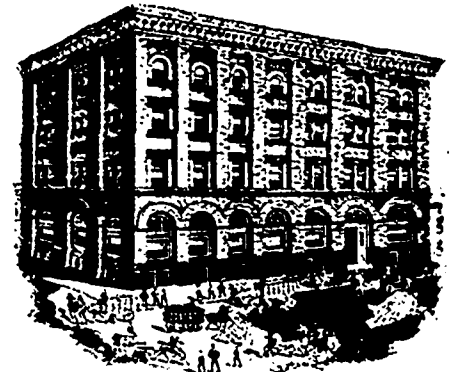
DRUG BUSINESS FOR IMMEDIATE SALE TO A cash buyer. Old-established business, finest store and best stand in town. No fixtures, no cutting, stock about \$2,200. Owner going into another business. Apply to C. E. HOFFMAN, Berlin.

50 FEET handsome Drug Shelving and Cases for sale at a bargain. J. A. WALLACE, Chemist, Brantford, Ont.

FOR SALE.—DRUG BUSINESS, IN A GROWING town of 4,000 population. All cash trade. Cause for selling, ill health. For information apply to S., care of "CANADIAN DRUGGIST."

SITUATION WANTED.

WANTED.—SITUATION AS MANAGER OR B. Clerk by Degree Graduate O.C.P. with Canadian and American Retail and Wholesale Drug experience. Address, J. D. T., Phm. B., 593 Main St., Buffalo, N.Y.



The Bole Drug Co.,

WHOLESALE DRUGGISTS,

WINNIPEG, MANITOBA

We carry a full range of Drugs, Sundries, and Patent Medicines, and can quote to the trade between Port Arthur and the West against any other house in Canada. CORRESPONDENCE SOLICITED.

**12 Teachers
320 Students
45 Typewriters
25 Sets Instruments**

May be seen any day in the several Departments of the Central Business College and School of Telegraphy, Shorthand and Typewriting.

Toronto, Ont.

Enter any time.

No Vacations.

Write for Calendar.

W. H. SHAW, Principal.