

end. If a mistake has been made, make the best of it and try again. Condemn no man except for dishonesty or criminal neglect, and for such the sooner they are on the outside the better it will be for those left.

Have confidence in your particular exchange. Talk confidence to others, and see how soon it will be worthy of your confidence; and above all, show that your confidence is real, by putting all your crop into their hands, and not create suspicion by holding back part just to see how the thing works. It is sure to work well if you support it, and sure not to if you do not.

Do not be selfish, and want to run everything your way, but remember others want their way part of the time. Then after doing all this, do not expect every one you meet to remove his hat and bow down to a member of the Universal Honey Exchange; there are other enterprises in this world, and perhaps as huge undertakings as yours. And do not expect to control the universe—if you have your say in your little corner you will do well.

Railroads may be anxious to get your freight to carry over their road, but will hardly be willing to listen to your dictation. Rather learn a lesson from them, that a plausible, conciliatory manner is better than arbitrary measures.

To sum up: In starting, do not attempt too much—attempt only what you can carry through. Do not have too many rules and regulations. Make the fee nominal, or nearly so. Do not work for profit, but to save expenses only. Be honest, be courteous, be careful, be confident, and, above all, be faithful to your society. C. A. HATCH.

It is right to be contented with what we have, but never with what we are,

Square Sections vs. Tall Sections.

By E. D. Ochsner, Prairie Du Sac, Wis.

My views regarding these two sizes of sections are the result of experience instead of observation. Since I expressed them recently in *Gleanings* I have received numerous letters from bee-keepers all over the country, thanking me for the stand I have taken in regard to the $\frac{1}{4}$ section. It is not likely that the time will ever come when we will think alike about these things, but I can't see the square sections attacked as they have been and remain silent. When I said what I did in *Gleanings* about the pushing of new things, I did not have the A. I. Root Co. in mind in particular. I mean that new things are pushed too fast; and I had reference to "any one" who pushes new things to the front, without giving them a fair trial, at the same time trying to run good things into the ground. It is all right for a beginner to adopt such things as he deems best, but, for me, with hundreds of supers and separators on hand, it would be folly to change; especially, when here in Wisconsin, the square section sells as well as any. Mr. Hutchinson admits that he would not change his fixtures simply because he liked the looks of the tall sections better than he did the square ones.

The square sections are of the right weight; they are satisfactory with the greatest number of extensive bee-keepers; as much honey can be produced in them as in any sections; the honey is well attached to their sides; for style and good looks they are the equal of any.—Review.

"Don't wait for extraordinary opportunities; seize common occasions and make them great."

It's the height of folly to quit because of failure. Failures are wonderful elements in 'developing character.'