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"What Phonograph Shall I Buy?"

How many times, when the subject of purchasing a phonograph or talking machine has come up, have you asked yourself this question!

The Edison tone test answers it for you, completely, convincingly.

Over two million music lovers have been present when this test was being made; and they have realized, as you will realize, that the New Edison alone can actually RE-CREATE the human voice and the music of human-played instruments.

because it is the only instrument that RE-CREATES the singer's voice so faithfully that the human ear cannot distinguish the rendition of the artist from that of the New Edison.

The wise way to choose your phonograph is to have the several makes of phonographs and talking machines sent to your home on trial, where you can make direct comparisons among them, and then decide which one you would like to keep-which one you think you would enjoy hearing as much five years from now as you do to-day.

Be your own salesmen. Sell a phonograph to yourself. We will gladly send a New Edison to your home for the purpose, without any obligation on your part.

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14,574 14,574 16,810 via Panama. Cal9,277 9,508 7,869 via Suez. Calcutta
4,476 4,706 3,067 Constantinople.
2,685 2,916 1,277 Gibraltar.
2,785 3,031 728 Amsterdam,
2,565 2,811 512 Havre.
5,617 5,735 6,123. Montevideo.
2,761 3,007 699 Antwrep.
3,365 3,596 1,957 Marseelles.
As regards raw materials for manufacture that must be imported, Hallfax and St. John are nearer the raw cotton of the Southern States, the cane sugar of the West Indies, the crubber of Brazil and British Quiana, the wool of Australia and New Zealand and the hides of the Argentine Republic, than Liverpool is. Of course Liverpool has the advantage of first-class steamship connection with all the leading ports of the world, which St. John and Halifax have not yet se-teamships running on the routes, but the conditions in this regard are likely to greatly improve at Halifax and the conditions in this regard are likely to greatly improve at Halifax and the conditions in this regard are likely to greatly improve at Halifax and the conditions in this regard are likely to greatly improve at Halifax and the conditions in this regard are likely to greatly improve at Halifax and the conditions in this regard are likely to greatly improve at Halifax and the formalia for the world, which st. John in the future.

Have you ever noticed that South America Hes out in the Atlantic far to the east of North American continent, and it is a remarkable fact that Halifax, St. John and Sydney are nearer to Brazil and A securities than New York City. I have found it hard to convince people that these Canadian ports, which are over general practitioner can prescribe al-

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