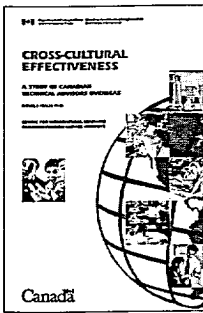


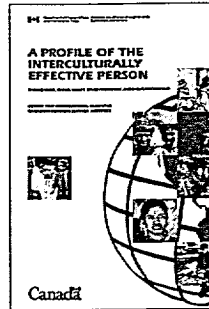
OTHER PUBLICATIONS IN THE INTERCULTURAL EFFECTIVENESS SERIES



CROSS-CULTURAL EFFECTIVENESS – A STUDY OF CANADIAN TECHNICAL ADVISORS OVERSEAS

Daniel J. Kealey, Ph.D.
*Centre for Intercultural Learning,
Canadian Foreign Service Institute,
2001, bilingual, 70 pp. English.*

Does previous overseas experience guarantee success? Is culture shock something to be avoided? Can you select for intercultural effectiveness? Can you train for intercultural skills? A seminal work in the intercultural field, *Cross-Cultural Effectiveness* challenges commonly held beliefs about what it takes to live and work successfully in a new culture. The study defines the interpersonal skills and pre-departure attitudes that are predictive of overseas success and links these to the practical issues of selection and training. *Cross-Cultural Effectiveness*, first published in 1990 and updated and revised for this 2001 edition, is a must read for anyone involved in the international and intercultural fields.



A PROFILE OF THE INTERCULTURALLY EFFECTIVE PERSON

Thomas Vulpe, Daniel Kealey,
David Protheroe and Doug MacDonald
*Centre for Intercultural Learning,
Canadian Foreign Service Institute,
2000, bilingual, 65 pp. English.*

This ground-breaking study moves beyond such vague characteristics as “adaptability”, “tolerance”, and “sensitivity” to a detailed description of the actual behaviours exhibited by the interculturally effective person. *A Profile of the Interculturally Effective Person* is a comprehensive intercultural competency profile that is long overdue and a valuable addition to the library of HR professionals, trainers, and international managers.

“This document demonstrates excellent research and thinking ... a useful tool for use in recruitment and selection, performance evaluation, and training and development of overseas personnel.”
Pri Notowidigdo, Managing Partner, AMROP International, Jakarta, Indonesia