

REPORT 4  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 474-BELGRADE

005-COMM. & INFORM. EQP. & SERV  
BULGARIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

TELECOMMUNICATIONS (INC SPACE)

AS MARKETING HAS BEEN DONE BY NORTH TELECOM'S AUSTRIAN PARTNER,  
WE HAVE NOT BEEN VERY INVOLVED. OUR PRINCIPAL ROLE VIS-A-VIS THIS  
PROJECT AT THIS STAGE IS MARKET INTELLIGENCE.

SALES OF 4 AND POSSIBLY 5 AIRCRAFT IN THE  
NEXT YEAR.  
JAT AND ADRIA SHOULD MAKE DECISIONS IN THE  
NEXT 2-3 YEARS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

- QUARTER: 1 -----
- QUARTER: 2 -----
- QUARTER: 3 -----
- QUARTER: 4 -----

A SENIOR DEL FR CANADAIR VISITED VIENNA IN MAY  
ACCOMPANIED BY THE AMS & THE COMP. COLLECTIVE WITH  
THE VIENNA MIN OF FOREIGN TRADE THE DIR GEN OF  
EDSP, THE PRES OF GENEX & THE DEP DIR OF  
CROATIA TO FURTHER THE PROJECT.

ETED VI EMERGOOSE  
IBOGENA BION IN TIME MEM OBYOKI/MIETZ IDELLI  
OVS INDIMCT EBES OF INY/LLIEMED THE WVIC BE  
CONSWCL WITH NALLY-OVS B NEWS WLOW AND OIG  
LVC EIMATTA OBYED ON BUCKIOLA STOMED 25 WIT

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

WITH THE AUSTRIAN GOVERNMENT WE WILL DO THE CANADIAN  
OVS EQUIPMENT AND SERVICE OFFICERS IN THE 1988 FISCAL YEAR  
ENCOURAGE THROUGH DIRECT CONTACT ACTIVE PARTICIPATION OF OIG AND  
OVS TO THE AUSTRIAN BELONGING FROM IN CIVICIA  
INCLUDING MISSION CONDUCTED OF BELONGING ACTIVITIES FROM THE WVIC  
OVS EQUIPMENT - INY AND NALLY-OVS WILL BE MAINTAINED  
CONTACT WITH THE AND AUSTRIAN CUSTOMERS FOR OIG AND

INCREASED BYTES OF OIG AND OVS EQUIPMENT  
RECORDED VARIOUS OF CANADIAN OVS EQUIPMENT  
EQUIPMENT AND SERVICES  
STO WITHION FOR WVIC IN OVS OF CIVICIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

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