

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 3RD QUARTER OF 1986 (863)

Summary for POST: Boston

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries							
	from Canada	8.0	0.0	52.8	0.0	2.80	467 (Enquires)
	from Territory	8.5	0.0	22.6	0.0	1.30	209 (Enquires)
B. Export Promotion Projects and Events		11.0	0.0	5.6	0.0	0.50	20 (Projects/Events)
C. Other Trade Development Activities		15.5	0.0	3.0	0.0	0.46	
D. Promotional Projects		14.0	0.0	5.6	0.0	0.56	12 (Fairs/Miss/Conf.)
E. Servicing Investment Development							
	from Canada	1.5	0.0	1.2	0.0	0.09	5 (Enquiries)
	from Territory	5.5	0.0	0.2	0.0	0.12	14 (Enquiries)
F. Service to Government							
	External Affairs	12.0	0.0	1.0	0.0	0.29	18 (Reports)
	OGDs, Provinces, ETC	1.0	0.0	1.6	0.0	0.10	13 (Contacts)
G. Administration							
	Program Management	11.5	0.0	0.0	0.0	0.23	
	Leave, Professional Dev.	4.0	0.0	6.2	0.0	0.39	
Total TID Program		92.5	0.0	99.8	0.0	6.84	
H. Other Programs		7.5	0.0	0.2	0.0	0.16	

Canadian Business Visitors: 285  
Local Business Visitors: 154

Trade Officers: 7

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS