

Fair Premiums Still Prevail

And to get the best prices should be the aim of each shipper. Get our bids for results. If you phone or write for billing instructions on barley we can give you bids very much to your advantage, for special shipment. Our business is growing very rapidly. Why? Because shippers get RESULTS. Highest prices paid on track.

BLACKBURN & MILLS

(A. M. BLACKBURN) (D. K. MILLS)
531 Grain Exchange Telephones Main 46 and 3570 Winnipeg, Man.

GRAIN GROWERS!

We are specialists in the handling of carlot shipments. Forward your cars, "Notify the Pioneer Grain Co. Limited." That will enable us to obtain best results for you and to check up the grading closely on arrival of the car here.

Shipments handled strictly on commission or net bids wired out at any time desired. Large advances on bills of lading and adjustments promptly made, accompanied by Government Certificate. Licensed and bonded.

THE PIONEER GRAIN COMPANY, Ltd.
THIRD FLOOR D, GRAIN EXCHANGE, WINNIPEG

Grain Shippers!

Over fifty years' experience in the grain trade of Canada and the facilities to enable us to give every necessary attention to all carlot shipments entrusted to our care are a guarantee to you of satisfactory results.

Bill your cars "Notify James Richardson & Sons, Limited." That will enable us to see that your shipment has dispatch, check up grading and make prompt disposition in accordance with your wishes. We are prepared to handle cars strictly on commission or to wire out net quotations, if desired. Liberal advances and prompt adjustment with Government Certificate. Any Banker will tell you our standing in the grain trade is the very highest. Write us for desired information re shipping and disposition of grain in carload lots. If you haven't already one of our Data for Grain Shippers, let us send you one. It will be of value to you.

COMMISSION DEPARTMENT

James Richardson & Sons, Limited
GRAIN EXCHANGE, WINNIPEG GRAIN EXCHANGE, CALGARY

THE SQUARE DEAL GRAIN CO. LTD.

A STRAIGHT COMMISSION HOUSE

We stand for good faith towards shippers; competent service as selling agents; and promptness in attending to correspondence and in remitting advances and settlements. Try us.

E. A. PARTRIDGE, President and General Manager. W. E. McNAUGHTON, Office and Sales Manager.
OFFICE: 414 CHAMBERS OF COMMERCE, WINNIPEG, MAN.

SHIP YOUR GRAIN to PETER JANSEN CO.

GRAIN COMMISSION MERCHANTS

328 GRAIN EXCHANGE, WINNIPEG, MAN.

You Want Results We get Them for You

Write for Market Quotations. Send Samples and ask for Values

Make Bill of Lading read "PETER JANSEN CO., PORT ARTHUR" or "FORT WILLIAM"

GRAIN! GRAIN! GRAIN!

Write, wire or phone us for the day's prices. We will buy outright on a basis of government grade. Will buy on track or handle on commission. Liberal advance made on shipments.

The Canadian Grain Co. Ltd., 137 Second Ave. N., Saskatoon

MacLennan Bros. Limited, Winnipeg

Wheat, Oats Car Option Flax, Barley
Lots Trading

NET BIDS Wired on Request CONSIGNMENTS Sold to the Highest Bidder

Agents wanted at every point where we are not represented. Write us at once for terms

The New U.S. Tariff

Below is a table showing the commodities affected by the new U.S. tariff in which increased exports from Canada may be expected as a result of the revision. The column of figures indicates the value of Canadian exports of these commodities to the United States in the year 1912 under the duties enumerated in the next column. Many of these duties have been abolished, while others are substantially reduced, as shown in column four, and it is natural to expect that the result will be a considerable increase in the quantity of Canadian goods which will find a market across the border. It will be observed that on wheat, flour and potatoes the new U.S. tariff imposes a countervailing duty. This means that this duty will be charged only on goods coming from countries which impose duties on similar United States goods. In other words, while Canada maintains a duty on United States wheat and flour, the United States will collect a duty of 10 cents per bushel on Canadian wheat and 45 cents a barrel on Canadian flour. If the Canadian Parliament removes the duties from United States wheat and flour these products will be admitted from Canada free of duty. It appears, however, that wheat, flour and other wheat products must all be placed on the free list by Canada in order to secure this concession. The table below shows the new U.S. tariff as it passed the Senate. At the time of writing the tariff is being dealt with by a conference representing both houses of Congress and it is possible that some slight changes may be made. These, however, are not likely to be important.

Article Exported	Value, 1912	Present U.S. Duty	New U.S. Duty	Canadian Duty
Cattle, according to age and value	\$640,092	From 22¢ per head to 27 1/2%	Free	Pure bred free, others 25%
Horses and mules	855,544	From \$30 per head to 25%	10%	\$12.50 per head to 25%
Poultry	67,459	Live, 3¢ per pound; dead, 5¢ per pound	Live, 1¢ per pound; dead, 2¢ per pound	Live, pure bred, free; others, 20%; dead, 20%
Sheep	99,219	From 75¢ each to \$1.50 each	Free	Pure bred, free; others 25%
Swine	3,845	\$1.50 each	Free	Live, 1 1/2¢ per pound
Bones	52,442	Crude, free; crushed and screened, 35%	Bone ash free	Free
Books, photos, etc.	171,090	25%	15%	Free to 25%
Barley	558,026	30¢ bushel	15¢ per bushel	15¢ per bushel
Beans	5,922	45¢ bushel	25¢ per bushel	25¢ per bushel
Buckwheat	25,115	15¢ bushel	Free	15¢ per bushel
Corn	4,078	15¢ bushel	Free	Free
Oats	319,124	15¢ bushel	6¢ per bushel	10¢ per bushel
Peas	354,835	40¢ per bushel	10¢ per bushel	15¢ per bushel
Rye	7,885	10¢ bushel	Free	10¢ per bushel
Wheat	1,255,063	25¢ per bushel	Countervailing duty 10¢ bushel	12¢ per bushel
Bran	444,202	20%	Free	Free
Wheat Flour	243,934	25%	Countervailing duty 45¢ barrel	60¢ barrel
Bricks (plain)	1,830	\$1.25 a ton	10%	22 1/2%
Bicycles	34,787	45%	25%	30%
Cement (Portland)	2,631	7¢ per 100 lbs. in bulk	Free	12 1/2¢ per 100 lbs.
Clothing and wearing apparel	127,778	50% and 60%	Wool, 35% Silk, 30%	Wool, 35% Silk, 37 1/2%
Coal	2,653,214	Anthracite free. Bituminous 45¢ ton	Both free	Anthracite free. Bituminous 53¢ ton
Binder twine	861,360	Free	Free	Free
Fish	5,108,006	3-4¢ pound	Fresh, free.	1¢ pound
Apples, green	21,478	25¢ bushel	10¢ per 50 pounds	40¢ barrel
Berries	112,101	Free	Free	Wild, free; others, 2¢ pound
Furs (undressed)	2,019,296	Free	Free	Free
Hay	5,187,727	\$4 ton	\$2 ton	\$2 ton
Hides and skins, not fur cattle	5,068,559	Free	Free	Free
Explosives and fulminates	112,612	2¢ to 4¢ pound	Free	2 1/2¢ pound
Junk	654,748	Free	Free	Free
(Sole) leather	6,661	5%	Free	17 1/2%
(Upper) leather	14,283	10% to 15%	Free	17 1/2%
Boots and shoes	31,615	10%	Free	25% to 30%
Harness and saddlery	15,959	20%	Free	30%
Agricultural implements	74,688	15% to 45%	Free	17 1/2% to 25%
Pig iron	250,305	\$2.50 ton	Free	\$2.50 ton
Sewing machines	18,467	30%	Free	30%
Cream	792,595	5¢ gallon	Free	17 1/2%
Milk	975	2¢ gallon	Free	17 1/2%
Organs	25,023	45%	35%	30%
Pianos	47,487	45%	35%	30%
Printing paper	1,989,863	Free	Free	15%
Butter	103,834	6¢ pound	2 1/2¢ pound	4¢ pound
Cheese	61,067	6¢ pound	2 1/2¢ pound	3¢ pound
Eggs	6,270	5¢ dozen	2¢ dozen	3¢ dozen
Bacon	78,156	4¢ pound	Free	2¢ pound
Beef	589	1 1/2¢ pound	Fresh, free	2¢ pound
Canned beef	950	25%	Free	27 1/2%
Hams	4,304	4¢ pound	Free	2¢ pound
Lard	34	1 1/2¢ pound	Free	2¢ pound
Mutton	2,517	1 1/2¢ pound	Free	2¢ pound
Pork	3,580	Fresh, 1 1/2¢ pound	Free	2¢ pound
Rags	318,770	Free	Free	Free
Clover seed	584,826	Free	Free	10%
Flax seed	1,802,894	25¢ bushel	15¢ bushel	10¢ bushel
Grass seed	172,236	Free	Free	10%
Gypsum (crude)	420,529	30¢ ton	10%	Free
Sand and gravel	415,461	Free	Free	Free
Potatoes	19,286	25¢ bushel	Countervailing duty 10%	20¢ bushel
Turnips	245,648	25%	15%	30%
Vegetables (canned)	5,502	2 1/2¢ pound	25%	1 1/2¢ pound
Planks and boards	13,634,108	\$1.25 per 1,000	Free	Free
Laths, poles and pickets	1,821,518	20¢ 1,000 pieces	Free	Free
Shingles	1,451,878	50¢ 1,000	Free	Free
Wood blocks for pulp	5,697,901	Free	Free	Free

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Wheat Futures
October
December
May

Oat Futures
October
December
May

Flax Futures
October
December

Gas, Oil and Steam Engines

This book was written by John B. Rathbun, consulting engineer and instructor of the Chicago Technical College, and has just been published. It is a simple, practical and comprehensive book on the construction, operation and repair of all kinds of engines. It deals with the various parts in detail and the various types of engines and also the use of different kinds of fuel. The book is simply written and well illustrated and is a practical treatise for the man who wants to know just how to manage his engine and how to apply it to all kinds of farm work to the best advantage. It pays particular attention to Heat and Power Fuels; it defines the working cycles and thoroughly explains the practical use of the Indicator and Indicator Diagrams. Attention is also paid to the construction and adjustment of the various parts, such as Ignition Systems, Carburetors, Lubrication, Cooling Systems, Governors, etc., and all parts of the engine most likely to give trouble. The book also goes thoroughly into the mechanism of the various types of gasoline and oil tractors, and on this account alone, should be of value to a man going in for his first engine. It also devotes a special chapter to steam tractors and another to oil burners. This "Practical Hand-Book of Gas, Oil and Steam Engines" is one of the best books in its line on the market, and is recommended by "The Guide" for the use of all machine men. It is kept in stock in "The Guide" office and will be sent to any address promptly by return mail. Price, postpaid, \$1.00.

BOOK DEPT. : THE GRAIN GROWERS' GUIDE : WINNIPEG

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