EQUITABLE Mutual in Principal and Practice Impregnable in Strength **Enterprising, Conservative Management** Comprehensive, Adaptible Policies Low Mortality Rate **Prompt Payment of Death Claims** Efficient Service to Policyholders Training and Education for Agents A satisfied constituency gained by Fiftyeight years of public service. These are some of the advantages enjoyed by representatives of THE EDUITABLE LIFE ASSURANCE SOCIETY For agency openings address: W. E. Taylor, Second Vice-President

According to Hoover's "Food Conservation Notes," the humble hen is filling shells and turning them out to beat the high-geared munition plants. He says:

"The storage houses now have about 6,000,000 cases of eggs, which means that the high point of last year has been almost reached at this early

date." This grateful barnyard habitant is showing her appreciation of the anti-hen-killing rule of the food department.

It is printed that Andrew Carnegie, when asked which he considered the most important factor in business — capital, labor or brains, replied by asking: "Which is the most important leg of a three-legged stool?"

Pretty cottage, faulty flue; cottage burned, owner too. Both insured, full and fair; faithful agents living there.

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Mutual ESTABLISHED IN 1863

Waterloo, Ont. **Head Office**

TOTAL ASSETS 31st DEC., 1916, \$916,121.76 Policies in Force in Western Ontario Over 30,000 ALLAN BOWMAN, GEO. DIEBEL, Vice-President President

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FIRE...... Every description of property insured. Large Limits.

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APPLICATIONS FOR AGENCIES are invited from responsible persons.