

export publications and market information to interested companies.

InfoCentre

Tel.: 1-800-267-8376 or

(613) 944-4000

Fax:

(613) 996-9709

FaxLink:* (613) 944-4500 InfoCentre Bulletin Board (IBB):

Tel.:

1-800-628-1581 or

(613) 944-1581

Internet:

http://www.dfait-maeci.gc.ca

*FaxLink is a faxback system which provides summaries on a range of Mexican markets. It must be contacted through your fax machine. Dial from your fax phone and follow the voice prompt instructions.

The Trade and Economic Division of the Embassy of Canada in Mexico can provide vital assistance to Canadians venturing into the Mexican market. The trade commissioners are well-informed about the market and will respond in whatever measures possible to support a Canadian firm's presence in Mexico.

Trade and Economic Division The Embassy of Canada in Mexico Schiller No. 529 Col. Polanco 11560 México, D.F. México

Tel.: (52-5) 724-7900 Fax: (52-5) 724-7982

Canadian Consulate Edificio Kalos, Piso C-1

Local 108-A

Zaragoza y Constitución 64000 Monterrey, Nuevo León

México

Tel.: (52-8) 344-3200 Fax: (52-8) 344-3048

Canadian Consulate

Hotel Fiesta Americana

Local 30-A

Aurelio Aceves No. 225 Col. Vallarta Poniente 44110 Guadalajara, Jalisco

México

Tel.: (52-3) 616-6215 Fax: (52-3) 615-8665 **International Trade Centres** have been established across the country as a convenient point of contact to support the exporting efforts of Canadian firms. The centres operate under the guidance of DFAIT and all have resident trade commissioners. They help companies determine whether or not they are ready to export, assist firms with market research and planning, provide access to government programs designed to promote exports, and arrange for assistance from the trade commissioners in Ottawa and trade officers abroad. Contact the International Trade Centre nearest you.

World Information Network for Exports (WIN Exports) is a computerbased information system designed by DFAIT to help Canada's trade development officers abroad match foreign needs to Canadian capabilities. It provides users with information on the capabilities, experience and interests of more than 24,000 Canadian exporters. For general information, call (613) 944-4WIN (4946); to register on WIN Exports, call (613) 996-2057, or fax 1-800-667-3802 or (613) 944-1078.

Program for Export Market Development (PEMD)

PEMD is DFAIT's primary export promotion program. It supports a variety of activities to help Canadian companies expand into export markets. PEMD shares up to 50 percent of eligible expenses. Program financial assistance is a repayable contribution, not a grant, and must be approved in advance. For general information, call the InfoCentre at 1-800-267-8376. For applications for assistance through this program, call the International Trade Centre nearest you. In Quebec, PEMD is administered by the 13 regional offices of the Federal Office of Regional Development (FORD Q).

Fisheries and Oceans

Inspection and Enforcement Directorate

Fisheries and Oceans 200 Kent Street Ottawa, ON K1A 0E6 Tel.: (613) 990-0412 Fax: (613) 993-4220

Canadian International Development Agency (CIDA)

CIDA is an important possible source of financing for Canadian ventures in Mexico. A special fund is available through CIDA under the Industrial Cooperation Program (INC). This program provides financial contributions to stimulate Canadian privatesector involvement in developing countries by supporting long-term business relationships such as joint ventures and licensing arrangements. For more information, call (819) 997-7905, or fax (819) 953-5024.

Export Development Corporation (EDC)

EDC helps Canadian exporters compete in world markets by providing a wide range of financial and risk management services, including export credit insurance, financing to foreign buyers of Canadian goods and services, and guarantees.

EDC has established relationships with leading commercial and public sector institutions in Mexico and Latin America. For information on the full range of EDC services, call (613) 598-2500, or fax (613) 598-6858.

Revenue Canada

Revenue Canada, Trade Administration Branch provides service in English, French and Spanish. Revenue Canada publications and customs notices are also available by calling or faxing the NAFTA Information Desk: 1-800-661-6121 or (613) 941-0965; fax: (613) 952-0022.

