

Inventory of Barriers to Trade In Services

Country: UNITED STATES OF AMERICA

Reference Number: USA- 17

Suppliers Affected: ALL

Source: memo EPT-0702

Canadian Source: YES

Canadian Negotiating Priority: HIGH

Status: Active

Created: 03/01/89

Last Updated: 03/01/89

Barrier Type:

LSR LOCAL SUPPLY REQUIREMENT

Sector:

CONSULTING SERVICES DIVISION

7759 - OTHER SCIENTIFIC AND TECHNICAL SERVICES

Detailed Description:

To perform remote sensing (a sophisticated aerial survey procedure) in the U.S., overflight clearance from the Department of Transportation is necessary. A Canadian firm must explain the project in detail including what sensors it will use and must provide copies of its application to all its U.S. competitors who then have the opportunity to grieve on the basis that they can do the work. The applicant is obligated to prove it is using a unique sensor that no U.S. firm has. The resulting delays have caused the Canadian firm to lose contracts.

The procedure of sending copies to U.S. competitors applies only to firms that are not 70% U.S. owned.

Legislative or Policy Instrument:

Department of Transportation.