

FANCY GOODS AND STATIONERY—Continued
ture of Queen Victoria, from one of her latest photographs, appears on the cover of the "Victoria." The important events in the reign of the Queen are printed on the back cover.

The enterprise displayed in getting out these books is very creditable to the company, and will doubtless be rewarded by a large sale. Great care has been necessary to produce the covers, the portraits on which are all excellent likenesses, taken from the best photographs and paintings to be obtained, and the lithographing represents some of the finest work yet turned out by this firm. At the present time this class of book will be very much appreciated, and dealers should lose no time in placing their orders. Those lines with the portraits of the present rulers are especially to be recommended, as their sale is not likely to decrease until some time after the coronation of King Edward, at least. So far as we know W. J. Gage & Co. are the only house producing this class of book, and though others may come later, it will be difficult to excell these books.

NOVELTIES IN STATIONERY. Warwick Bros. & Rutter are showing a new line of liquid glue, put up in tubes, to retail at 15 and 25c. It is called "Secotine," and is packed in handsome show boxes for counter use. The special feature about "Secotine" is that it is guaranteed to stick anything and everything, and is

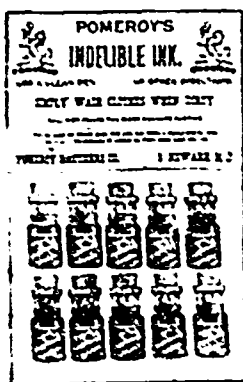


Warwick Bros. & Rutter.

claimed to be far superior to the ordinary pastes, glues or other adhesives.

Another new line just opened up by this house is the "Perfection" blackboard eraser, a cut of which is shown herewith. It is made in three qualities, to retail at 10, 15 and 25c., the best grade being boxed in individual cartons, which is of great advantage to the dealer.

An indelible marking ink, which will give satisfaction, and retails at 15c., is another new line being shown by Warwick Bros. & Rutter. This ink is put up in one-dozen bottles on



Warwick Bros. & Rutter

an easel card, as shown herewith.

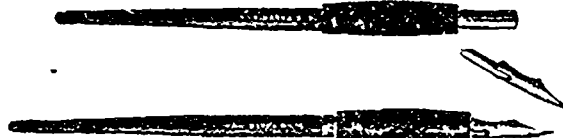
Another shipment of the famous Pelouze letter scales has been received, among them being the handy letter scale and paper-cutter combined. This is the most simple and handy paper-cutter and scale combined on the market, and retails at a



Warwick Bros. & Rutter.

popular price, which should make it a large trade-winner. Other lines, such as the "Star," "Victor," "Household," and others are also in stock.

Ejecting penholders are fast becoming the leading line for general office trade. Warwick Bros. & Rutter are showing a number of new and different styles in this line. Those with the cork sleeve seem to have the preference, but the vulcanized



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rubber are also in demand. Samples and prices would be gladly furnished on application.

MOURNING STATIONERY.

A line of mourning envelopes in memory of Queen Victoria have been issued by The Copp, Clark Co., and they have been sold to a considerable extent, although but recently placed on the market. In addition to the usual black border, there is a cut of a picture frame, inside of which the stamp is placed. Above the frame are the dates "1837-1901," and to the left, at the top of the envelope is printed in purple letters: "Canada mourns her beloved Queen." The envelopes sell for \$1.80 per gross.

PENCIL SHARPENERS.

A number of lines of pencil sharpeners are shown in Copp, Clark Co.'s from the cheapest, at 1c. apiece, to the "Acme" sharpener with double blade, both sides of which can be used, at 25c. The "Kosmos" sharpener having a blade with screw attachment, is also shown, for retailing at 10c. The "Cone" pencil sharpener is a 10c. line that should sell well. It comes in a wooden case, and will give a good, fine point of any length.

NEW PENS AND PENCILS.

A number of lines of penholders and magic-movement pencils are being shown in Copp, Clark Co.'s, which cannot be told from the silver goods. They are nickel-

plated, with a silver finish, and have chased patterns. They are handled exclusively by Copp, Clark Co., retailing for 25c. The cards they are arranged on are made quite attractive, so that they can be well displayed by the retailer. The "Studio" and "Alpina" lines of wooden pencils are also nicely packed. They come in 1/2-gross boxes and sell for \$2 per box or \$4 per gross.

LEATHER GOODS.

This is usually a dull time of year for business in leather goods, and the present season is no exception. Brown Bros. find their most sales on memorandum books. These are shown in all sizes from the largest size convenient for carrying in the pocket to the smallest for vest pockets. The principal leathers being used are seal grain, morocco grain, real morocco, real Russian and seal. They may be used for price books, cost books, order books, etc. The prices range from 60c. to \$18 per dozen. A different style is the refilling memorandum book, made so that the same cover may be used for other books when it is necessary to renew them.

MOURNING NOVELTY.

A. O. Hurst, representing Warwick Bros. & Rutter, is having good sales on a line of tinted mourning stationery, that is an improvement on a good many of that class of goods which have been issued since the Queen's death. There is no black border to the envelope or paper, the only stamp being a British flag embossed in black and white in one corner of both envelope and paper. There is nothing common, or cheap-looking about this stationery.

GAME REQUISITES, ETC.

Among their best selling goods The Copp, Clark Co., count playing cards, dice, poker chips, etc. For use in all progressive games they show four new designs in progressive score cards; seals for scoring, which may also be used for kindergarten work or for carnival costumes; and game punches, strong, nickel-plated goods for use in scoring. Unbreakable poker chips with smooth edges and highly finished are shown, for 50c. per 100. Poker dice, of fine vegetable ivory, packed five in a box, and poker spot dice of transparent celluloid in magenta, saffron and green, are shown in great variety. Some handsome gold and silver papers, which are very desirable for decorative purposes, are to be had in many patterns. At-Home cards and programme pencils complete the list, and these have been in good