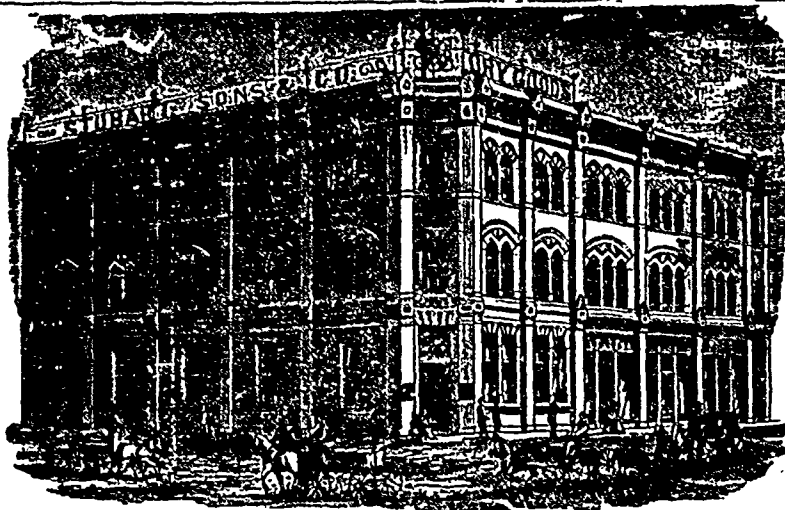


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### Lumber Cuttings.

The lumber cut in Gilmour & Co.'s big mill, Trenton, this season is nearly 78,000,000 feet.

Twenty tons of saw mill machinery, arrived from the Hamilton Manufacturing Company, of Peterboro, Ont., imported by Messrs. F. G. Strickland & Co., of this city, for A. J. Bovill, who is building a new saw mill at Langley. This consignment is the complete machinery for a saw mill—not a bolt, nut or screw being absent, and it is the first complete mill ever brought into the province. Mr. Bovill's mill will have a capacity of about 30,000 feet per day.—*Daily British Columbian.*

There is some talk of an eastern capitalist taking hold of the steam saw mill, at Emerson, and operating it. The trouble with former operators has been that they did not have sufficient capital to enable them to purchase a good supply of logs and pull through until the sawn product was realized on. An immense quantity of lumber is sold in Emerson annually, and as a supply of pine and oak logs can be had up Red River, there is no reason the lumber should not be manufactured here.—*International.*

A letter received from Maine by a Saginaw lumberman says that the effort made last spring to prevent the smuggling of lumber from New Brunswick to that State, which has been extensively carried on by abuse of the special act which allows citizens of Maine to cut logs within the boundaries of the State, float them across the line, saw them in New Brunswick, and ship the lumber back free of duty, have proved so successful that the custom receipts have been greatly increased. Millions of feet of logs were smuggled in this way. The special agent appointed by the Government has performed his duty efficiently, although he has met with strong opposition in some quarters. He has discovered some prominent parties engaged in the operations under the special act, who are natives of New Brunswick, having never been naturalized citizens of Maine. Thus they are not entitled to the benefits of the act.—*Mississippi Valley Lumberman.*

The increase in the Canadian export duty on

logs is said to have already put a stop to some trades in timber limits. The Saginaw Lumber and Salt Company are cutting 10,000,000 feet on Fitzwilliam Island, which they intend rafting to their mill on the Saginaw river, and only a few days ago they closed a deal for 200,000,000 feet of Canadian timber, which it was intended to raft when cut to the Saginaw river. It is likely that the increase in the duty will compel a change of program. Other lumbermen at East Saginaw, Bay City, Oscoda, Alpena and Choboygan have bought largely in Canada, with the ultimate intention of rafting the timber to this side. William Peters, of Bay City, was negotiating a trade for 200,000,000 feet, but it was declared off recently owing to the increase of the export duty. It is believed at Saginaw that the shutting off in the supply of Canadian logs will materially reduce the output of lumber at that point.—*Mississippi Valley Lumberman.*

### Grain and Milling.

Local grain men predict a rise in wheat in the near future.

McMillan & Co.'s elevator at Indian Head is now in running order.

Grain is coming in quite freely at Emerson, three buyers being on the market.

A new elevator is in process of erection at Morden and two more are to be put up in the spring.

Ritchie & Lundy's grist mill at Morden is advertised to be sold under mortgage on the 15th instant.



The "soft thing" that the Ontario flax seed buyers have had in this province the past few years has been encroached upon this season by the enterprising Yankee, who, despite the specific duty of twenty cents a bushel which his government puts upon imported flax seed, has invaded the flax seed preserve of the Waterloo and Berlin "flax mill Kaisers" in Southern Manitoba and is making it exceedingly lively for their buyers. A few weeks ago Foster & Co., grain buyers at Bathgate, Dakota, commenced buying flax seed at Gretna, and immediately the price went up from 80 to 90c per bushel. A little later Tobias & Co. started

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E. A. WHITAKER,  
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buying at Morden, and a similar advance in prices resulted there. Both these firms ship to Minneapolis, and have already shipped several carloads.—*International.*

### Cheerfulness.

The merchant who possesses a cheerful manner and has a pleasant smile for his customers, and an encouraging word for his clerks, possesses a powerful lever for uplifting and increasing his business. To step into the store of such a man, even with a cloud overhanging one's self, is to come out with the cloud lifted, and sunshine beaming through it. Have you ever tried the halcyon properties of cheerfulness? If not, begin without delay. Perhaps your nature may not be inclined that way; never mind, cheerfulness is an art that the most morose may cultivate. Remember that business without cheerfulness will thrive about as well as a plant that is never touched by the sun's rays.

DEMPSEY & PARROTT, formerly of Medicine Hat, are fitting up a first-class restaurant at Nanaimo, B.C.