

He Had the Laugh on Us!

He Said—"I have received your letters about buying a Separator, but I don't need any separator as what cream I don't get in skimming by hand goes to the pigs, and you should see how fat and nice they are. So if I don't get it all for butter I get the rest in pork."

We Said—"Your sense of business needs whetting, and if you keep on feeding 25 cents a pound butter fat into 8 cents a pound pork, when 1 cent a pound oil meal or other substitute will do the trick ---you'll get it right under the chin."

DE LAVAL Cream Separators

"Better Than the Best of Others"

173-177 WILLIAM STREET, MONTREAL, QUE.