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FARMERS' LETTER FILE

GRAIN GROWERS' GUIDE

LOSSES SURELY PREVENTED

The great bulk of Danish butter is exported to Great Britain. Denmark in fact furnishes two-fifths of the total amount which Great Britain imports. The export trade is not carried on for the most part by co-operative export societies, but by the ordinary wholesolers. Al-

Molyneaux. The dealer has been careless in grading and the farmer has been equally careless about the quality of the stuff he placed on the market. When the price is 75 cents a bushel for the best grades, a difference of from 15 to 25 cents a bushel can be made by supplying good potatoes properly graded. Another reason for the poor showing made is that in many small towns the potato output has been handled by local merchants who took them in exchange for goods. In many cases the merchant knows but fittle about the potato trade. He does not know where or how to secure the best market. Besides he has taken them as they came, irrespective of variety, shape, size or color and so could not guarantee the quality. The inevitable result of this is that the potato trade has received a black eye, and a poorer market and lower prices are secured while we are conducting an up-hill fight to restore the confidence of buyers in our product. Hegarding the outlook for the potato trade this year, Mr. Molyneaux is optimistic. Prospects for a bumper crop in this district, are bright. He expects a big swing offer to potato consumption. This will tend to strengthen the market which might otherwises feel the effects of the increase in 1917 potato production both in this country and the United States. "If the farmer will deliver the goods and see that the marketing is looked after properly, he will get the market and this holds true not only of this year, but of every year," were his parting words.

Co-operation in Denmark

design and the title of the braind, "Lur" (a battle horn), above and below the design., The association was divided into the number of county sections with affiliated creameries and the central committee was elected from these sections. In 1905, 95 per cent. of the creameries were members of the control, and in 1912 the state enacted a law making it compulsory that no butter should be exported from Denmark which did not comply with the conditions of the butter control and bear the stamp of the Lur Brand upon the package or cask containing it.

The guarantee which the consumer of butter with the Lur Brand has is twofold; first he can be certain that no butter which does not bear this brand is Danish, and secondly he can be certain that his butter, if it does bear this brand, is made from cream pasteurized at a temperature sufficiently high to destroy all disease germs.

How the Standard is Maintained

How the Standard is Maintained

The conditions of the confgol are such as to provide an adequate check on the creameries participating and to ensure that the standard is rigorously adhered to. Each creamery pays a small fee as an affiliation fee, about \$1.50; and the working expenses of the control are paid by the members in proportion to the amount of butter exported by each. The machinery of the control is worked through the shows. Each creamery before admission to the control has to send its butter to be examined. If it is satisfactory the creamery is admitted and must then send a "drittel" of butter (220 pounds; three times a year at a period which is determined by the judges. The creamery does not know beforehand on what day it will be required to send a sample. When it does secure notice it must at more despatch the requisite sample of the batter made that day. The butter is kept for 14 days before being judged. Those derines whose butter exhibits a falling off from the standard of the control are warned that they should seek expert assistance from the standard of the control are warned that they should seek expert assistance from the standard of the control are warned that they should seek expert assistance from the standard of the control are warned that they should seek expert assistance from the standard of the control are warned that they should seek expert assistance from the standard of the control are warned that they should seek expert assistance from the standard of the control are warned that they should seek expert assistance from the standard of the control are warned that they should seek expert assistance from the standard of the control and ultimately if they persist in inefficient touter-making deprived of their right to use the trademark. The result has been that the whole year.

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Export Trade to Great Britain



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For threshing where drive conditions are severe-where "trouble" is trouble with a vengeance and a shut-down sometimes means a heavy loss—there you need reliable thresher belting.

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