

## Boost Your Ambition.



Get into a business that will give your abilities proper scope. Sell Life Insurance for

## The Prudential

THE PRUDENTIAL INSURANCE CO. OF AMERICA  
 FORREST F. DRYDEN, President. Home Office, NEWARK, N.J.  
 Incorporated as a Stock Company by the State of New Jersey.

## Union Assurance Society Limited

OF LONDON, ENGLAND.  
 [Fire Insurance since A.D. 1714]

Canadian Branch:  
 Corner St. James and McGill Streets, Montreal  
 T. L. MORRISEY, - Resident Manager  
 Agencies throughout the Dominion.

## The Equity Fire Insurance Co.

### TORONTO, CAN.

WM. GREENWOOD BROWN, General Manager

GENERAL AGENTS:

A. B. Powell, Interim Branch Manager, Montreal  
 Brown Clarke Agency, Winnipeg  
 Young & Lorway, Sydney, B.C.  
 McCallum, Hill & Co., Regina.  
 Faulkner & Co., Halifax,  
 W. S. Holland, Vancouver,  
 Geo. A. Lavis, Calgary  
 J. M. Queen, St. John, N.B.

## The Excelsior Life Insurance Co.

Established 1899 TORONTO, Canada  
 Head Office  
 ALL PREVIOUS RECORDS BROKEN during the first six months of 1912

New Insurance applied for	\$1,836,000.00
New Insurance issued	1,719,048.50
Insurance in force	15,771,832.70
Cash Receipts, Premiums and Interest Increase	\$44,638.38
Total Disbursements	153,814.85
The Assets, reserve and Surplus Funds show corresponding increases	4,415.01

The Assets, reserve and Surplus Funds show corresponding increases  
 Where increases are desirable—There are increases.  
 Where decreases are desirable—There are decreases.  
 To be a successful agent, you must represent a successful company.  
 We have an opening for you, if you are a worker.  
 E. MARSHALL, General Manager. D. FASKEN, President.

## Fire Agents' Text Book, \$2.00

by J. Griswold,

THE CHRONICLE - MONTREAL

## THE DOMINION OF CANADA

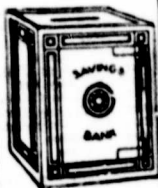
### GUARANTEE AND ACCIDENT INSURANCE COMPANY

ACCIDENT INSURANCE SICKNESS INSURANCE GUARANTEE BONDS  
 PLATE GLASS INSURANCE BURGLARY INSURANCE  
 THE OLDEST AND STRONGEST ACCIDENT INSURANCE COMPANY

MONTREAL  
 J. E. ROBERTS, President.

TORONTO WINNIPEG CALGARY VANCOUVER  
 C. A. WITHERS, General Manager.  
 E. ROBERTS, Manager, Montreal Branch.

J. L. TURQUAND, Secretary-Treasurer.



THE CHIEF DIFFICULTY that confronts the new man entering the Life Insurance Field is the securing of GOOD PROSPECTS. This difficulty is eliminated when you write for an INDUSTRIAL COMPANY, the debits of which are an inexhaustible mine for both ordinary and industrial business.

THE UNION LIFE ASSURANCE COMPANY  
 HEAD OFFICE, - - TORONTO, CANADA

More Policyholders than any other Canadian Company.



## ATLAS ASSURANCE COMPANY

LIMITED, OF LONDON, ENGLAND

Established in the REIGN of GEORGE III

Income exceeds	\$7,250,000
Funds exceed	17,900,000

Including the Fully Subscribed Capital, the resources of the Company exceed \$28,900,000.

Head Office for Canada - MONTREAL

MATTHEW C. HINSHAW, Branch Manager

Active and Influential Agents Wanted.