

represented on the road by eight traveling salesmen, who cover the entire territory between Halifax and Vancouver, the shipments of the house being sent to every part of the Dominion. The employees altogether number between one hundred and twenty-five and one hundred and fifty, and the business has long since become a very profitable investment.

Mr. Cowan has the assistance of his two sons, Frederick Warren and Herbert Norton. He was married to Miss Isabella Dimmock, daughter of Charles Dimmock of Brantford, and they have four children.

In politics Mr. Cowan is a Conservative and in church associations a Baptist. He also has membership in the Board of Trade and the Manufacturers' Association, and is qualified to speak upon business conditions and methods for in his own life he has demonstrated the possibilities for successful accomplishment and proven that prosperity is ambition's answer.

FREDERICK MOWAT.

Frederick Mowat, sheriff of the City of Toronto, is a son of the late Sir Oliver and Jane (Ewart) Mowat, and was born in Toronto, February 23, 1851. His education was acquired in Upper Canada College and the Galt grammar school under the direction of the celebrated educator, William Tassie. At the age of eighteen years he began farming, which business interests claimed his attention until 1875. Through the succeeding three years he was wharfinger in the City of Toronto, and from 1879 until 1881 was again engaged in agricultural pursuits, which he followed in Manitoba. He then conducted a real estate business there until 1884, and in Toronto until 1887, when he was appointed sheriff of the city, which position he has since filled.

In 1891 Mr. Mowat was married to Miss L. W. Gregg, a daughter of Major George Gregg, of Toronto, and they have three children: Edith, George Gregg and Helen Waterson. Mr. Mowat holds membership in the Presbyterian Church and in St. Andrew's, Caledonian, Caithness and Gaelic societies.