

WESTERN ECONOMIC

DIVERSIFICATION CANADA

Western Canadian companies interested in Mexico may be able to secure assistance from Western Economic Diversification Canada (WD). This agency provides financial assistance for projects which contribute to the diversification of the western economy. It acts as a pathfinder to ensure that western businesses are aware of and receive assistance from the most appropriate source of funding, federal or other, for their projects. It acts as an advocate for the west in national economic decision-making and it coordinates federal activities that have an impact on economic growth in the west. It also plays a role in promoting trade between western Canada and markets around the world. Inquiries about the Western Diversification Program and other activities of the department can be directed to any of the following regional offices:

Manitoba: P.O. Box 777
Suite 712
The Cargill Building
240 Graham Avenue
Winnipeg, Manitoba R3C 2L4
Tel: (204) 983-4472
Fax: (204) 983-4694

Saskatchewan: P.O. Box 2025
Suite 601
S.J. Cohen Building
119-4th Avenue South
Saskatoon, Sask. S7K 5X2
Tel: (306) 975-4373
Fax: (306) 975-5484
For Regina residents: (toll free)
Tel: (306) 780-6725

Alberta: Suite 1500
Canada Place
9700 Jasper Avenue
Edmonton, Alta. T5J 4H7
Tel: (403) 495-4164
Fax: (403) 495-7725

For Calgary residents:
(toll free)
Tel: (403) 292-5382

British Columbia: P.O. Box 49276
Bentall Tower 4
1200-1055 Dunsmuir Street
Vancouver, B.C. V7X 1L3
Tel: (604) 666-6256
Fax: (604) 666-2353

For B.C. residents: (toll free)
Tel: 1-800-663-2008

EXPORT DEVELOPMENT CORPORATION

Companies exporting to Mexico will need suitable financing and insurance for the transaction. The Export Development Corporation (EDC) may be able to help with both. EDC is a Canadian crown corporation whose purpose is to facilitate and develop Canada's export trade. The corporation provides insurance, guarantees and export financing which, combined with advice and the organization of financial services packages, facilitate the sale of Canadian goods and services abroad. EDC offers the following services:

Export Insurance and Related Guarantees

- global comprehensive insurance
- global political insurance
- selective political insurance
- specific transaction insurance
- specific transaction guarantees
- loan pre-disbursement insurance
- foreign investment insurance
- performance security insurance
- performance security guarantees
- consortium insurance
- surety bond insurance
- bid security guarantees
- specific sub-supplier insurance
- equipment (political risk) insurance
- bid-bond insurance
- medium-term agricultural guarantees

Export Financing and Related Guarantees

- loans
- line of credit allocations
- note of purchases
- protocols
- loan guarantees
- specialized credit

EDC's head office is located in Ottawa. Regional offices are maintained in Halifax, Montreal, Toronto, London, Ottawa, Winnipeg, Calgary, and Vancouver. General inquiries regarding EDC services can be channeled through the regional offices maintained by the Corporation in several major Canadian cities. Export services, however, are only handled by the Ottawa Office. Inquiries about export financing for Mexico should be addressed to the Export Financing Group for Mexico and South America in Ottawa.

Ottawa (Head Office): 151 O'Connor Street
Ottawa, Ontario K1A 1K3
Tel: (613) 598-2500
Fax: (613) 237-2690

Public Information: Tel: (613) 598-2739

