Canadian International Development Agency (CIDA). The Association also operates a network of committees, each concentrating on specific aspects of the export business. Regional CEA chapters meet regularly throughout Canada. The CEA publishes newsletters, conducts seminars on foreign markets and provides expert consulting services for its members.

For more information, contact:

The Canadian Exporters' Association (CEA) 250 - 99 Bank Street OTTAWA, Ontario K1P 6B9 Tel.: (613) 238-8888 Fax: (613) 563-9218

10.4 BANKS

Foreign banks with offices in the target country are further sources of data, information and contacts. Canadian banks, investment companies and accounting firms with foreign branches can also be an excellent source of foreign contacts and of in-Canada expertise on your target country.

The Federal Business Development Bank is also a source of useful foreign investment information.

For more information, contact:

The Federal Business Development Bank Tel.: 1 800 361-2127

10.5 UNIVERSITIES AND COLLEGES

Universities and community colleges are excellent sources of books, other materials, and references on other institutions which have specialized information on foreign investment opportunities. Some institutions also offer courses and workshops on various facets of foreign investment.