

REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :522-NEW DELHI

011-OIL & GAS EQUIPMENT, SERVICES
INDIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

PROMOTIONAL PROGRAM IN SUPPORT OF EDC/CIDA LINE OF CREDIT
BETTER AWARENESS IN CANADA AND INDIA OF LOC

CARRY OUT DET REVIEW OF CDN GOVT SUPP TO THIS SEC TO DET IFR SUFFICIENT.
RATIONALISE GOVT. RESOURCES, DETERMINE IF RESULTS ARE

COMP OF COMPR MKT INFO TOOL ON INDIAN NATURAL GAS SECTOR
BETTER AWARENESS IN CANADA OF OPPORTUNITIES

IDENT A TURNKEY MAJ CAP PROJ FOR A CONSORT OF CDN NAT GAS
IN MEDIUM TERM SECURE PROJECT - USE EDC/CIDA LOC

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Incoming Mission to attend Intercan 89 at
Edmonton, June 89
Develop high profile marketing Campaign to sup-
port CIDA/EDC LOC for oil and gas equipment and
services.

Three member mission attended the event.
Working Group on Oil & Gas under consideration;
completed hand books on markets in India for
equipment and services for (a) oil (b) gas

QUARTER: 2 Organise 2 missions in Oil and Gas around
Technical Seminar presentations.

These will take place in November 1989

QUARTER: 3 Organise 2 Missions around technical Seminar
presentations

HO/EOR Seminars held in Nov 89.
Another Mission scheduled in Feb 90

QUARTER: 4 -----