

PROGRAM RESULTS: UNITED STATES

BUSINESS ACTIVITY

During the October - December 1989 period eleven posts reported the following business activities:

208 EXPORT SALES WORTH \$126.3 MILLION

198 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS

5 NEW JOINT VENTURES/LICENSING AGREEMENT \$240 THOUSAND

1 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENT IN CANADA WORTH \$200 THOUSAND

2 CANADIAN INVESTMENTS IN TERRITORY

5 TECHNOLOGY TRANSFERS WORTH \$1.2 MILLION

HIGHLIGHTS:

\$ 50 million sale of toilet chemicals (Atlanta)

\$ 17 million sale of bottled water (Chicago)

\$ 5.6 million sale of machined components (New York)

\$ 3 million sale of TV monitors (Atlanta)

\$ 2.5 million sale of engine shafts (Chicago)

\$ 2.4 million sale of shock absorbers (Detroit)

\$ 2.3 million sale of LED displays (Chicago)

KEY STATISTICS: for the eleven posts reporting workload information

		<u>Missions Reporting To</u>	
		UTE	UTW
No. Trade Enquiries	Cdn	3249	4165
	Local	2046	4606
No. Investment Enquiries	Cdn	961	90
	Local	442	531
No. Business Visitors	Cdn	962	1157
	Local	1924	1111