

**FANCY GOODS AND STATIONERY**—Continued  
add much to its appearance. The flaps are of the wallet-shaped variety, an improvement as far as looks go, on the old pointed flap. All shapes and styles of stationery are shown. There is really nothing in the way of a new introduction, however. The goods are put up in handsome boxes, some of them with the envelopes and paper done up separately.

Ball programmes, menu cards, etc., are shown in a great many designs. A line of beautiful memorial cards are selling in Canada "by the hundred thousand," to quote Mr. Cockburn. They are shown in many handsome designs in black with light colors or silver.

Goodall's playing cards are known the world over. The firm make a specialty of them, and, notwithstanding the many new United States manufacturers of cards, their business last year was larger than ever before. Of the total duty paid in Great Britain last year on these goods, this firm alone paid two-thirds. Their own artists design the cards and other goods, and they are made, printed and all in the immense factory in London, in which over 1,000 people are employed. The designs of these cards are of every variety. They are issuing a new century card, with a special design, which will be out very soon. Since the Queen's death there has sprung up a demand for the cards with Her Majesty's photograph on it, so the firm are reissuing the well known Victorian card, which will be in Canada shortly.

Handkerchief boxes are shown with embossed designs of flowers on the top. These boxes are heavy, square ones with flanges, and make useful articles for keeping many things in besides handkerchiefs.

Card markers of all sorts are shown, and the whist markers are a big improvement over the old kind. Some of them are very high-class goods. A solid ivory marker and one of silver were shown, which sell to the trade for \$20 a pair.

In addition to the stationery goods, Mr. Cockburn shows samples of writing desks, filing desks, letter trays with patent spring, drawer boxes, desk tops, etc. An article that would be especially useful to stationers is the folding stand frames and shelves for displaying goods in the window. This

can be packed in a small box, but, when the stand is arranged, and the leather covering, like steps, is fitted into it, a great many goods can be displayed. The difficulty of showing small goods properly is overcome very nicely by the use of this stand.

Mr. Cockburn will be in Montreal till about the middle of the month, when he leaves for the West.

#### STATIONERY ITEMS.

The well-known and popular paper, *Charta Damascena*, is now carried in stock by Buntin, Gillies & Co., Hamilton. It comes in two sizes, hotepaper, octavo and colonial, with envelopes to match.

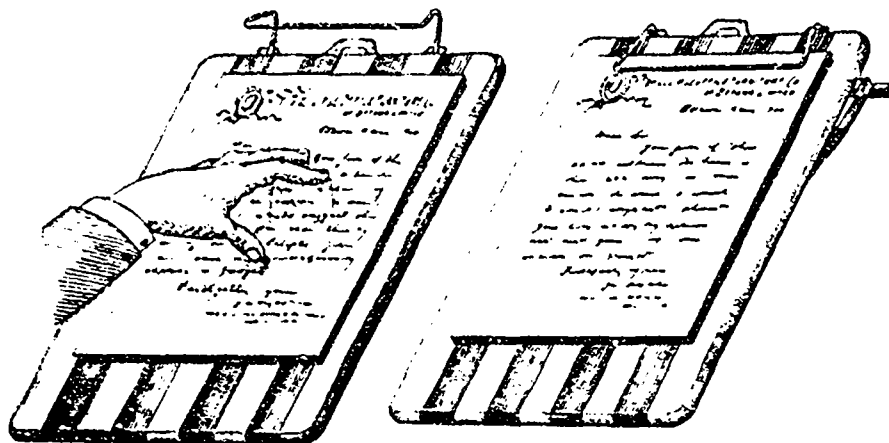


Stationers in need of a standard quality for counter trade can rely on this line. The price is 80c. per ream for the octavo and \$1 per ream for the colonial. The envelopes cost \$1.60 and \$2 per 1,000 respectively.

The "Eseclip" automatic board file illustrated below is claimed to be the cheapest and best loose paper file made. To file papers it is necessary to lay them on the board over the wire, press firmly, and the spring does the rest; to sell the file, show it, reach for the customer's 50c. with one

prefer to do this so as to include the very latest things than to be on time, but with not so extensive a stock. A visit to the import lines in their warerooms is interesting. They are making a specialty of albums. The covers on these, especially the celluloid ones, are beautiful, either in the floral designs or colored photographs. Brass frames of all kinds are shown, as well as glass, celluloid and leather frames. A bas-relief of the Pope in a black frame is very striking. One of the newest things out is the fan-lette, a handy article, composed of a silk ribbon with gold or silver clasps, which is attached to the waistband, and which also holds the fan when not in use. Fans of French and German make are shown in large variety. The latest designs in French and Austrian vases are shown, and the line is one that dealers should find a good sale for.

The range of smokers' goods deserves mention. The novelties include a tobacco jar in the shape of a life sized skull, a very good imitation, and a monk's head pipe-rack, which retails at 70c. Seal and oose tobacco pouches with sterling silver mounts for engraving are a very handsome line. The smokers' list is completed by a very novel cigar-cutter in a good imitation of a revolver. The end of the cigar is cut off by pulling the trigger. In the way of toys, blocks, games, etc., the stock cannot be beaten. A new mechanical toy is the dancing bear, the firm's trade mark, which should be looked after by all dealers. Collar



Filing Papers

Papers Filled

The New Eseclip Automatic File. Price 50c. Each.

hand and the cash register with the other. The profit is large too. The trade can get them from Buntin, Gillies & Co., Hamilton.

#### FINE RANGE OF IMPORT SAMPLES.

Warwick Bros. & Rutter announce that their travelers will be a couple of weeks late in getting out on the road with import samples as a result of waiting for two manufacturers of novelties. They

and cuff boxes and glove and handkerchief sets are shown in celluloid. Chatelaine bags in leather and steel are going well. The leather goods also include workboxes, music rolls, jewel cases and writing desks. The Bohemian bon-bon, or jewel cases, made of colored glass and inlaid with gold or silver in very elaborate designs, are particularly striking and should be successful on the market. Book marks, paper-