

ter's textile trade amounts in round figures to £100,000,000, of which £80,000,000 is exported. In addition to this there is a large engineering trade and others of less individual importance. The total amount of manufactured goods from the Manchester district amount to almost one-third of the whole exports of the United Kingdom.

The Sun Life of Canada numbers among its policyholders many of Manchester's business men. The Company is ably represented by Mr. L. W. Zimmerman, F.S.S., with offices in the India Buildings, 14 Cross street.

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Horace Greeley's Penmanship.

Here is what Greeley wrote :

Dear Sir,—I am overworked and growing old. I shall be sixty next February 3rd. On the whole it seems to me I must decline to lecture henceforth, except in this immediate vicinity, if I do at all. I cannot promise to visit Illinois on that errand—certainly not now.

Yours, HORACE GREELEY.

Mr. M. B. Castle,

Swanwick, Ill.

And here is how the lecture committee read it :

Mr. Horace Greeley,

New York Tribune :

Dear Sir,—Your acceptance to lecture before our association next winter came to hand this morning. Your penmanship not being the plainest, it took some time to translate it; but we succeeded, and would say your time, "third of February," and terms, "sixty dollars," are perfectly satisfactory. As you suggest, we may be able to get you other engagements in this immediate vicinity. If so, we will advise you.

Yours respectfully,

M. B. CASTLE.

A Life Company of the Best Class.

Under the above title the Insurance Times, of New York, in a recent issue, said some flattering things about the Sun Life of Canada. After reviewing the strong financial position of the Company the article concludes as follows :

"The Sun Life of Canada is a company which deserves the confidence of its policyholders, the best efforts of its agents, and the respect of all life assurance men. Its management has always been of a high order and its business methods above criticism. In Canada its name is a household word, and in the United States, where it has established a number of agencies, it is rapidly making progress.

"A twenty-year endowment policy in the Sun Life of Canada which recently matured showed unusually favorable results. The age of the holder when taking it out was thirty, the contract called for \$5,000, and the annual premium was \$234. Upon the completion of the term the Company's options were a cash payment of \$6,956, a non-participating paid-up policy of \$13,350, or an annuity of \$527.40 for life. Compound interest of three and three-quarters per cent. and assurance free should make a strong appeal to both capitalists and wage-earners."

♦ ♦

An Irishman, asked the chemist for something to kill moths, and the latter supplied him with camphor balls. Next day the Irishman returned, and, holding out the crumbled remains of some of the balls, said—"Are yez the young man that sold thim things to me yisterday?" "I am," replied the chemist. "What's wrong with them?" "Th' idea of selling them to kill moths or anything else! If yez can show me a man that can hit a moth wid wan o' thim, I'll say nawthing about the ornaments and the looking glass me and the misses broke."