

NELSON STREET MAN TELLS OF LIQUOR SOURCE

Secured Many Prescriptions
From Medical Friend in
Port Stanley.

JUDGMENT IS RESERVED

Evidence Heard in Charges
Against Leonard Berry
and Charles Bell.

Police court habitués licked their lips in longing and rolled their eyes into heaven as they listened to Charles Bell of 506 Nelson street tell Magistrate Bartlett that he had taken whiskey when his heart was bad, rum when he had a cold, and that Dr. Mothersill of Port Stanley had given him a "per" for 24 pint bottles of beer when he (Bell) was "run down."

"The colored population of this town seems to be in a bad way," observed Mr. Bartlett. "Last week every colored man that appeared in this court was sick. Hunter, Bell, Johnston, Berry and yourself all have been ill."

The evidence was given in the course of an action against Leonard Berry, charged with having liquor in a place other than a private dwelling. Mr. Berry was handed the "raspberry" in police court Monday morning when he was fined \$200 and costs.

Charges Are Denied.
Mr. Berry denied the charge in court Tuesday and defied the prosecution to prove anything against him.

A similar charge was preferred against Bell. After all the evidence was taken, the court reserved judgment in both cases.

Licence Inspector J. E. Keenleyside told of going to the house of Bell on the afternoon of Feb. 8, with Inspector Lucan and Sgt. Roy Montfeth. Berry was in the dining-room, and in the kitchen was a table of whiskey on the table with three glasses. A bottle of rum, unopened, was found under the end of a sofa.

Frank Turville, manager of the Ontario liquor dispensary, said that Berry had filled a prescription on the afternoon of Feb. 8 on Dr. Waud's certificate. Another order from the same doctor had been filled by Charles Bell, this time for rum.

Berry, in the witness box, stated that at noon on Feb. 8, George Chantler (colored), had asked him to fill a "per" for him that afternoon, as he did not think he would have time to get it himself. Mr. Berry naturally was obliging, got the whiskey, and gave it to Chantler later on at the home of Mrs. Stewart, Ottawa avenue.

Witnesses in Bell at the corner of Ottawa avenue and Wellington street and they had gone together to the vendor's for their liquor. Bell hired a taxi and drove witness as far as Colborne street and Ottawa avenue. He delivered the whiskey to Chantler and then went to Bell's house on Nelson street, where the officers found him. The big bottle of whiskey produced in court and found at Bell's house did not belong to him.

Dates Forgotten.
Cross-examined by J. B. McKillop, K.C., Berry could not remember at first what doctor gave him a "script" three weeks ago, but finally remembered that it was Dr. Waud, who had an office at 84 Wellington street. He admitted signing Chantler's name to the order.

"They all know me at the dispensary," proclaimed Mr. Berry. "The evidence that you shall give shall be the truth and nothing but the truth," intoned Clerk John Moule in administering the oath to Mr. Bell.

"Sure," said Mr. Bell, parading a gleaming set of ivory. Bell told of meeting Berry and of their trip to the vendors.

Questioned by the crown attorney, witness admitted that he received several "pers" from Dr. Mothersill since the first of the year. He had a very bad cold when he went to see Dr. Waud. Personally he didn't think he needed any liquor, but Dr. Waud had "subscribed" rum for him.

Witness went to Port Stanley about twice a month, and of course went to see his friend the doctor. He couldn't swear to the dates.

"Well you will," said Mr. McKillop. "Well I won't," shot back Mr. Bell, his answer to the next few questions being, "I couldn't say."

Later on in the examination, Bell admitted that his friend Chantler had procured one of those precious "yellow slips" from Dr. Mothersill.

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PURE DRUGS IN EVERY
PRESCRIPTION.

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Prescriptions
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to be compounded, exactly as your
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216 DUNDAS ST. PHONE 880.
"Experts in Kodak Photography."

Expect G. T. R. Carshops Soon To Be Working On Full Time

IT will not be long before the employees at the Grand Trunk car shops are back working on full time. It was announced Tuesday.

Plans for important changes in both hours and general working conditions are now being formulated, it was explained, to be effective shortly.

It is proposed first that the hours for labor each week be increased from 40 to 44, while steady work throughout the month seems practically assured at this moment. At present the men have been working three weeks a month.

Officials of the federated railroad shop crafts admitted Tuesday that such negotiations were under way and expectations for a general improvement of conditions is promised.

SCHOOL CHILDREN ATTEND RECITAL

Pupils of Upper Grades Hear
High-Class Organ
Program.

Children of the seventh and eighth grades of all the city schools filed St. Andrew's Church, Monday afternoon, to hear an organ recital by Choirmaster Wheeler.

E. W. G. Quantz, director of music in the public schools, deplored the fact that so much jazz was heard by school children and expressed the wish that other musicians of the city would follow Mr. Wheeler's example in giving recitals of really good music to aid in counteracting the bad effects of the jazz which is so prevalent.

The fact that the church was filled with splendid evidence of the interest taken in music by the children of the public schools. Mr. Quantz stated that at the next occasion of this kind, an attempt would be made to have children of the sixth grade present as well.

Following his recital Mr. Wheeler gave a very interesting talk on the development of the organ, which proved very interesting to all the children. Special lantern slides were shown to illustrate the lecture.

THINKS SCHOOLS OF LONDON LEAD

That he has seen none better throughout America, was the opinion of Professor Ernest Wood of the Sind National College of India, upon an inspection of the local schools Monday afternoon.

Accompanied by Trustee J. E. Wright, the professor visited, among others, the London Technical and Art School, the Ryerson public school and the new Collegiate Institute, and expressed frank appreciation of these institutions.

As well as himself, Chantler got his for whiskey and Bell for beer.

Obtained on "Per."
The big bottle of whiskey found in his house had been there for over a month and was obtained on a prescription from Dr. Mothersill.

"Surely you didn't have that bottle in the house for a month and only take a couple of drinks?" queried Mr. McKillop.

"I certainly didn't," said Bell. "Come now, Charlie, you know you have a better reputation than that for hospitality," said the crown attorney.

"It keeps me hustling these days lookin' out for myself, Mr. McKillop," came back Charles.

"When Dr. Waud prescribed rum for you, why didn't you tell him that you had some whiskey in the house?" asked the court.

"Well, what is for the heart and the rum was for my cold. I got two dozen bottles of beer, but that was because I was run down," explained Mr. Bell. "I didn't have it all at the same time," he added as an afterthought.

George Chantler, residing at 1201 Trafalgar, admitted that he had been in court before.

"You seem to be getting your whiskey by proxy," stated Mr. McKillop.

Secured Three Bottles.
"I got one from Dr. Mothersill," said Chantler, "but there is no use asking me to swear to any dates, 'cause I can't remember 'em."

Witness stated that he had three bottles in the last six weeks, two on "pers" from Dr. Mothersill and one from Dr. Waud. He had "cashed" one himself, Berry cashed one for him and Bell the other.

Questioned by the court, Chantler said that the liquor Berry got for him was all "drank up" as he was troubled with asthma.

W. Henderson, appearing for Bell, stated that there was no case against his client. The liquor found in Bell's house had been procured for medicinal not for beverage purposes, and therefore was outside the act.

TELLS AD. CLUB CHARACTER IS NEED OF WORLD

W. E. Bilheimer, St. Louis
Sales Manager, Would De-
velop Hidden Possibilities.

GIVES SELLING POINTERS

Speaking before the London Advertising and Sales Club at a banquet in the Tecumseh House Monday night, W. E. Bilheimer, sales manager of the Franklin Insurance Company, St. Louis, Mo., strongly emphasized as the need of the world today character and the development of the hidden possibilities in men and women.

"I believe," said Mr. Bilheimer, "that there is a possibility of master manhood in every man and master womanhood in every woman." He referred to the hidden possibilities, in the words of Kipling, as "something left behind the ranges."

Marconi, in discovering the wireless, had advanced the world in that direction 4,000 years at a single leap. It was a case of "something left behind the ranges," and Marconi had gone to see, said the speaker. Several references of a like nature were cited, the expedition of discovery to the Antarctic, the recent great dirigible disaster in England and its sequence in scientific discovery, the case of the loss of the ship Republic, were all taken as instances of the words of Kipling.

"The thought I have in mind tonight is that no man or woman does his best. The world is not looking for men who 'try,' who 'give all they got,' the world is looking for men who will do it," Mr. Bilheimer said.

"We want men who don't do things in halfway fashion. We don't respect the man who goes the limit. What the world needs is men who will go beyond the limit, humanity is waiting for him."

He spoke of the tremendous appeal and influence that literature, sculpture, art, fatherhood and motherhood yielded.

In art the master paintings, in sculpture the noble works of the masters, and in literature the thoughts of the greatest authors and the tremendous appeal to the heart, of the home that we come from, and fatherhood and motherhood. Fatherhood and what it meant was scarce recognized, said Bilheimer. Many of the great successes in the world were but the carrying out of the dreams of their fathers.

And in motherhood was an appeal that touches the hearts of men on account of the wonderful understanding of the mothers of men.

"These things that stand behind us let us not forget, they are our heritage, said the speaker.

Character Costs Most.
"The highest-priced commodity in the world today is character; character, which comes from a good home, a good father, a good mother, that is where we get it," declared Mr. Bilheimer.

During the last few years we were very much disturbed concerning the world's future, and all were seeking a new plane of adjustment, but all would come out all right when we find the turning to discover the "something hidden, the something real." So, with the development of the hidden possibilities, all could be glad, not in forebodings, but in faith, Mr. Bilheimer asserted.

Throughout the address of Mr. Bilheimer his words were permeated with a richness of illustration and imagery that served to aid in bringing home the keynote points of his address.

At the close of the speech of Mr. Bilheimer the meeting was thrown open for discussion along the lines of sales and advertising.

United States Consul McTaggart asked Mr. Bilheimer how the use of the long-distance telephone was brought into the taking of orders in the United States. He said that it had been brought to his attention that the long-distance telephone method was finding rapid foothold in this country.

Cannot Replace Human.
In responding to this Mr. Bilheimer said he was of the opinion that the telephone could never replace the human, the flesh and blood element in the taking of orders and that while the use of the telephone had entered to some extent, according to his knowledge into the business transactions in that part from whence he came, yet, he considered it only as a convenience. In like manner he told of and characterized the use of the telephone.

The discussion continued, several matters such as the question of salesmen and advertising, personality, the strategy of approach in making sales being brought forward by questions and answered by Mr. Bilheimer. Among those taking part in the discussion were: Tom Yull, Kathleen K. Bowker, Mr. Morley Adams and Walter Gunn.

Among the many points brought forward in answering Mr. Bilheimer, the questions were the value of dramatics in salesmanship, dress, manner of approach and the overcoming of difficulties placed in the road by the buyer.

BELIEVE BOARD WILL GRANT USE OF ROOM

Although the board of education has not as yet given final approval, it is expected that the public library authorities will be allowed the use of a room in the new Victoria public school.

This question was referred back to No. 2 committee for further detail, and will be considered by that body at a regular session Tuesday afternoon. The educational officials still retain the right to give two months' notice at such time as the room is required for school purposes.

Expect To Start Work Shortly On New Port Stanley Pavilion

Before the ice is out of Lake Erie work will commence at Port Stanley upon the new amusement pavilion, was the information given out Tuesday. Two alternative schemes have been outlined, and once a decision has been made, tenders will immediately be called for and work commenced directly arrangements are completed. June 1 has been set as the probable date for the conclusion of the new structure.

The new pavilion will extend over the lake for a distance of 400 feet at a point south of the roller coaster. Two types of building are under contemplation at this moment, one being oblong in shape and the other being octagon.

In any event provision will be made on the upper deck for a dance hall and a moving picture theatre. On the lower deck will be riding devices and the usual games and amusements to be witnessed along board walk. Circling the pavilion on the outside will be a commodious promenade.

Prices have already been quoted for the octagon-shaped structure but were deemed a trifle high at the time. It is now believed, however, that the figure can be appreciably reduced.

Builders explain that the sooner all detail is ready and actual work started the better it will be as they will be able, they say, by working on the ice, to eliminate the placing in position with considerable effort, the usual posts and scaffolding, etc.

NEW CUTS ADD TO HOUSING LOSSES

Further Price Reductions Will
Total Close to
\$2,000.

The recent decision of the housing commission that it would shoulder a loss on the monies paid out for fencing, insurance and water charges and two years' interest while building, will add close to \$2,000 to the city's total loss on the twenty Pine Lawn houses remaining to be sold, and bring the city's loss on this proposition to \$11,169 plus the accumulated interest.

It is impossible at this time to tell what the loss is going to be on the 41 houses erected, for though 22 of them have been sold, there is now a movement on foot to cut the price for those who are up-to-the-minute in their payments. In fact, though not in a direct way, a cut has already been granted in one of the 22 sold. This was in a case where the purchaser was unable to carry on and another expressed a desire to take over the house.

The decision to sell the houses for \$3,100 and \$3,300 will give some real bargains. The difference in the price is regulated by the number of rooms. No difference is to be made between stucco and frame. The fact that some of the houses are fenced, others have furnaces and other extras will make no difference and the first to come will get the first choice and perhaps the best value for the money.

The sale price of the Garfield avenue houses, \$4,560, remains unchanged.

All the above prices do not include the selling commission.

Town Topics.

A THOUGHT
FOR TODAY

Wherefore, O king Agrippa, I was not disobedient unto the heavenly vision.—Acts 26:19.

THE more readily we admit the possibility of our own cherished convictions being mixed with error, the more vital and helpful whatever is right in them will become; and no error is so conclusively fatal as the idea that God will not allow us to err, though he has allowed other men to do so.—John Ruskin.

TOMORROW'S DOINGS.

WEDNESDAY—Social Service Council meets at Y. M. C. A., 5 o'clock.

No. 3 committee, board of education, meets at city hall.

Western Fair board holds annual meeting at Tecumseh House, 2 o'clock.

City finance committee meets at city hall, 8 o'clock.

SUNDAY EVENING service in St. Andrew's Presbyterian Church will be in charge of the young men of St. Andrew's Club, and of the Misses Tuxis Square. Rev. D. C. MacGregor will preach as usual.

REV. N. S. McKECKNIE and Miss Phyllis Kennedy were in Hamilton Monday, attending the board meeting of the Provincial Baptist Young People's Union, to arrange the program for the convention to be held in London, May 24.

COMMISSIONER and Mrs. Sowton, accompanied by their staff, Col. Adby and Col. Moorehead, left Tuesday morning for Toronto, well pleased with the results of the Salvation Army Young Peoples' Rally held in London over the week-end, of which Com. and Mrs. Sowton were in charge.

THE REGULAR MEETING of the Egerton Street Baptist Young Peoples' Society, Monday evening, took the form of a valentine social. A feature of the occasion was an unusual contest in salesmanship, dress, manner of approach and the overcoming of difficulties placed in the road by the buyer.

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MRS. C. B. KING ASKS HELP FOR Y.W.C.A. IN CITY

President Reports \$5,000
Has Already Been Received
for Building Fund.

EXISTING NEEDS GREAT

At the annual meeting of the Young Women's Christian Association held Monday evening in the King street "Y," the reports of the various departments showed that the organization has enjoyed a very successful year.

An address of welcome was given by the president, Mrs. C. B. King, who stated that though the institution had suffered many disappointments in the past eight months, the greatest of which was the failure to start work on a new building, the year had been most successful one.

"A step forward has been taken in this direction," stated Mrs. King, "as five \$1,000 Victory bonds have been donated to the institution to be used only for building purposes."

Frank White, M.P., addressed the meeting, speaking of the splendid work done by the Y. W. C. A. "Huge industries on the other side of the line go to a great deal of expense to provide recreation for their employees," stated Mr. White. "Judging from the support given to the Railroad Y. M. C. A.'s, organized throughout the country, they are a paying investment."

"What is the city of London receiving from its investment? \$24,000 was invested in the Y.M.C.A. with a membership of 1,200, and the membership fees only one-third of the expense incurred in running the institution, \$13,500 was invested in the Y.W.C.A. which makes a total investment of \$37,500. People in time look for dividends, and the question is are we giving value for the money invested."

Not Self-supporting.
We have no immediate prospect of these institutions becoming self-supporting, but the greatest value we can render from them is clean strong boys and girls with high ideals and aspirations. They are the home-makers of the nation, and the greatest trouble of today is the weakening of the character of our people. The Y.W.C.A. can do a great deal in teaching the young girls to make and maintain a real home, and care for children properly, and in this way, stave the infant mortality which is rapidly increasing. "The crowning achievement, however, is to make girls and boys appreciate the better things in life," and this can be done by co-operating with the churches in giving our boys and girls spiritual training."

Income Less Than Expenses.
The treasurer's report given by Mrs. M. W. Bruce, showed that in the past eight months, the total receipts from the nine departments was: \$22,320; disbursements, \$30,778; and revenue, \$8,457. The revenue in most of these departments is less than the expenditure, in such departments as the traveler's aid, the girls' work, and the educational and industrial departments. The total assets were \$28,597 and the total liabilities \$18,221.

The report from the religious committee was given by Miss J. Moore, followed by the girls' work committee report, read by Miss Bessie McCamus. A resolution was passed by the meeting, that the great need of a home for the girls over sixteen years of age, would be presented before the social service council.

This resolution was passed following an explanation given by Helen d'Avignon, who told of many cases recently where girls have disappeared. "A home of this nature is greatly needed," stated Miss d'Avignon. "These girls may be picked up as vagrants but are either sent back to their homes on suspended sentence or to the Mercer reformatory," which is no place for girls of this type, as all they need in most cases is friendship."

The report of the physical education department by Mrs. H. E. Westland, showed an average attendance of 194 in these classes. Mrs. S. L. Taylor, reporting for Lennox House Committee, stated that in the past eight months, 895 transients had been harbored with an average of 50 girls as permanent boarders.

The dietitian's report showed that 45,000 meals had been served in the cafeteria. Mrs. Westland reporting for the Industrial Extension Committee, pointed out that excellent results had been obtained, and each club boasted of a small bank account.

The Traveler's Aid report was given by Mrs. Parker. Two secretaries are employed by this committee, and during the past eight months, 4,067 persons have been helped, 3,017 of these being women and girls.

Mrs. Lucas, Mrs. W. Brown and Mrs. Dennis were elected to fill the vacancies through the resignation of Mrs. Elliott, Mrs. Cleghorn and Mrs. Westland. Mrs. T. D. McFarland and Mrs. T. P. McCormick, Mrs. W. H. Cameron and Mrs. Morley Adams were re-elected.

The religious exercises were conducted by Rev. John McNair, and during the evening several delightful solos were given by Miss Corbin.

DR. URRY ARRANGES TO RID LONDON OF RATS

Dr. E. J. Urry of Bridgeburg, Ont., has made arrangements with Dr. Downham, medical officer, and Mr. Seabrooke of the board of health, to start a campaign Thursday for the extermination of rats from civic buildings.

Dr. Urry makes the claim that if he is given co-operation in his work he can soon rid the city of the rat pest.

London Liberals To Name Convention Delegates Saturday Night

A MEETING of the Liberals of the constituency of London will be called in Hyman Hall on Saturday, February 18, at 8 p.m., for the purpose of electing delegates to the Provincial Liberal Convention to be held in Toronto, March 1 and 2. Six delegates are allowed from each riding, and it is expected that C. R. Somerville, the Liberal candidate in the last Dominion election, will be one of them, and E. S. Little, by virtue of his being on the Provincial Liberal Executive, will be another. The other four will be selected at the meeting.

URGES NECESSITY OF BEING MANLY

Dr. Healey, Detroit, Lectures
at Centennial Methodist
Epworth League.

Dr. A. E. Healey, of Detroit, gave a very humorous lecture at the anniversary service of the Epworth league at the Methodist Church, Monday evening. "Don't trot around all day on a cabbage leaf," was the title of the lecture which was given in a very witty and entertaining manner.

"A man could not trot around on a cabbage leaf," said the lecturer, "unless he were a caterpillar and went around on his back, and led a very monotonous existence, in which case he might as well be a horse."

The prevailing note throughout the address concerned the thought that a person should look around and see the opportunities that presented themselves.

A man should fill a man's place and do a man's work.

It was very hard for people these days to concentrate for any length of time on any one subject, said Dr. Healey, and that was the reason that lectures were not as popular as they were a few years ago, when they were looked upon as a source of information even if they were dry affairs.

People had little use for a dry lecture today and the cause could be attributed to a large extent to the fact that news and information came with such speed from all quarters of the world that the people practically lived on and lived for surprises.

It would be a sad time, said the speaker, when the bomb shell of surprise ceased to have its effect especially in times of depression such as we were passing through just now. A life that was monotonous was not fulfilling its function.

The world always had a welcome for the man who could do the ordinary things in an extraordinary way.

Rev. A. M. E. Thompson occupied the chair and Mrs. Haywood rendered a delightful solo, "I heard the voice of Jesus say," accompanied by Bert Weir, organist.

Obituaries

WM. DOUGLAS KNOWLES.
The funeral was held Tuesday afternoon of Wm. Douglas Knowles, 2-year-old son of Mr. and Mrs. Wm. H. Knowles, of 99 Dakin street, who died Monday.

The services were conducted by Rev. A. C. Bingham of Egerton Street Baptist Church. Interment was made at Woodland Cemetery.

JAMES FALLAHE.
In the person of James Fallahe, 383 Dufferin avenue, who died early Tuesday morning, London loses one of her oldest residents. Mr. Fallahe's death came suddenly after an operation at St. Joseph's Hospital. On Sunday last he was apparently in his usual good health, attending service at St. Peter's Cathedral.

Mr. Fallahe was born in 1849 in County Clare, Ireland, coming to Canada when but four or five years of age. For many years he was engaged in the hotel business in London, being best-known as proprietor of the Richmond Hotel. He was always a faithful attendant at St. Peter's Cathedral, and will be celebrated there. Definite funeral arrangements have not yet been made, however.

Surviving him are his widow, Mrs. Elizabeth Fallahe; one son, James, of Detroit, and three daughters, Miss Ida Fallahe, at home; Mrs. Fred Green, of London, and Mrs. Fred Klenhamer of Detroit.

YORKTON ORGANIZATION
THANKS LONDON POET

Warm words of appreciation were sent from the Yorkton St. Andrew's Society to John H. MacIntyre of London, for the original poem written by him for the Burns supper at Yorkton. The secretary, A. McLeod, writes: "Allow me, at this remote date, to convey to you the attitude of the Yorkton St. Andrew's Society for your splendid, timely and most appropriate poem for our recent Burns supper, which needless to say, was highly appreciated."

Mr. MacIntyre writes a charming Scotch verse. Just now his shafts being directed to the curlers, several of his selections having appeared in recent issues of The Advertiser.

TOO LATE TO CLASSIFY
McLAUGHLIN SIX-CYLINDER, FIVE-PASSENGER Touring, six tires, two of which are new, equipped with snubbers and bumpers. Motor in first class condition. Owner leaving city. 60 St. George street, after 6 p.m.

INSURANCE MEN HOLD CONGRESS IN HYMAN HALL

Life Underwriters Meet in
London for Western Ontario
Salesmanship Convention.

REVIEW YEAR'S WORK

Mayor J. C. Wilson Extends
Civic Welcome to Visiting
Delegates.

Life underwriters of Western Ontario, to the number of some 350, registered Tuesday morning at the opening session in Hyman Hall of the Western Ontario Salesmanship Congress.

A long program of speakers, among whom are some of the best experts on insurance and salesmanship on the continent, has been arranged for the congress, part of which was carried out Tuesday morning, when some eight speakers delivered addresses.

Singing, under the leadership of A. Allen, Windsor, opened the morning program, and this was followed by the invocation, given by Rev. Wm. Beattie.

The welcome to the city was extended to the delegates by Mayor Dr. J. C. Wilson.

H. E. Parsons, president of the London Life Underwriters' Association, greeted the visitors on behalf of the London association.

The year's work of the Underwriters' Association was taken up by the president and secretary, J. G. Stephenson and J. H. Graham, respectively.

The progress of the association during the last year was gone into by the secretary and the president in their addresses.

After this the congress listened to several speakers, who dealt with matters of insurance and salesmanship. Following the message of each speaker the congress was thrown open for discussion and questioning.

Ed. Reid, B.A., A. A., of London, spoke on "Character"; R. C. MacKnight, London, spoke on "Training in Insurance"; W. H. Haslam, president, Windsor, U. A., gave a short address on "System and Method"; and C. E. Gorman, London, spoke on "Insurance Interviewing."

Speaks on "Business Insurance."
Wm. May, president Toronto L. U. A., after another sing-song similar to the one that opened the congress, spoke at length on "Business Insurance," dealing mainly with case methods.

In the afternoon A. Gordon Ramsay, Toronto; W. E. Bilheimer, sales manager of the Franklin Life Insurance Company of St. Louis, Mo.; E. J. MacIver, assistant secretary Prudential Life Insurance Company, Newark, N. J., and Chas. M. Biscay, business manager of the Insurance Press, New York, will be the speakers.

Tuesday evening a banquet will be held, at which Hume Cronyn, president of the Mutual Life Insurance Company of Canada, and T. H. Purdon, president of the Northern Life Insurance Company, will speak.

President J. G. Stephenson will address the underwriters at the banquet on "The Ideals of a Life Underwriter," and W. E. Bilheimer will also speak. In addition Mr. Lugsden, Toronto, will give a reading, and there will be singing.

FORMER LONDONER SUCCUMBS IN CALGARY

Friends in London have heard of the death of Mrs. Jessie Murray Bowly, wife of G. W. Bowly of 829 1/2th avenue, west, Calgary, Sunday, Feb. 5. Mrs. Bowly was a daughter of David and Catherine Murray of London, both of