SIDE TALKS By Ruth Cameron.

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The Ideal Saleswoman.

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We seek refined and educated llege type' young women of una al sincerity and courtesy. ing women who will instincexpress the store's unalterbe policy, to be friendly but not ward, helpful, but not intruin a word to make all who he here feel free to buy or not they prefer."

urse that is the advertisement Career for the College Girl.

to work in a shop it was some

"LIKE A SHOP GIRL."

ber the old days selling. Two women from my college ing for the most part from the hills hung." And then, with fervor in our debts.' There is this difference be-sailed for England with perhaps

son speaking bad grammer, change that has taken place) is very the ag cheap clothes in exaggerated far from a reproach. The average shop live in their native highlands of India. nose; "if I read all such stuff, gad-million dollars borrowed in war. If dea was exaggerated, as all as much restraint and as keen a sense Meas are, but it did have some of style as her customers, more than their imaginings have led to trouble tales of other years; they've never dum for future use. The debt of most of them. True she has no variety of clothes, but what she has are of the best and chosen with fine sense of fitsy,-well, let this advertisement ness. If I can get a shop girl to give soman inserted by a progres, me what I feel to be sincere and interore, bring vividly to your mind, ested advice I take it like a shot. One girl said to me the other day when I an the old toye of selling farce had not seen just what I wanted: "I have one model laid aside that I was going to buy for myself, but I can order another. Would you like to see it?" I bought it at once, because I felt it must represent a better sense of style

than mine,-if she chose it. Good taste, well modulated voices, good manners, all these things are coming to be necessary to a successful saleswoman. Small wonder that selling has long ceased to be a job which means loss of caste as compared with one shop but it shows what the teaching or office work. If we could of a saleswoman is coming to only bring about the same change in attitude toward domestic work! But that is a different and more complicatw years ago if a college woman ed story.

unheard of. To-day we all know Eat Mrs. Stewart's Home-griss who are entering busi- Made Bread.—spr18,6mo

# Fresh Picked BAKEAPPLES.

A few Barrels just Received.

The shipment of Six Quart Baskets of Preserving Plums advertized for to-day's arrival was short shipped.

Unless advised to the contrary, all orders booked for to-day's delivery will be delivered (subject to arrival) Monday next, September 4th.

C. P. EAGAN,

2 Stores:

Duckworth Street & Queen's Road

#### The Lascar Peril. TRUTH ABOUT THE COLOURED

(Glasgow Weekly Herald.) The Board of Trade inquiry into the tragic loss of the Egypt has revived the old, old question of the respective merits of the British and coloured sailor; and the real facts of the case should prove interesting.

Who Is the Lascar?

And where does he come from? The lascar is a native of India, which has an area of 1,773,088 square miles, and he may-and indeed does-come from the very remotest corners of that huge tract of land, where, in fact, the white man is little known, let alone the white man's ship. Provided he brings with him the necessary amount of rupees, annas, and pies, he may become a sailor whenever he lands on the coast. I have seen and handled this "rare" bird-the countryman or "mulhk walla" signed on as able seaman, who cannot even tell "the sharp end of a ship from the blunt end"and I have often wondered what the passengers would say if they knew their ship was manued by such "sailors." The majority of the lascars are, however, coast men, with a certain amount of coastal experience to their credit, but even they are a poor lot.

Deficiencies as Seamen. The coast men are, on the whole, an orderly crowd, amenable to discipline, but inveterate slackers. Physically the majority of them are but poor specimens of manhood compared to the average British seaman. In their work there is not the same pith and go that is displayed by the Briton, and rather than put forth more than the usual amount of strength called for, I have seen a "kulasi" walk right forward to the forecastle to obtain help, and that on a job that a man of our own race would never think of knuckling under to. Furthermore, in their knowledge of the duties and work of a seaman they are deplorably deficient, for it is common to find that only two or three lascars out of a full complement are capable of carrying out as simple an operation as wiresplicing.

The Firemen. stuff in a big shop, another became a able them to buy, perhaps, a wife of twenty years ago? I mention books United States: on board ship.

The Language Difficulty. been a strained relationship, and this some twenty years ago? applies to British sailor and native sailor alike. In the case of the native,

the differences of opinion-likes and dislikes-are accentuated a hundredand firemen form a very small part, areas do not understand one another, and, to all intents and purposes, regard each other as foreigners. Consequently, there is a clanishness observtends in the long run to foment

a wild stampede supervened. How They Fight. so than the hillsman, who is possessed placidly on, but which is nearly as thing as is the terror of the coloured

That fact alone in the past has amply compensated people in certain quarters for any directions. Add to his cheapness his sobriety and there you have all his merits touched upon. Do they compensate for his unreliability in the hour of need?

Let, and many another struggler upward in every walk of life and in every country will be braced and heartened what Finch and Mallory, Somervell, Norton, and Bruce have this year accomplished on Mount Everest."—United Empire.

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BEST SELLERS.



glad applause we Nations?" bound to live un-

til the cows come home. Oh, when, tains the following:

## Mount Everest.

"Everest is a terrible enemy, and commence with, the great body of it are very great." So wrote General view.—The Sentinel. workers in India, of which the lascars Bruce in his last despatch, announcing the tragic end to this year's third are entirely uneducated, and, to make and final attempt to conquer Mount Egyptians Commit matters worse, the dialect of one part | Everest, and to plant the Union Jack | of the country is radically different on the highest point of the world. from the dialect of another part. So The expedition has failed, but it has much is this the case that many of been a glorious failure. Climbers and those coming from widely separate native porters have achieved a record. They have camped at a greater alheight than any mountaineer hitherto. At the first attempt (May 20) four ed among the various groups that of the expedition—Messrs. Mallory, quell such disturbances, and on one camped at 25,000 feet, and on the foloccasion had to ship ashore four dead lowing day all except Major Morshead reached 26,800 feet without the be a matter for wonderment if, in the hour of peril, plans went wrong and by darkness, guided only by candle light, in assisting Major Morshead, who was overcome by frostbite and want of liquid, down from the camp Mention of fighting might lead one at 25,000 feet, are in themselves an to suppose that a high degree of epic of heroic effort and endurance. courage was held by the lascars and As they descended they passed the firemen. In the heat of violent alter- second party on its way up-Messrs. cation they may-and, in the case of Bruce and Finch with a Ghurka. This hillsmen, frequently do-resort to party likewise camped at 25,000 feet, other means of implanting an under- spending one night in a snowstorm standing heart in the other man's of such fury that they dared not breast. And when trouble starts they sleep, and had to hold on to the tent show a disregard for bodily hurt that to prevent its being hurled with them would be commendable in a good on to the glacier thousands of feet cause. When the danger is known and below. When the storm abated, Bruce familiar, they have that same element and Finch pressed on, and with the of confidence that is the usual por- aid of oxygen reached 27,300 feet, tion of mankind throughout the world. only some 1,700 feet from the sum-When, however, the danger is un- mit. The third attempt ended in disknown, or sudden, or awe-inspiring, aster. Seven of the native porters they are unreliable—the lascar more were swept by an avalanche to their death in a deep crevasse. Mallory, of a stoicism that enables him to look Sovervell, and Crawford narrowly escaped a similar fate. The monso useless in the accomplishment of any- was now close at hand, and the expedition, for this year, had to b abandoned. By their efforts, as Sir The most potent reason of all for standard of human achievement ha the retention of the Indian native on been sensibly raised. And many an British ships is his extreme cheapness. other climber, many another travel. That fact alone in the past has amply ler, and many another struggler up

#### Hoodwinking the "Little Welshman."

When William Randolph Hearst after many years of effort, was finalnewspapers as a result of the honor he has been badly hoodwinked by the known vendor of anti-British campaign literature, is still a constant

Brisbane says: nople. And as Greece cannot well fight the Allied nations, the order trols one door to the Mediterranean stantinople, is now more important. That is the door through which Russia, if she started on her world trav- a year by merchant ships. els, would come out into the ancient sea. The English wish to control the

used to give to "The answer is: "It isn't the Lea- and Dorset in Hudson Straits, Port Superintendent of Transport in every transient gue of Nations, but the navy and the Churchill, Chesterfield, Repulse Bay, Canada for the Hudson Bay Comtome: "Here is a Guns of England that keep the Greeks Harrison and Charlton Island on the b o o k that's from Constantinople."

since Sappho cashed her string, were "England says to her Allies, 'You which the hunt and traps had yelld-The firemen, on the other hand, are odes so ably sung? These poems will must pay what you owe me, because ed to these posts and many out posts

selling. Two women from my college of the interior, and staying only long souls, our noble fits we'd throw; tween the French and Italian debt to more than a million dollars worth were pioneers in this line; one became that it is interested and the English debt to the of the pelts of foxes, minks, martens, when they return home. What the that once were sold by train loads "France and Italy, between them, she went to Bugten in northern Nor fireman makes up physically he loses through the land, and only gaffers saved England from destruction. mentally, however, for the ignorance growing old recall and understand. France saved the life of the British deer whose selection had been super-As for clothes, "to dress like a shop and downright stupidity of most of Now, Maurice Thompson's master- Empire by her sacrifice of men, her vised by Dr. E. A. Watson, Chief Ant-

secluded and meagre lives they such a book," she says, and tilts her owes the United States five thousand girl in a good shop has as good taste, Superstition plays a big part in the zook, I'd miss the movie shows." I she doesn't want to pay it there will lives of these men, and frequently ask the bookstore clerks to-day for be no war about it, only a memoranheard of them they say, and shed un- France to this country is different. bidden tears. They try to sell me cur- That nation did help us, when we Between the seamen and the fire- rent rot, but such a scheme won't go; were fighting England. To forgive

Americans." In view of these samples taken from one of Mr. Hearst's papers it would ly mistaken when he persuaded himself that a few pats on the back fold by the language difficulty. To the chances against those attacking would suffice to change Randolph's

Murderous Assault

in Cairo. Alexandria, Egypt.—The recent attack in this city on Lieutenant Colonel was built a closed in deck capable don itself for the next conclave of the titude and reached a much greater Arthur Frederick Hamilton Pigott was of holding upwards of forty reindeer. Arthur Frederick Hamilton Pigott was of mothing appeared little into this the 16th, case in the series of murder- The animals were lowered into this Strong influence, it says, will doubtous assaults upon British subjects in and the improvised lighter was towous assaults upon British subjects in and the improvised lighter was tow-less strive to keep that meeting in Egypt. It called again to mind the ed ashore by steam launch. As London, but it hopes that the heads threat of the nationalists that an Eng-lishman would be shot daily until the ashore in one day in this way, until return of Said Zagloul Pasha, the Na- the sik hundred animals stretched tionalist leader who was deported by their stiffened legs in their new On such a ship of Babel it would not use of oxygen. The difficulties and the British last December, and it is Canadian home and set their pace the latest addition to the extended over the adjoining country to search chain of anti-British political out- for food. If fortune does not frown rages. Lieutenant Colonel Pigott, of on the hopes of those responsible the Royal Army Pay Corps, was shot for placing them in Baffin Land, fuand gravely wounded in Kadi el Fadi ture generations of the Nascopie's Street by unknown assailants while reindeer will doubtless send forth walking to his office. He was taken tempting and savory odors to hunimmediately into the house of an gry Canadians from the kitchens of Egyptian doctor, M. Abdel Meguid, at the Dominion. While the towing of No. 1 Kadi el Fadl Street and was the reindeer went on the mercury jne27,tf given first aid, being afterwards remained below the zero mark. A transported to the Officers' Hospital stiff wind blew, but this was some at Abbassieh where one of the three what of a blessing for its aid it was tracted. Hopes are entertained of his ing over the adjoining water. aroused great indignation among the European population in Egypt.



## Report on Reindeer.

AWAITED WITH MUCH INTEREST -NASCOPIE ENGAGED IN TRANSPORT.

Halifax, N.S., Aug. (Canadian ly successful in having his wife pre- Press)—Amadjuak, Baffin Land, on sented at the British Court, he was the north side of Hudson Straits, welcomed with open arms by Premier may be expected very soon to give a Lloyd George, who banquetted the report of how the six hundred Noranti-British newspaper man in spite wegian reindeer and their Lepland of the disapprobation expressed by keepers, which were landed there many of the leading men of England. last November fared through the If Mr. Lloyd George, expected Mr. long northern winter. As plans are Hearst to page the policy of his afoot to place other and larger herds afoot to place other and larger herds done him by the British sovereigns, pose of making it a vast meat store-American who has once more entered the report of the Amadjuak herd is whole-heartedly in his campaign of helps watched for with much the whole-neartedly in his campaign of hate. Arthur Brisbane, the well terest. It will be remembered that the landing of the reindeer in Baffin paign literature, is still a constant writer for Hearst papers. The following sample of his subtle propaganda is taken from the Wisconsin News a first, because it was the first big. is taken from the Wisconsin News, a paper owned and controlled by Hearst. In reference to the Greek dustry in Canada; and second, the threat to take Constantinople, Mr. Hudson Bay Company's steamer Nascopie, in transporting the herd, made her second trip to Hudson Bay "The Allies, led by England, say the Greeks must not touch Constantiship to accomplish this. The great inland sea with its expanse of water probably will be obeyed. England con- stretching six hundred miles east and west and eight hundred miles north at Gibraltar. The other door, Con- and south, was thereby taken out of able season permits of but one visit

WELL KNOWN STEAMER.

The Nascopie is a steel freighter o 1498 tons net, which have since 1910 "You are told by League of Nat- except when on war service, sup- 18, and arrived at St. John's Nfid. ion's newspapers that haven't yet got plied the Hudson Bay Company's without incident, where she was endless quest, I over the wild excitement of Armistice posts in Hudson Bay and Straits. In awaited with increasing enxiety. The seek them high Day: "See what a lovely thing the 1921, as usual the coast of Labrador. Nascopie has a war history which and low — the League of Nations is. Greece wants Most Canadians have visions of includes the sinking of a German books that used to seize Constantinople and the Lea- "steaming through" in July, but not submarine off North Cape, Norway, to sell the best gue of Nations won't let her." And through Arctic ice. The Nascopie while en route to Archangel in the s o m e twenty you are asked, with tears, "Why went through her schedule of visit- Russian White Sea. The following years ago. Our doesn't America join the League of ing Port Burwell, Chimo, Stupart's officers were on the Nascopie on her bay, Wolstenholme, Lake Harbor reindeer trip:-Captain G. E. Mack,

Land. She collected the year's furs recruited from a sturdier stock, com- surely live, by jing, till every dog is the United States won't forgive my of which they are the depots, and etc., in her holds. From England way and took on board 627 rein-

IMPROVISED LIGHTER.

With the season far spent the Nascopie's personnel and the reindeer party were faced with the task of landing about six hundred animals, without lighters or steamer pier, and which had hit him was ex- possible to keep the ice from form-NORWEGIAN AND LAPS IN

CHARGE. J. A. Mikkelbors, a Norwegian by birth, but for some years a resident of Canada as an official of the Hudor Canada as an official of the Hud-son Bay Company, was left in charge of the reindeer and their tenders. The latter consisted of five Lapland families, including women and childfamilies, including women and cree. One hundred tons of supplies was left for the little colony. The officers and crew of the Nascople as sisted in putting together a frame structure for the use of Mr. Mikkel-borg and his Norwegian sasistant, known as a "reindeer leader," but the Laplanders planned to spend the winter in the tent like structures to

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Mrs. Somebody else's 6 Guns of England that keep the Greeks Harrison and Charlton Island on the pany; Captain G. H. Mead. Comfrom Constantinople."

The same paper of August 3rd, confirmation islands of Baffin tains the following:

The same paper of August 3rd, confirmation islands of Baffin tains the following: "You may dress as well as Quick; Third Officer A. S. Watts: he," says our Dainty Dorothy. Chief Engineer J. Ledingham; Second Engineer A. H. Docherty; Third DON'T envy the clothes of the Engineer John Galbraith; well-dressed woman whose

### Cape Town Suggested.

FOR NEXT IMPERIAL CON-

FERENCE. Cape Town is suggested as a suit-The shop girl girl fonly we should say "saleswo-these creatures is appalling. It would piece deserved a lasting fame, but terriffic fighting courage. England did mal Pathologist of the Canadian able place in which to hold the next type is those man" to-day, and that difference in perhaps be too much to expect other When I ask my nifty niece if she has not save the life of the UnitedStates, Government. The trip from Bugten conference of Dominion and British sed to be a pert terms is itself an illustration of the than this, remembering, as we must, read the same, "I've never heard of quite a long distance from it. England to Amedjuak was a trying one. A Prime Ministers as there is a proscaused much distress among the visit South Africa next year. The Cape reindeer and a few died. A heavy Times strongly advocates this. It storm held the steamer off Hudson points out that Cape Town has a geo-Straits for some days. Ice began to graphical advantage in being halfworry the officer's of the ship be- way between Great Britain and Ausfore she finally reached Amadjuak tralasia, and says it is obviously not on November 1. Ordinarily she bids a good thing for the Dominion Prime Between the seamen and the firemen on board ship there always has where are the books that hit the spot that debt would be welcome to many
final farewell to Hudson Straits in Ministers to go to London for all the October for even then the Arctic Imperial Conferences. The Cape cold warns that the surrounding Times, in suggesting that the Imperial waters may soon be an impassable Conference be held next year in South Africa, urges that the Dominion Premiers' knowledge of Great Britain is far greater than of the Dominions, and also that the great racial problems of the future can be found in South Africa in actual existence as nowhere else in the British Dominions. Further, the cry of empty with two miles of shallow water lands for white settlers is an incident lying between them and a rocky in South Africa as in Australia and Alexandria, Egypt.—The recent atbeach. Necessity is the mother of Canada. These facts, the Cape Times elsewhere. No British Prime Minister of the first rank has been out of delay. Your bath ready at a moments Europe since 1914, and the holding of notice the Imperial Conference at Cape Town, the Cape Times adds, would

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nsidious dental germs. Agent: T. B. CLIFT, Water St.,