

## Guardian Assurance Co.

LIMITED, OF LONDON, ENGLAND

Capital Subscribed - - \$10,000,000  
 Capital Paid-up - - - \$5,000,000  
 Invested Funds Exceed - \$40,000,000

Fire Insurances at  
 Moderate Rates

## The Guardian Insurance Company of Canada

TRANSACTS

Accident, Liability, Automobile,  
 Guarantee, Plate Glass, Burglary  
 and Fire Insurance

APPLICATIONS FOR AGENCIES INVITED

Head Offices: Guardian Building, 160 St. James St., Montreal

# A REAL OPPORTUNITY

For Men Who Have Had Selling Experience of Any Kind

Here is an independent line of work with immense opportunities for the man who has character and selling capacity. You deal with the new and rich fields of Life, Income, Pension and Indemnity insurance. You earn an income that is limited only by the energy and ability you put into your work.

We start you into business: we give you a Free Course in Salesmanship, and help you to make good. Write to-day.

Sales Department:

**Canada Life Assurance Company**  
 Toronto, Ont.

## THE ROYAL INSURANCE COMPANY, LIMITED

MAINTAINS UNALTERED  
 DURING THE WAR

the high uniform rate of  
**PROFITS**

paid to policy-holders for the past  
**FIFTY YEARS**

LIFE DEPARTMENT

GUARANTEES

**PROFITS at the FULL RATE  
 of \$15 PER ANNUM**

per \$1,000 assured, on ALL  
 participating policies be-  
 coming claims before 1920,  
*whether newly effected or not*

HAS RECENTLY

**REDUCED ITS RATES**  
 for whole of life non-profit  
 policies, and now offers

**PERMANENT PROTECTION**  
 at the  
**MINIMUM OF COST**

ENORMOUS FINANCIAL STRENGTH — PRUDENT ADMINISTRATION.

## QUEEN INSURANCE COMPANY

FIRE AND AUTOMOBILE INSURANCE — ABSOLUTE SECURITY

W. MACKAY, *Manager*

J. H. LABELLE, *Asst. Manager*