

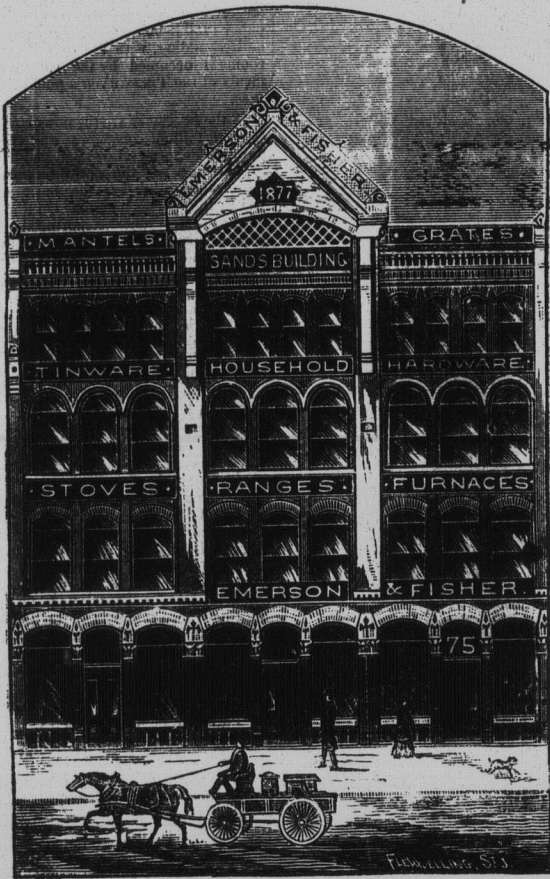
REPRESENTATIVE MEN.

THE PROGRESSIVE FIRM OF EMERSON & FISHER.

In Their Manufacturing, Wholesale and Retail Departments, They Show Good Work and are Satisfied With Low Prices.

The engraving shown herewith is an excellent representation of the front of the premises occupied by Messrs. Emerson & Fisher, one of St. John's representative firms and large manufacturers and importers of household hardware, tinware, stoves, slate mantels, grates and kindred goods.

The stores on the Prince William street



front, with the floors immediately above them, are occupied as show and sample rooms, and in them is represented a full variety of all the goods manufactured and handled by the firm.

Their retail department is a very interesting one, and embraces everything in the tin and kitchen furnishing line, as well as many ingenious labor-saving contrivances that all good housekeepers delight in having.

In connection with this department is also shown a large assortment of stoves of every description, kind, size, and price, including ranges and cook stoves of many kinds, for family and hotel use, suited to either coal or wood burning, base burners, surface burners, box and cylinder wood stoves, globe stoves, franklins and stoves for every imaginable special purpose.

Very few branches of business require more study and experience to conduct it successfully than this one, and the gradual development and increase of this branch with Messrs. Emerson & Fisher is the best proof of their success and bespeaks for them a further increase of confidence by intending buyers who may be in doubt as to what is best to buy.

Their factory for the production of this line

is situated on Princess street and is most conveniently arranged for the purpose and a visit to it (by permission from the firm) would be very enjoyable, as the various processes connected with the manufacture are most interesting.

In connection with this branch are shown a choice variety of tile hearths and borderings, brass fenders, andirons and fittings for open fire places, etc. Their sales in this line extend into Ontario and Quebec as well as cover the whole maritime provinces.

Leaving the mantle show room one proceeds to the wholesale department, which occupies three large floors (as well as outside warehouse room) and is perhaps the busiest spot in the whole hive.

Not a connection, or which their travellers do not visit. Their stock in this branch in variety and extent is bewildering; and embraces everything in the line of tinware, whether stamped, pieced, or japanned, household hardware of every description, supplies for tanners and founders and hundreds of other things that are a puzzle to the uninitiated.

The development of their trade in this line has been steady and rapid, though made in the face of the keenest competition, but the manufacturing and buying facilities of the firm, their prompt and careful attention to all details, and the pride they take in doing a progressive business, have enabled them to compete successfully and to build up an extensive trade, and a reputation for fair dealing that is a source of envy to their competitors and of advantage to themselves, as well as a help to the community in which they have spent their energy and lives.

Time and space will permit nothing more than a passing reference to their extensive workshops for the manufacture of tinware. It may be said, however, that a perfect system seems to pervade all branches, and the rapidity with which articles of tinware for every-day use are turned out is amazing.

How to Tell the Difference.

An estimable Nova Scotia clergyman arrived in town the other night, and registered at the Royal. Then he went out and took a walk around the streets. Wrapped in philosophic meditation, he returned, as he thought, at an early hour, sat down in the office, read the evening papers and started for bed. Somewhat to his surprise he was unable to find his room, which he thought he had located in his mind with absolute certainty.

"Haven't you made a mistake in the hotel?" he was asked. "Oh, no. I am sure I came to the Royal."

"But this is the Victoria," said the genial Phil.

"The clergyman has since been told that while the office arrangements are somewhat similar, he would have seen a material difference in the way of reaching the bars of the respective houses, had he been 'round with the boys.'"

LITTLE JOHN'S CHRISTMAS.

We got it up a-purpose, jes' for little Johns, you know; His mother was so pore and all, and had to manage so—

Jes' bel'n a war-widder, and her pension mighty slim; She'd take in weavin', or work out, or anything for him.

And little Johns was puny-like—but law! the nerve he had— You'd want to kin'do' pity him, but couldn't very had—

His pants o' army-blanket and his coat o' faded blue Kesp' him in of his father like, and pity wouldn't do!

So we collaged together, one't, one winter-time; 't we— Jes' me and Mother and the girls, and Willse, John-Jack and Free—

Would jine and git up little Johns, by time 't Christmas come, Some sort o' doll's, don't you know, 't would en'prise him some!

And so, all on the quiet, Mother she turns in and gits Some blue-janes—cuts and makes a suit; and then sets down and knits

A pair o' little galluses to go 'long with the rest— And puts in a red-flannel back, and buckle on the vest—

The little feller'd be'n so much around our house, You see, And be'n s'ich he'p to her and all, and handy as could be,

At Mother couldn't do too much for little Johns— No, Sir!— She us'to jes' declare 't "he was meat-and-drink to her!"

And Piney, Lidle, and Madeline they watched their chance and rid To Fountaintown with Lajey's folks; and bought a book, they did,

New York Life Insurance Compy. BUSINESS OF 1887.

Table with financial data for New York Life Insurance Company, 1887. Includes Premiums, Interest, Rents, etc., and Total Income.

Table showing Cash Assets and Divisible Surplus, comparing New Standard and Tontine Surplus.

Table showing Progress in 1887, including Increase in Income, Net Assets, and Insurance written.

THE NEW YORK LIFE, 1845-1887.

Table showing received from Policy-holders and amount paid to Policy-holders from 1845-1887.

H. A. AUSTIN, Manager. GREAT REDUCTIONS IN TRIMMED HATS AND BONNETS.

During this Month we will offer our entire STOCK OF TRIMMED HATS and BONNETS At greatly Reduced Prices.

CHAS. K. CAMERON & CO., 95 King Street. J. S. ARMSTRONG & BRO., DEALERS IN FLOUR, MEAL, TEAS, COFFEES, SUGARS, MOLASSES, SPICES, PICKLES, BUTTER, LARD, FRUIT, CANNED FRUIT, Salmon, Lobsters, And all General Groceries and Provisions.

No. 32 Charlotte Street, Next door Y. M. C. A., SAINT JOHN, N. B. NEW FALL GOODS. Just Received, a Large Stock of FALL GOODS For Overcoats, Pants, Suits, Etc., IN ALL THE NEWEST PATTERNS.

Call and see our Cloths. JAMES KELLY, CUSTOM TAILOR, 34 Dock Street. JUST THE ARTICLE FOR Tea and Coffee, SWEET CREAM. CAN BE HAD EVERY DAY AT THE Oak Farm Dairy Butter Store, 12 CHARLOTTE STREET.

LONDON HOUSE, Wholesale, MARKET SQUARE AND CHIPMAN'S HILL.



OUR WHOLESALE WAREHOUSE, which after the great fire was rebuilt by us specially for our own requirements, has lately been divided for greater convenience into seven departments, and arranged on what is known as the departmental principle, where goods that are similar in style, texture and uses, are arranged according to the needs of purchasers.

- DEPARTMENT A—MILLINERY—Covers, Velvets, Plushes, Velvetreons, Crapes, Silks, Satins, Ribbons, Laces, Frillings, Trimmings, Flowers, Feathers, Hats, Shapes, Ornaments, etc. DEPARTMENT B—STAPLES—Covers Grey and White Cottons, Sheetings, Pillow Cottons, Canton Flannels, Cottonades, Ducks, Drills, Hessians, Warps, Waddings, Battings, etc. DEPARTMENT C—HABERDASHERY—Covers Umbrellas, Corsets, Collars, Cuffs, Braces, Muslins, Turkey Reds, Shawls, Scarfs, Fur Capes, Ties, Gloves, Hosiery, Yarns, Braids, Bindings, Buttons, Sewings in Silk, Linen, Cotton, Needles, Pins; Smallwares in great variety; Toilet Soaps, Perfumery, etc., etc.

WATSON & CO., 2 and 4 Charlotte street, SAINT JOHN, N. B. Dealers in Blank Books, Stationery and Fancy Goods. Musical Instruments, JEWELLERY, etc. TOYS, DOLLS, MASKS.

FIRE CRACKERS, FIREWORKS, BASE BALL GOODS, RUBBER BALLS, Cricket Goods, Archery, Baskets, School Requisites, Pocket Books, Purses, Cutlery. P. S.—We invite the public to visit our large and spacious stores. Christmas goods in endless variety to choose from.

"Cleanliness Is Next To Godliness." The American Steam Laundry, LOCATED AT Nos. 52 and 54 Canterbury Street, HAS THE Latest Improved Machinery, the Most Efficient Supervision, and, therefore, Everybody says, DOES THE BEST WORK. Fredericton Agency: C. L. RICHARDS, Queen Street. GIVE US A TRIAL ORDER. GODSOE BROS. - Proprietors.

CORNER KING AND GERMAIN STREETS. EVENING CLASSES IN Penmanship and Book Keeping. Send for Circular. Address: 2200 St. John Street, J. R. CURRIE, Accountant and Penman, St. John, N. B.

VOL. COL. J. A MAN WHO WAS IN TOWN... He had met Mr. Carter... up to his chin in a glove in the down Church season, his giving for the The Colonel, state and con up the street, "Good Mr. Carter, kindly gained the ad the steep incl impatient was PROGRESS in shop. It's da with my affair "Wasn't it Carter. "Whatific of Kings, and sudden and tre face. The b fraction of a s knocked the illustrious Jar hat up and waited until he pursued his w The article jected appear which relat The King st rowly escaped victims. Very Donville, of tion in which he a loss of obvi contented that in the manipu the order was If so he should with his usual suit against the compromised, I made to huck up When Col. I is sure to do, h action. He is make matters l started. The adventu bucket shop w notoriety. He them still more matter in the e piece of news. Guess had was not against th fleeced. Col. Domville differed from "kicked" and b public. He seems an public. He has argument, a blo in a teacherous was more worth who parades him He can have a Had it been t to wound the e pressed itself pl had sought to in affairs it had a r Had it even dea which the public could have found Few men as wa are as assailable has lived in a su more than a qu every phase of e ended career h criticism. He s men to court an It is because h is miserably end treaties of forme him pity rather th guess is dispose matter. It has him than it had then absolutely n Had it been ob the matter in qui of Col. Domvill ions, it might ha other sources to v ly apply \$200, in lers, but it did n It might have when James D mctor on St. Jo of his rize, great not do so. It might have James Donville enterprises for w pay. How he played with stak