January 2nd, 1924. E. S. Taylor, Esq., President, Montreal Division, Life Underwriters' Assoc. of Canada, C/o. Sun Life Assurance Co., Montreal. Dear Mr. Taylor:-The work of the Committee charged with making arrangements for the course in Life Insurance Theory and Salesmanship has now practically been completed, but there may be certain other matters for discussion during the present session. I understand that yourself and Mr. J.A. Parkes complete your term in your present offices and I would be glad, therefore, if your Association would give me the names of its new officers - President and Secretary in order that we may include them in the Committee. When the Committee was formed Mr. A. J. Meiklejohn was placed upon it at the suggestion of one of your members as an additional representative for your Association, and if this is satisfactory to your Association I would be glad if you would let me have a confirmation. Let me take this opportunity of thanking you on behalf of the Committee for the assistance which you have given until now and of saying that I hope you will, in any case, continue your interest in the course. Yours faithfully, Principal